



Workshop Agenda:

1. **Welcome & Introduction (30 minutes)**
 - Introduction to the SBA and its mission.
 - Overview of the workshop objectives and agenda.
2. **Overview of SBA Loan Programs (30 minutes)**
 - Brief explanation of different SBA loan options.
 - Focus on the roles and benefits of 7(a) and 504 loans.
3. **In-Depth Session on SBA 7(a) Loans (1 hour)**
 - Purpose, key features, and benefits.
 - Eligibility criteria and application process.
 - Discussion of interest rates, fees, and collateral requirements.
4. **In-Depth Session on SBA 504 Loans (1 hour)**
 - Purpose, structure, and benefits.
 - Detailed review of eligibility requirements and the three-party financing model (Borrower, Conventional Lender, CDC).
 - Fixed interest rates, repayment terms, and usage limitations.
5. **Comparative Analysis: 7(a) vs. 504 Loans (45 minutes)**
 - Side-by-side comparison of loan features, uses, and terms.
 - Discussion of the key differences to help determine which option suits different business needs.
6. **Case Studies & Interactive Discussion (1 hour)**
 - Presentation of real-life examples and success stories.
 - Group discussion and interactive Q&A to address participant-specific scenarios.
7. **Wrap-Up, Q&A, & Feedback (30 minutes)**
 - Recap of key takeaways.
 - Final Q&A session.
 - Distribution of workshop materials and resource guides.
 - Collection of participant feedback and evaluation forms.