

# ABA eLEARNING SELF PACED ONLINE COURSES

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## SELF-PACED ONLINE COURSES E-LEARNING



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# ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFP	ICB
<b>BUSINESS BANKING &amp; COMMERCIAL LENDING</b>					
<b>GENERAL</b>					
ABA Certificate in Business and Commercial Lending	\$1295	\$1595	33	2.00	3.75 CERP (self-paced)
ABA Small Business Banker Certificate	\$495	\$695	11	0.50	1.5 CFMP, 3.75 CSOP, 11 CTFA
Analyzing Business Financial Statements and Tax Returns Suite	\$275	\$375	7	0.50	8.75 CLBB
Analyzing Personal Financial Statements and Tax Returns Suite	\$275	\$375	6	0.50	7.25 CLBB
Effective Commercial Loan Write-ups	\$135	\$185	0.40		1.0 CLBB
Fundamentals of Small Business Banking Suite	\$95	\$130	0.45	0.00	N/A
Introduction to Analyzing Financial Statements	\$95	\$130	3.15	0.00	3.75 CLBB, CSOP, CTFA (FP)
Loan Structuring, Documentation, Pricing and Problem Loans	\$275	\$375	7.30	0.50	9.0 CLBB
Qualitative Analysis and Determining a Credit Risk Rating Suite	\$275	\$375	6	0.50	8.0 CLBB; 3.75 CERP
Relationship Sales for Small Business Clients Suite	\$135	\$180	0.25	0.00	0.5 CLBB, CFMP
Small Business Basics	\$55	\$75	0.20	0.00	N/A
Small Business Borrowing Suite	\$95	\$130	0.21	0.00	N/A
Small Business Operating and Life Cycle	\$55	\$75	0.25	0.00	N/A
Small Business Products Suite	\$95	\$130	0.20	0.00	0.5 CFMP
Treasury Management	\$55	\$75	0.15	0.00	N/A
Understanding Business Borrowers Suite	\$275	\$375	6.30	0.50	8.0 CLBB
<b>THE COMMERCIAL REAL ESTATE LENDING DECISION PROCESS (RMA) (ALL SERIES)</b>					
The Commercial Real Estate Lending Decision Process (Full Curriculum)	\$749	\$1,359	19	1	23.75 CLBB
The Commercial Real Estate Lending Decision Process (Core Curriculum)	\$699	\$1,259	14	0.25	17.5 CLBB
The Commercial Real Estate Lending Decision Process (Underwriting Bundle)	\$299	\$539	4.15	0.00	5.25 CLBB
Appraisals	\$199	\$349	2.30	0.00	3 CLBB
Construction Lending	\$249	\$449	3	0.00	3.75 CLBB
CRE Lending Overview	\$75	\$135	0.30	0.25	0.75 CLBB
Drivers of CRE Performance	\$75	\$135	0.30	0.50	0.75 CLBB
Due Diligence and Documentation	\$125	\$225	1	0.00	1.25 CLBB
Environmental Assessments	\$125	\$225	1	0.00	1.25 CLBB
Homebuilder Lending	\$199	\$349	2	0.00	2.5 CLBB
Leases	\$125	\$225	1.15	0.00	1.5 CLBB
Loan Structures	\$125	\$225	1	0.00	1.25 CLBB
Risk Areas	\$199	\$349	2	0.00	2.5 CLBB
Underwriting- Basics	\$199	\$349	2	0.00	2.5 CLBB
Underwriting- Different Types of Commercial Properties	\$125	\$225	1.15	0.00	1.5 CLBB
Underwriting- Example Calculations	\$125	\$225	1	0.00	1.25 CLBB
<b>THE LENDING DECISION PROCESS SERIES (RMA) (ALL SERIES)</b>					
RMA Lending Decision Process Curriculum (ALL SERIES)	\$720	\$1,440	35-50	2 - 3	49.75 CLBB
Series 1: Industry, Management, and Economic Influences	\$100	\$200	4	0.25	5.0 CLBB
Series 2: Interpreting Quality of Financial Reports and Accounts	\$100	\$200	5	0.50	6.0 CLBB
Series 3: Analyzing the Company's Financial Performance and Financial Condition	\$200	\$400	12	0.50	14.50 CLBB
Series 4: The Cash Cycle, Seasonality, and Discovering Borrowing Causes and Repayment Sources	\$150	\$300	8	0.50	9.75 CLBB
Series 5: Analyzing Cash Flow Statements to Measure Long-Term Repayment Ability	\$150	\$300	6	0.50	7.25 CLBB
Series 6: Using Financial Projections to Fine Tune the Credit Analysis	\$150	\$300	6	0.50	7.25 CLBB
<b>COMPLIANCE &amp; RISK MANAGEMENT</b>					
<b>ONLINE TRAINING FOR COMPLIANCE PROFESSIONALS</b>					
ABA Certificate in BSA and AML Compliance	\$1,595	\$2,095	10	0.00	10.25 CAFF, 10.25 CRCM, 3.25 CFTA, 3.00 CCTS, 2.25 CSOP, 1.00 CERP
ABA Certificate in Compliance Essentials	\$1,995	\$2,595	12.30	0.00	16.50 CRCM, 11.25 CERP, 3 CAFF, 1.75 CCTS, 1 CFMP
ABA Certificate in Deposit Compliance	\$995	\$1,295	5.35	0.50	7.25 CRCM, 4.25 CERP, 3.00 CAFF, 1.75 CSOP, 1 CFMP
ABA Certificate in Fraud Prevention	\$795	\$1,095	5.20	0.00	4.25 CAFF, 4.25 CERP, 1.50 CRCM
ABA Certificate in Lending Compliance Core Concepts	\$1,095	\$1,395	8.25	1	10.75 CRCM, 6.25 CERP, 2.25 CAFF
ABA Certificate in Mortgage Lending Compliance	\$1,995	\$2,595	13.45	0.00	17.5 CRCM, 8.75 CERP, 2.25 CAFF

# ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
Bank Bribery Act for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CRCM
Bank Protection Act for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CRCM
BSA/ Anti-Money Laundering for Compliance Professionals	\$275	\$375	1.20		1.75 CRMP, CAEP, CERP
CAN-SPAM Act for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CFMP, CRCM
Community Reinvestment Act, Community Bank (CRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM, CLB
Community Reinvestment Act, Large Bank (CRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM, CLB
CRCM Exam Online Prep	\$895	\$1,045	N/A	N/A	N/A
Credit Card Regulations for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Digital Compliance for Compliance Professionals	\$275	\$375	0.40	0.00	1.0 CRCM
Electronic Funds Transfer Act for Compliance Professionals	\$275	\$375	1.10	0.00	1.5 CRCM, CFSSP, CAFP
Elements of a Compliance Program for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Equal Credit Opportunity Act (ECOA) for Compliance Professionals	\$275	\$375	2.30	0.20	3.0 CRCM
Expedited Funds Availability (Reg CC) for Compliance Professionals	\$275	\$375	0.40	0.00	1.0 CRCM, CAFP
Fair Credit Reporting Act (FCRA) for Compliance Professionals	\$275	\$375	2.30	0.25	3.0 CRCM
Fair Debt Collection Practices for Compliance Professionals	\$275	\$375	0.35	N/A	0.75 CRCM
Fair Housing Act for Compliance Professionals	\$275	\$375	0.25	0.00	0.5 CRCM
FDIC Coverage for Compliance Professionals	\$275	\$375	0.50	0.00	1.00 CFMP, CRCM, CSOP
Federal Benefit Payment Garnishment Rule FFIEC for Compliance Professionals	\$275	\$375	0.40	0.00	1.00 CRCM
Flood Disaster Protection Act for Compliance Professionals	\$275	\$375	1	0.00	1.25 CERP, CRCM
Home Mortgage Disclosure Act (HMDA) for Compliance Professionals	\$275	\$375	2	0.25	2.5 CRCM
Homeowners Protection Act for Compliance Professionals	\$275	\$375	0.40	0.00	1.00 CRCM
Loans to Insiders (Reg O) for Compliance Professionals	\$275	\$375	2	0.00	1.25 CRCM, CLB
Military Lending Act for Compliance Professionals	\$275	\$375	0.35	0.00	0.75 CRCM
Navigating Laws, Rules, and Regulations for Compliance Professionals	\$275	\$375	1		1.25 CRMP, CERP
Office of Foreign Assets Control (OFAC) for Compliance Professionals	\$275	\$375	0.45	0.00	1.0 CRCM, CSOP, CCTS, CFSSP, CAFP
Office of Foreign Assets Control (OFAC) for Compliance Professionals	\$275	\$375	0.45	0.00	1.0 CRCM, CSOP, CCTS, CAFP
Privacy/Information Sharing for Compliance Professionals	\$275	\$375	1.30	0.00	2.0 CRCM
Real Estate Settlement Procedures Act (RESPA) for Compliance Professionals	\$275	\$375	2	0.25	2.5 CRCM
Reg Z Ability to Repay (ATR) and Qualified Mortgage (QM) for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CRCM
Reg Z Closed-End Credit for Compliance Professionals	\$275	\$375	2.30	0.25	3.0 CRCM
Reg Z Foundations and Closed-End Non-Mortgage Credit for Compliance Professionals	\$275	\$375	1.15		1.50 CRCM
Reg Z Open-End Credit for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Reg Z TILA RESPA Integrated Disclosures (TRID) for Compliance Professional	\$275	\$375	1.10		1.50 CRCM
Reserve Requirement for Depository Institutions Act (Reg D) for Compliance Professionals	\$275	\$375	0.20	0.00	0.5 CRCM, CSOP
Secure and Fair Enforcement for Mortgage Licensing Act (SAFE Act)/Reg G for Compliance Professionals	\$275	\$375	0.40	0.00	1.00 CRCM
Servicemembers Civil Relief Act (SCRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Title III of the Americans with Disabilities Act for Compliance Professional	\$275	\$375	0.45	N/A	1 CRCM, CERP
Truth-in-Savings Act (Reg DD) for Compliance Professionals	\$275	\$375	1	0.00	1.25 CRCM
Unfair, Deceptive, or Abusive Acts or Practices (UDAAP) for Compliance Professionals	\$275	\$375	1.40	0.00	2.25 CRCM
<b>RISK MANAGEMENT</b>					
ABA Certificate in Financial and Credit Risk Management	\$1,295	\$1,795	5.15	0.50	7.0 CERP
Certificate in Operational Risk Management	\$1,595	\$2,095	10	0.50	9.25 CAFP; 12.75 CERP; 11.5 CRCM; 9.75 CSOP
CAFP Exam Online Prep	\$895	\$1,045	NA	0.00	N/A
CERP Exam Online Prep	\$895	\$1,045	NA	0.00	N/A
Credit Risk Management: Commercial and Agricultural Lending	\$275	\$375	0.45	0.00	1.0 CERP

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Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
Credit Risk Management: Managing, Monitoring, and Measuring	\$275	\$375	0.40	0.00	1.0 CERP
Credit Risk Management: Other Sources of Credit Risk	\$275	\$375	0.45	0.00	1.0 CERP
Credit Risk Management: Retail Lending	\$275	\$375	0.40	0.00	1.0 CERP
Cybersecurity Management	\$275	\$375	1	0.00	1.25 CAFF, CFSSP, CRCM, CSOP
Elements of an Operational Risk Management Program	\$275	\$375	1	0.00	1.0 CAFF; 1.0 CRCM; 1.0 CSOP
Financial Risk Management: Interest Rate Risk	\$275	\$375	0.50	0.00	1.0 CERP
Financial Risk Management: Liquidity Risk	\$275	\$375	0.45	0.00	1.0 CERP
Fraud and Criminal Threats	\$275	\$375	1	0.00	1.00 CAFF, 1.0 CFSSP, 1.0 CRCM
Incident Management and Resilience	\$275	\$375	1	0.00	1.25 CFSSP, 1.25 CSOP
Introduction to Credit Risk Management	\$275	\$375	0.45	0.00	1.0 CERP
Operational Risk Model Management	\$275	\$375	1	0.00	1.5 CAFF; 1.5 CRCM; 1.5 CSOP
Oversight and Management of Operational Risk	\$275	\$375	1	0.00	1.25 CAFF, 1.25 CRCM, 1.25 CSOP
Payments and Settlements	\$275	\$375	1	0.00	1.0 CAFF, 1.0 CRCM, 1.0 CSOP, 1.0 CFSSP
Physical Security	\$275	\$375	1	0.00	1.0 CRCM, 1.0 CFSSP
Regulatory Exam Management	\$275	\$375	1	0.00	1.0 CAFF, 1.0 CRCM
Risk and Control Self-Assessment (RCSA)	\$275	\$375	1	0.00	1.25 CRCM, 1.25 CSOP
Vendor Risk Management	\$275	\$375	1	0.00	1.25 CAFF, CRCM, CSOP
<b>RISK MANAGEMENT FRAMEWORKS</b>					
ABA Certificate in Risk Management Frameworks	\$1,395	\$1,895	8.00	0.50	9.75 CERP, 4.50 CRCM
Board and Senior Management Oversight	\$275	\$375	0.40	0.00	1.0 CERP
Enterprise Risk Management Reporting	\$275	\$375	1.15	0.00	1.5 CERP
Introduction to Enterprise Risk Management	\$275	\$375	0.45	0.00	1.0 CERP
Risk Identification	\$275	\$375	0.40	0.00	1.0 CERP
Risk Management Control Framework	\$275	\$375	0.40	0.00	1.0 CERP
Risk Measurement and Evaluation	\$275	\$375	0.50	0.00	1.0 CERP
Risk Mitigation	\$275	\$375	0.40	0.00	1.0 CERP
Risk Monitoring	\$275	\$375	1.00	0.00	1.25 CERP
Risk Policies, Procedures, and Limits	\$275	\$375	0.40	0.00	1.0 CERP
<b>FRONTLINE COMPLIANCE TRAINING</b>					
Bank Director Series	\$895	\$1,195	1.45	0.00	N/A
Beyond the Welcome: New Director Onboarding	N/A	\$75	0.09	0.00	N/A
Board Oversight: Bank Governance Structure	N/A	\$75	0.04	0.00	N/A
Board Oversight: BSA/AML/OFAC	\$55	\$75	0.04	0.00	N/A
Board Oversight: Compliance Control Activities	N/A	\$75	0.04	0.00	N/A
Board Oversight: Compliance Management	N/A	\$75	0.04	0.00	N/A
Board Oversight: Credible Challenge	N/A	\$75	0.04	0.00	N/A
Board Oversight: Effective Compliance Management System (CMS)	N/A	\$75	0.05	0.00	N/A
Board Oversight: Fair Lending	N/A	\$75	0.05	0.00	N/A
Board Oversight: Fostering Innovation	N/A	\$75	0.03	0.00	N/A
Board Oversight: Insiders and Regulation O	N/A	\$75	0.07	0.00	N/A
Board Oversight: Managing Reputation Risk	N/A	\$75	0.04	0.00	N/A
Board Oversight: Post Compliance Exam Activities	N/A	\$75	0.05	0.00	N/A
Board Oversight: Preparing for the Compliance Exam	N/A	\$75	0.04	0.00	N/A
Digital Trends: Blockchain	N/A	\$75	0.05	0.00	N/A
Digital Trends: Cybersecurity	N/A	\$75	0.04	0.00	N/A
Digital Trends: Payments	N/A	\$75	0.05	0.00	N/A
Diversifying the Board: Strategies and Best Practices	N/A	\$75	0.11	0.00	N/A
Encouraging Women to Accept the Ask	N/A	\$75	0.11	0.00	N/A
What Do Bank Boards Do?	N/A	\$75	0.07	0.00	N/A
Active Aggressor for Employees	\$55	\$75	0.35	0.00	0.75 CFSSP
Active Aggressor for Managers	\$95	\$130	0.40	0.00	1 CFSSP
ADA Accessibility	\$55	\$75	0.30	0.00	1.0 CRCM
ADA How to Serve and Work with People Living with Disabilities	\$95	\$130	0.45	0.00	1 CRCM
ADA Overview and Employment	\$95	\$130	0.45	0.00	1.0 CRCM
Advertising: CAN-SPAM Act	\$55	\$75	0.30	0.00	0.75 CRCM, CFMP
Advertising: Overview for Marketers	\$95	\$130	0.40	0.00	1 CFMP
Appraisals: FIRREA and Interagency Guidelines	\$95	\$130	0.50	0.00	1.0 CLBB, CRCM
Appraisals: Reg Z Requirements	\$55	\$75	0.25	0.00	0.5 CLBB, CRCM
Bank Bribery Act	\$55	\$75	0.20	0.00	0.5 CFSSP
Bank On: Opening the Door to Opportunity	\$55	\$75	0.30	0.00	0.75 CFMP
Bank Protection Act	\$35	\$55	0.15	0.00	N/A
Banking Law and Referrals	\$95	\$130	0.40	0.00	1.0 CCTS, CRCM, CRSP, CSOP, CTFA (FID)
Best Practices for Managing Remote Employees	\$35	\$55	0.15	0.00	N/A
BSA/AML: Beneficial Ownership and Customer Due Diligence	\$55	\$75	0.30	0.00	0.75 CAFF, CRCM
BSA/AML: CIP Advanced	\$55	\$75	0.30	0.00	0.75 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA (FID), CAFF
BSA/AML: CIP Basics	\$55	\$75	0.40	0.00	0.75 CFSSP, CRCM, CAFF
BSA/AML: Communicating with Customers about CTRs	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM, CAFF

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BSA/AML: Completing the CTR	\$95	\$130	0.45	0.00	1.0 CFSSP, CRMC, CAFF
BSA/AML: Exempting Customers from CTR Reporting	\$55	\$75	0.25	0.00	0.5 CCTS, CFSSP, CLB, CRMC, CSOP, CFTA (FID), CAFF
BSA/AML: Fundamentals	\$55	\$75	0.30	0.00	0.75 CAFF, CCTS, CRMC, CSOP, CTFA
BSA/AML: Recordkeeping – Wires, Money Order, and other Challenges	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLB, CRMC, CSOP, CFTA (FID)
BSA/AML: Reporting	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLB, CRMC, CSOP, CFTA (FID), CAFF
BSA/AML: Risk Assessment and Customer Due Diligence	\$55	\$75	0.15	0.00	0.25 CCTS, CFSSP, CLB, CRMC, CSOP, CFTA (FID), CFAP
BSA/AML: SAR Filing	\$95	\$130	0.40	0.00	1.0 CCTS, CFSSP, CLB, CRMC, CSOP, CFTA (FID), CFAP
BSA/AML: USA PATRIOT ACT	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLB, CRMC, CSOP, CFTA (FID), CFAP
Community Reinvestment Act (Reg BB)	\$55	\$75	0.30	0.00	0.5 CLB
Conscious Bias	\$55	\$75	0.30	0.00	N/A
Culturally Respectful Customer Service	\$95	\$130	0.55	0.00	N/A
Cybersecurity Fundamentals	\$55	\$75	0.30	0.00	0.75 CFSSP, CRMC, CSOP
E-Sign Compliance	\$55	\$75	0.35	0.00	0.75 CRMC
Elder Financial Exploitation	\$55	\$75	0.25	0.00	0.5 CRMC, CTFA (FP)
ECOA and Regulation B: Overview	\$55	\$75	0.35	0.00	0.75 CLB, CRMC
Extending Credit to Bank Insiders (Reg O)	\$35	\$55	0.15	0.00	0.5 CLB, CRMC
FCRA: Adverse Action	\$55	\$75	0.20	0.00	0.5 CRMC
FCRA: Affiliate/Third Party Information Sharing	\$35	\$55	0.15	0.00	0.5 CRMC
FCRA: Duties of Furnishers	\$35	\$55	0.15	0.00	0.5 CRMC
FCRA: Introduction and Overview	\$35	\$55	0.15	0.00	0.5 CRMC
FCRA: Medical Information Sharing	\$35	\$55	0.15	0.00	N/A
FCRA: Notice to Consumers (Risk-Based Pricing)	\$55	\$75	0.20	0.00	0.5 CRMC
FCRA: Permissible Purpose	\$55	\$75	0.20	0.00	0.5 CRMC
FCRA: Prescreened Offers of Credit	\$35	\$55	0.15	0.00	0.5 CRMC
FCRA: Use of Consumer Reports in Employment	\$35	\$55	0.15	0.00	N/A
Fair Housing Act	\$55	\$75	0.25	0.00	N/A
Fair Lending	\$95	\$130	1.10	0.00	1.5 CLB
Fair Lending for Marketers	\$35	\$55	0.15	0.00	0.25 CFMP
FDIC Insurance Coverage	\$95	\$130	0.50	0.00	1.0 CRMC, CSOP
FDIC for Marketers	\$35	\$55	0.15	0.00	0.25 CFMP
Flood Disaster Protection Act	\$35	\$55	0.25	0.00	0.5 CLB
Fraud Prevention	\$55	\$75	0.50	0.00	0.75 CAFF
Good Faith Estimate and HUD-1	\$55	\$75	0.15	0.00	0.25 CRMC
Home Mortgage Disclosure Act (HMDA) Overview	\$55	\$75	0.30	0.00	1.0 CRMC
Homeowners Protection Act	\$95	\$130	0.30	0.00	0.75 CRMC, CFMP
Human Trafficking and Human Smuggling	\$95	\$130	1.00	0.00	1.25 CAFF, CRDM
Information Security and Red Flags	\$95	\$130	0.45	0.00	1.0 CCTS, CRMC, CSOP, CAFF
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
Military Lending Act	\$95	\$130	0.40	0.00	1.0 CRMC
Mortgage Servicing: ARM Notices	\$55	\$75	0.30	0.00	0.75 CRMC
Mortgage Servicing: Early Intervention and Continuity of Contract	\$55	\$75	0.30	0.00	0.75 CRMC
Mortgage Servicing: Error Resolution	\$95	\$130	0.40	0.00	1 CRMC
Mortgage Servicing: Escrow Accounts	\$95	\$130	0.40	0.00	1 CRMC
Mortgage Servicing: Force-Placed Insurance	\$95	\$130	0.40	0.00	1 CRMC
Mortgage Servicing: Loan Origination and Servicing Transfers	\$95	\$130	0.45	0.00	1 CRMC
Mortgage Servicing: Loss Mitigation	\$95	\$130	0.45	0.00	1 CRMC
Mortgage Servicing: Overview	\$95	\$130	0.45	0.00	1 CRMC
Mortgage Servicing: Payment Crediting and Periodic Statements	\$95	\$130	0.40	0.00	1 CRMC
Mortgage Servicing: Successors in Interest	\$95	\$130	0.45	0.00	1 CRMC
Office of Foreign Assets Control (OFAC)	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLB, CRMC, CSOP, CAFF
Privacy: GLBA Rule (Reg P)	\$55	\$75	0.25	0.00	N/A
Privacy: GLBA Safeguards Rule	\$55	\$75	0.10	0.00	N/A



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Privacy: Overview of Laws	\$55	\$75	0.25	0.00	N/A
Real Estate Settlement Procedures Act (RESPA)	\$95	\$130	1	0.00	1.25 CRCM
Recognizing and Preventing UDAAP	\$95	\$130	1	0.00	1.25 CRCM, CSOP
Reg B: Appraisals and Other Valuations	\$55	\$75	0.20	0.00	0.50 CLBB, CRCM
Reg B: Creditors' Requests for Information	\$35	\$55	0.15	0.00	0.50 CLBB, CRCM
Reg B: Evaluating Applications	\$55	\$75	0.20	0.00	0.50 CLBB, CRCM
Reg B: Notifications	\$35	\$55	0.15	0.00	0.50 CLBB, CRCM
Reg CC Check 21	\$35	\$55	0.15	0.00	0.50 CRCM
Reg CC: Disclosures and Notifications	\$35	\$55	0.7	0.00	0.25 CAFF, CFSSP, CRCM
Reg CC: Exceptions to Funds Availability Schedules	\$35	\$55	0.5	0.00	0.10 CAFF, CFSSP, CRCM
Reg CC: Funds Availability Schedules	\$35	\$55	0.7	0.00	0.25 CAFF, CFSSP, CRCM
Reg CC Indorsements	\$55	\$75	0.20	0.00	0.50 CRCM
Reg CC Subpart C	\$95	\$130	0.40	0.00	1.0 CAFF, CFSSP, CRCM
Reg DD Disclosures and Payment of Interest	\$55	\$75	0.21	0.00	0.50 CRCM
Reg DD for Marketers	\$55	\$75	0.25	0.00	0.5 CFMP
Reg DD Overdraft Rules	\$55	\$75	0.35	0.00	0.75 CRCM
Reg E Consumer Liability	\$55	\$75	0.25	0.00	0.5 CFSSP, CRCM, CAFF
Reg E Consumer Remittances	\$95	\$130	1.10	0.00	1.50 CRCM
Reg E Disclosure Requirements	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM, CAFF
Reg E Error Resolution Requirements	\$55	\$75	0.25	0.00	0.5 CFSSP, CRCM, CAFF
Reg E Gift Cards	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM
Reg E Overdrafts	\$55	\$75	0.25	0.00	0.5 CFSSP, CRCM
Reg E Overview	\$55	\$75	0.35	0.00	0.75 CFSSP, CRCM, CAFF
Reg E Payroll Cards	\$35	\$55	0.15	0.00	0.25 CFSSP, CRCM
Reg E Preauthorized Transfers	\$35	\$55	0.15	0.00	0.25 CFSSP, CRCM
Reg E Prepaid Accounts	\$95	\$130	0.40	0.00	1 CFSSP, CRCM
Reg F: Fair Debt Collections Practices Act (FDCPA)	\$95	\$130	1	0.00	1.25 CRCM
Reg W: Affiliate Transactions	\$35	\$55	0.15	0.00	0.5 CRCM
Reg Z Adjustable-Rate Mortgages	\$55	\$75	0.25	0.00	0.5 CRCM
Reg Z Advertising	\$95	\$130	0.45	0.00	0.5 CFMP, CRCM
Reg Z Advertising for Marketers	\$95	\$130	0.35	0.00	0.5 CRCM, CFMP
Reg Z Credit Cards	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Reg Z HELOCs (Open-End Credit)	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Reg Z HOEPA and Higher-Priced Mortgage Loans	\$95	\$130	0.50	0.00	1.0 CLBB, CRCM
Reg Z Installment and Home Equity Loans (Closed-End Credit)	\$55	\$75	0.30	0.00	0.75 CLBB, CRCM
Reg Z Mortgages (Closed-End Credit)	\$55	\$75	0.20	0.00	0.5 CLBB, CRCM
Reg Z Non-Home Secured (Open-End Credit)	\$55	\$75	0.20	0.00	0.5 CLBB, CRCM
Reg Z Overview	\$95	\$130	0.50	0.00	1.0 CLBB, CRCM
Reg Z Private Education Loans	\$55	\$75	0.20	0.00	0.5 CLBB, CRCM
Reg Z Reverse Mortgages	\$55	\$75	0.25	0.00	0.5 CLBB, CRCM
Reg Z Right of Rescission	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Reserve Requirements for Depository Institutions (Reg D)	\$55	\$75	0.40	0.00	N/A
Right to Financial Privacy Act (RFPA)	\$55	\$75	0.30	0.00	0.75 CLBB, CRCM, CSOP, CTFA
Robbery and Bank Security	\$95	\$130	0.45	0.00	N/A
Servicemember Civil Relief Act	\$95	\$130	0.50	0.00	1.0 CRCM
Sexual and Workplace Harassment	\$95	\$130	0.40	0.00	N/A
Sexual and Workplace Harassment for Managers	\$95	\$130	1	0.00	N/A
Social Media: Managing the Risks	\$95	\$130	0.45	0.00	1.0 CFMP, CRCM
Social Media for Marketers	\$55	\$75	0.25	0.00	0.5 CFMP
Telephone Consumer Protection Act (TCPA)	\$95	\$130	0.40	0.00	1.0 CRCM
The S.A.F.E. Act – Secure and Fair Enforcement for Mortgage Licensing Act	\$95	\$130	0.30	0.00	0.75 CRCM
TILA-RESPA Integrated Disclosures	\$55	\$75	0.30	0.00	0.75 CRCM
UDAPP for Marketers	\$95	\$130	0.45	0.00	1.00 CFMP
Unlawful Internet Gambling Enforcement Act (UIGEA) (Reg GG)	\$55	\$75	0.20	0.00	0.5 CRCM, CFSSP
<b>EXECUTIVE EDUCATION</b>					
Emerging Leaders: Emotional Intelligence	\$135	\$185	0.15	0.00	0.50 CTFA
Emerging Leaders: Mastering the Art of Inquiry	\$135	\$185	0.25	0.00	0.50 CTFA

# ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
ABA Certificate in Bank Financial Management	N/A	N/A	NA	0.00	72 CERP; 1CAFP, CCTS, CFMP, CFSSP, CISP, CSOP, CTFA
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
ABA Wharton Competitive and Corporate Strategy Curriculum	\$925	\$1,175	N/A	0.00	N/A
ABA-Wharton Emerging Leaders: Strategy	\$1,695	\$2,195	N/A	0.00	14.50 CERP
ABA-Wharton Emerging Leaders – Engaging and Motivating Talent	\$1,695	\$2,195	N/A	0.00	N/A
ABA-Wharton Emerging Leaders – Advanced Emerging Leadership	\$695	\$925	N/A	0.00	N/A
ABA Wharton Leadership in the 21st Century Curriculum	\$925	\$1,175	N/A	0.00	N/A
ABA Wharton Managing and Motivating Talent Curriculum	\$925	\$1,175	N/A	0.00	N/A
ABA Wharton Managing the Value of Customer Relationships	\$925	\$1,175	N/A	0.00	N/A
Emerging Leaders: Developing a Personal Value Proposition	\$135	\$185	0.15	0.00	0.50 CTFA
<b>MORTGAGE LENDING</b>					
ABA Residential Mortgage Lender Certificate	\$775	\$985	22	1	8.25 CTFA; 1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1.0 CCTS, CISP, CRSP
Effective Referrals Suite	\$55	\$75	0.15	0.00	0.5 CLBB
Ethical Issues for Bankers	\$55	\$75	0.25	0.00	1.0 CAFP,CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Handling Mortgage Inquiries and Making Referrals	\$95	\$130	1.40	0.25	2.0 CRCM
Mortgage Customer Counseling and Prequalification	\$95	\$130	2.30	0.25	N/A
Personal Tax Return Analysis	\$245	\$345	6	0.50	7.25 CLBB, CTFA (FP)
<b>RESIDENTIAL LENDING COURSES (ALL REGS)</b>					
Appraisal Procedures	\$105	\$143	1	0.00	N/A
Basics of Mortgage Processing	\$105	\$143	0.45	0.00	N/A
Determining Your Role in Fraud Prevention	\$105	\$143	0.30	0.00	N/A
Discovering FHA Programs	\$105	\$143	1	0.00	N/A
Essentials of Mortgage Lending	\$105	\$143	1.30	0.00	N/A
Explaining Loan Modifications	\$105	\$143	1	0.00	N/A
Mitigating Potential Fraud in Your Organization	\$105	\$143	0.30	0.00	N/A
Preparing the Closing Disclosure	\$105	\$143	1	0.00	N/A
Preparing the Loan Estimate	\$105	\$143	1	0.00	N/A
Processing and Underwriting Credit	\$105	\$143	1	0.00	N/A
Processing Income and Assets	\$105	\$143	1	0.00	N/A
Reviewing the Uniform Residential Appraisal Report	\$105	\$143	1	0.00	N/A
<b>DIGITAL MARKETING (MINDSET DIGITAL)</b>					
Marketing in a Digital World: Digital Campaigns	\$299	\$399	3.30	0.00	4.5 CFMP
Build Your Campaign	\$129	\$179	0.45	0.00	1.0 CFMP
Find your Audience	\$129	\$179	1.15	0.00	1.5 CFMP
Search Engine Optimization	\$129	\$179	1	0.00	1.25 CFMP
<b>GENERAL BANKING</b>					
ABA Bank Solutions Provider Certificate	\$495	\$695	6	0.50	1.5 CAFP, CFSSP, CRCM; 1.25 CSOP; 1.25 CFMP; 1.0 CCTS, CISP, CLBB, CRSP, CTFA
ABA Bank Teller Certificate	\$695	\$995	13	1.00	1.5 CAFP, CRCM;1.25 CFMP, CSOP; 1.0 CCTS, CISP, CRSP, CTFA
ABA Branch Manager Certificate	\$1,295	\$1,595	14	2.00	1.75 CFMP; 1.5 CAFP, CRCM; 1.25 CSOP; 1.0 CCTS, CISP, CRSP, CTFA
ABA Certificate in Bank Financial Management	N/A	N/A	N/A	0.00	72 CERP; 1 CAFP, CCTS, CFMP, CFSSP, CISP, CRCM, CRSP, CSOP, CTFA
ABA Certificate in General Banking	N/A	N/A	N/A	0.00	15 CFMP
ABA Customer Service Representative Certificate	\$795	\$995	10	1.00	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
ABA Digital Banker Certificate	\$225	\$325	1.5	0.00	2.75 CFMP, 2.0 CAFP, 1.75 CRCM, 0.75 CSOP
ABA Foundational Certificate in Bank Marketing	N/A	N/A	17	0.00	49.00 CFMP; 1.25 CRCM, CSOP
ABA Personal Banker Certificate	\$795	\$995	13.5	0.00	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
ABA Universal Banker Certificate	\$795	\$995	9.5	0.00	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
Banking Basics Suite	\$595	\$795	2	0.00	N/A
Bank Marketing: Building Customer Relationships	\$55	\$75	0.12	0.00	N/A
Bank Payment Systems and Technology	\$55	\$75	0.10	0.00	N/A
Bank Sales and Service: Expanding Customer Relationships	\$55	\$75	0.12	0.00	N/A
Banks as a Business	\$55	\$75	0.10	0.00	N/A
Banks and the Deposit Function	\$55	\$75	0.10	0.00	N/A
Banks and the Economy	\$55	\$75	0.10	0.00	N/A
Banks and Personal Wealth Management	\$55	\$75	0.10	0.00	N/A
Business and International Banking Services	\$55	\$75	0.12	0.00	N/A

# ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
CFMP Exam Online Prep	\$695	\$895	N/A	N/A	N/A
Community Bank Suite – Foundational Skills	\$235	\$315	5.40	0.00	1 CAFF, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Community Bank Suite – Onboarding Basics	\$295	\$405	1.12	0.00	0.25 CAFF, CFSSP, CRCM
Digital Banker Suite	\$225	\$325	1	0.00	1.75 CFMP
Introduction to Banking	\$55	\$75	0.10	0.00	N/A
Lending as a Cornerstone of Banking	\$55	\$75	0.10	0.00	N/A
Safeguarding Bank Assets and the Nation	\$55	\$75	0.12	0.00	N/A
Safeguarding the Customer and the Bank	\$55	\$75	0.12	0.00	N/A
Robbery & Bank Security	\$95	\$130	0.45	0.00	N/A
Teller Basics Suite	\$150	\$200	5	0.00	N/A
<b>MANAGEMENT SKILLS</b>					
ABA Supervisor/Team Leader Certificate	\$895	\$1,095	9.30	1	1.5 CAFF, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
Authentic Leadership	\$55	\$75	0.15	0.00	N/A
Building Collaborative Teams	\$55	\$75	0.15	0.00	N/A
Coaching	\$55	\$75	0.15	0.25	N/A
Communicating Visions	\$55	\$75	0.15	0.00	N/A
Community Bank Suite – Management Skills	\$260	\$365	2.03	0.00	N/A
Corrective Action	\$55	\$75	0.15	0.25	N/A
Effective Meetings	\$55	\$75	0.15	0.00	N/A
Employment Law	\$95	\$130	0.45	0.00	N/A
Employee Recognition	\$55	\$75	0.15	0.00	N/A
Empowerment	\$55	\$75	0.15	0.00	N/A
Interviewing	\$55	\$75	0.15	0.00	N/A
Leadership in Action Suite	\$195	\$275	1.15	0.00	N/A
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
Management Essentials Suite	\$275	\$375	1.30	0.00	N/A
Managing Performance	\$55	\$75	0.15	0.25	N/A
Managing Change	\$55	\$75	0.15	0.25	N/A
Sexual and Workplace Harassment for Managers	\$95	\$130	1	0.00	N/A
<b>PRODUCT KNOWLEDGE</b>					
Consumer Credit Basics	\$55	\$75	0.20	0.00	N/A
Consumer Loan Process	\$55	\$75	0.20	0.00	N/A
Fundamentals of Consumer Lending Suite	\$95	\$130	0.40	0.00	N/A
Introduction to Analyzing Financial Statements	\$195	\$245	3.15	0.25	3.75 CLBB, CSOP, CTFA (FP)
Personal Tax Returns Analysis	\$245	\$345	6.00	0.00	7.25 CLBB, CTFA (FP)
Small Business Products Suite	\$95	\$130	2.00	0.00	1.25 CLBB
Small Business Basics	\$55	\$75	0.20	0.00	N/A
Small Business Borrowing Suite	\$95	\$130	0.21	0.00	0.5 CFMP, 0.5 CLBB
Small Business Operating and Life Cycles	\$55	\$75	0.25	0.00	N/A
Understanding Business Bank Products Suite	\$135	\$185	0.41	0.00	N/A
Understanding Consumer Bank Products Suite	\$175	\$225	1.18	0.00	N/A
<b>SALES SKILLS</b>					
Coaching to Support the Sales Process	\$55	\$75	0.20	0.00	N/A
Community Bank Suite – Sales Skills	\$95	\$135	0.35	0.00	N/A
Effective Referrals Suite	\$55	\$75	0.15	0.00	N/A
Essential Selling Skills Bundle	\$195	\$275	1.30	0.00	N/A
Event Networking	\$95	\$130	1	0.00	1.0 CFMP
Growing Small Business Relationships Suite	\$95	\$130	0.50	0.00	N/A
Making the Client Call Suite	\$55	\$75	0.20	0.00	N/A
Overcoming Objections Suite	\$55	\$75	0.20	0.00	N/A
Referring Insurance and Annuity Clients	\$95	\$130	1.25	0.00	N/A
Referring Investment Clients	\$95	\$130	0.35	0.00	N/A
Referring Trust Clients	\$95	\$130	0.40	0.00	N/A
Relationship Sales for Small Business Clients Suite	\$135	\$180	1.25	0.00	N/A
Relationship Sales Suite	\$55	\$75	0.15	0.00	N/A
Sales Planning Suite	\$55	\$75	0.20	0.00	N/A
Successful Sales Campaigns	\$95	\$130	2	0.00	N/A
Tele-Consulting	\$95	\$130	1.35	0.00	N/A
Why Quality Customer Service Matters Suite	\$95	\$130	0.35	0.00	N/A
<b>WORKPLACE SKILLS</b>					
Communication Basics Suite	\$55	\$75	0.20	0.00	N/A
Dealing Effectively with Co-workers	\$95	\$130	3	0.25	N/A
Essentials of Workplace Conduct	\$95	\$130	0.40	0.00	N/A
Improving Productivity	\$95	\$130	3	0.25	N/A
Managing Time at Work	\$95	\$130	1	0.00	N/A
Online Communication Suite	\$55	\$75	0.10	0.00	N/A
Presentation Skills Suite	\$95	\$130	0.50	0.00	N/A
Sexual and Workplace Harassment	\$95	\$130	0.40	0.00	N/A
The Power Network Habit	\$249	\$399	2	0.00	3.25 CFMP
The SOS Habit	\$99	\$149	0.40	0.00	1.0 CFMP



# ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
Verbal Communication Suite	\$55	\$75	0.20	0.00	N/A
Written Communication Suite	\$55	\$75	0.20	0.00	N/A
<b>WEALTH MANAGEMENT &amp; TRUST</b>					
A Deeper Dive into Non-Financial Assets	\$135	\$185	0.25	0.00	0.50 CTFA
ABA Certificate in Asset Management	\$1795	\$2395	9.00	0.00	13 CTFA, 0.50 CISP, 8.5 CRSP, 8.00CSOP
ABA Certificate and Fiduciary Relationship Management	\$1,295	\$1795	5.00	0.00	7.0 CTFA
ABA Certificate in Core Concepts for Fiduciary Advisors	\$895	\$1095	3.30	0.00	4.5 CTFA, 2.75 CCTS, 3.25CRSP, 2.0CSOP
ABA Certificate in Fiduciary Principles and Ethics	\$395	\$495	1.30	0.00	2.25 CTFA, 1.5 CCTS, CRSP, CSOP
ABA Certificate in Integrated Wealth Planning and Advice	\$2,395	\$3,095	12	0.00	19.75 CTFA, 5.25 CISP, 4.75 CRSP, 0.75 CSOP
ABA Certificate in Trust Administration	\$895	\$1,195	5.30	0.00	7.75 CTFA, 2.75 CSOP, 1.50 CCTS, 0.75 CRSP
ABA Private Banker Certificate	\$3,495	\$4,595	28.30	0.00	23.5 CTFA, 7 CRSP, 11.75 CERP, 3.75 CSOP, 2.5 CISP, 0.75 CCTS
ABA Health Savings Accounts (HSA) Expert Certificate	\$795	\$1,095	3.5	0.25	5.25 CISP, CRSP, CTFA
Alternative Investment Products	\$135	\$185	0.40	0.00	1.00 CRSP, CSOP, CTFA
Annuities	\$135	\$185	0.30	0.00	0.50 CRSP, CTFA
Account Acceptance and Termination	\$135	\$185	0.40	0.00	1.00 CSOP, CTFA (FID)
Applied Behavioral Finance	\$135	\$185	0.54	0.00	1.25 CTFA
Applying Fiduciary Principles and Ethics	\$135	\$185	0.30	0.00	0.75 CTFA, CCTS, CRSP, CSOP
Asset Allocation and Diversification	\$135	\$185	0.40	0.00	1.00 CRSP, CSOP, CTFA
Bond Selection and Analysis	\$135	\$185	0.50	0.00	1.00 CRSP, CSOP, CTFA (INV)
CTFA Exam Online Prep	\$895	\$1,045	N/A	N/A	N/A
Developing a Personalized Wealth Management Strategy	\$135	\$185	0.25	0.00	0.75 CTFA
Developing and Delivering a Compelling Personal Value Proposition	\$135	\$185	0.25	0.00	0.75 CTFA
Discretionary Distributions	\$135	\$185	0.40	0.00	1.0 CTFA (FID)
Duties and Powers of the Trustee	\$135	\$185	0.40	0.00	1.0 CSOP, CTFA (FID)
Economics & Markets	\$135	\$185	0.55	0.00	1.0 CRSP, CSOP, CTFA (INV)
Education Planning for Minors	\$135	\$185	0.40	0.00	1.0 CTFA
Effective Client Engagement Through "Wealth Personas"	\$135	\$185	0.25	0.00	0.75 CTFA
Emotional Intelligence for Wealth Advisors	\$135	\$185	0.15	0.00	0.5 CTFA
Engaging in Multigenerational Conversations with Clients	\$135	\$185	0.25	0.00	0.75 CTFA
Engaging with Centers of Influence	\$135	\$185	0.25	0.00	0.5 CTFA
Environmental Liabilities of Fiduciaries	\$135	\$185	0.25	0.00	0.50 CTFA
Estate and Probate Administration	\$135	\$185	0.45	0.00	1.00 CTFA
Estate Planning for the Business Owner	\$135	\$185	0.45	0.00	1.0 CTFA(FP)
Estate Planning for the Marital Deduction	\$135	\$185	0.40	0.00	1.0 CTFA (TAX)
Estate Planning Fundamentals	\$135	\$185	0.30	0.00	0.75 CTFA
Federal Estate Tax	\$135	\$185	0.35	0.00	0.75 CTFA
Fiduciary Compliance	\$135	\$185	0.20	0.00	0.5 CISP, CRSP, CSOP, CTFA
Fiduciary Income Tax	\$135	\$185	0.55	0.00	1.25 CISP, CTFA (TAX)
Fiduciary Ethics	\$135	\$185	0.35	0.00	0.75 CTFA, CCTS, CRSP, CSOP
Full Balance Sheet Advice	\$135	\$185	0.25	0.00	0.50 CTFA
Fundamentals of Insurance	\$175	\$225	1.10	0.00	1.0 CRSP, CTFA
Fundamentals of Life Insurance	\$175	\$225	0.55	0.00	1.0 CRSP, CTFA (FP)
Generation-Skipping Transfer Tax	\$135	\$185	1.00	0.00	1.25 CISP, CTFA (TAX)
Gift Strategy and Taxation	\$135	\$185	0.40	0.00	1.0 CRSP, CRFA
Importance of Proper Titling of Assets and Regular Titling Reviews	\$135	\$185	0.20	0.00	0.50 CTFA
Individual Income Tax	\$135	\$185	1.10	0.00	1.50 CTFA
Individual Retirement Accounts	\$135	\$185	0.30	0.00	0.75 CISP, CRSP, CSOP, CTFA
Interacting with Financial Advisors - Internal and Third-Party Broker Dealers	\$135	\$185	0.20	0.00	0.5 CTFA
Introduction to Fiduciary Risk Management and Compliance	\$135	\$185	0.25	0.00	0.5 CTFA
Introduction to Integrated Planning and Advice	\$135	\$185	0.20	0.00	0.5 CTFA
Introduction to Investment Management	\$135	\$185	0.25	0.00	0.5 CTFA, CCTS, CRSP, CSOP
Introduction to Trust Administration	\$135	\$185	0.35	0.25	0.75 CCTS, CSOP, CTFA
Investment Policy	\$135	\$185	0.35	0.00	0.75 CRSP, CSOP, CTFA
Investment Products	\$135	\$185	1.00	0.00	1.25 CRSP, CSOP, CTFA
Investment Strategies for Inherited Wealth	\$135	\$185	0.20	0.00	0.50 CTFA
Know Your Competition	\$135	\$185	0.30	0.00	0.75 CTFA
Life Insurance Policies	\$135	\$185	0.30	0.00	0.75 CRSP, CTFA
Managing the Dynamic Nature of Client Financial Needs	\$135	\$185	0.25	0.00	0.75 CTFA
Mastering the Art of Inquiry	\$135	\$185	0.30	0.00	0.75 CTFA
Managing Fiduciary Risk and Litigation	\$135	\$185	0.30	0.00	0.75 CISP, CRSP, CSOP, CTFA
Philanthropic Planning	\$135	\$185	0.35	0.00	0.75 CISP, CTFA
Planning Considerations for Life Insurance	\$135	\$185	0.37	0.00	0.75 CRSP, CTFA
Planning for Retirement	\$135	\$185	0.45	0.00	1.00 CISP, CTFA
Post-Mortem Tax Planning	\$135	\$185	1.14	0.00	1.5 CTFA

# ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
Preparing the 706	\$135	\$185	0.30	0.00	0.75 CTFA
Prudent Portfolio Management	\$135	\$185	0.25	0.00	0.50 CISP, CRSP, CSOP, CTFA (FID)
Qualified Retirement Plans	\$135	\$185	0.50	0.00	1.00 CISP, CRSP, CTFA
Selling Value	\$135	\$185	0.20	0.00	0.5 CTFA
Special Needs Trusts	\$135	\$185	0.35	0.00	0.75 CTFA (FP)
Stock Selection and Analysis	\$135	\$185	0.35	0.00	0.75 CRSP, CSOP, CTFA (INV)
Structure Analysis and Advice	\$135	\$185	0.20	0.00	0.75 CTFA
Sustainable and Responsible Investing	\$135	\$185	0.25	0.00	0.50 CRSP, CTFA
The Role of a Private Banker	\$95	\$135	0.23	0.00	0.50 CTFA
Trust Fundamentals	\$135	\$185	0.30	0.00	0.75 CTFA, CRSP, CCTS
Types of Trusts	\$135	\$185	0.30	0.00	0.75 CTFA
Understanding Fiduciary Principles	\$135	\$185	0.25	0.00	0.75 CTFA; CISP; CRSP; CSOP
Understanding Gender, Culture, and Generational Influences in Managing Wealth	\$135	\$185	0.25	0.00	0.5 CTFA
Understanding and Explaining Investment Performance	\$135	\$185	0.41	0.00	1.00 CTFA
<b>TRAINING SHORTS</b>					
<b>Agricultural Lending</b>					
Converting Cash to Accrual-adjusted Net Farm Income	\$75	\$95	0.20	0.00	0.5 CLBB
Credit Analysis Enhancements Using an Accrual-adjusted Income Statement and Statement of Owner Equity	\$75	\$95	0.20	0.00	0.5 CLBB
Importance of Preparing Accrual-adjusted Income Statements	\$75	\$95	0.20	0.00	0.5 CLBB
Obstacles to Preparing an Accrual-adjusted Income Statement	\$75	\$95	0.20	0.00	0.5 CLBB
Practical Steps to Calculate Net Income and Owner Equity for Agricultural Producers	\$300	\$380	1.40	0.00	2.5 CLBB
Reconciling Owner Equity for Agricultural Businesses	\$75	\$95	0.20	0.00	0.5 CLBB
<b>Compliance Lending</b>					
Changed Loans: Is the Borrower Entitled to the Right of Rescission	\$75	\$95	0.18	0.00	0.50 CRCM, 0.50 CERP
Consumer Loans: To Modify or Refinance?	\$75	\$95	0.20	0.00	0.50 CRCM, 0.50 CERP
Fair Lending Implications for Changing Loan Terms	\$75	\$95	0.26	0.00	0.75 CRCM, 0.75 CERP
Filing CTRs for Multiple Transactions Conducted by A Single Transactor	\$75	\$95	0.21	0.00	0.50 CRCM, 0.50 CERP
HMDA and CRA Reporting Requirements for Refinancing or Modifying Loans	\$75	\$95	0.25	0.00	0.50 CRCM, 0.50 CERP
How and When Do I Report Loan Changes in Terms Under FCRA?	\$75	\$95	0.16	0.00	0.50 CRCM, 0.50 CERP
Loan Modification or Refinance Flood Insurance Requirements	\$75	\$95	0.25	0.00	0.50 CRCM, 0.50 CERP
Processing Closed-End Real Estate-Secured Loan Notices of Error	\$75	\$95	0.20	0.00	0.50 CRCM, 0.50 CERP
Processing Credit Card Billing Errors and Unauthorized Use Claims	\$75	\$95	0.28	0.00	0.75 CERP, 0.75 CERP
Processing Debit Card Disputes and Errors	\$75	\$95	0.27	0.00	0.75 CRCM, 0.75 CERP
Real Estate Appraisal at Loan Modification or Refinance	\$75	\$95	0.22	0.00	0.50 CRCM, 0.50 CERP
Timely Decision Communication	\$75	\$95	0.19	0.00	0.50 CRCM, 0.50 CERP
Understanding and Processing Closed-End Real Estate Secured Loan Information and Loan Payoff Requests	\$75	\$95	0.22	0.00	0.50 CRCM, 0.50 CERP
Understanding and Processing Open-End Line of Credit Disputes and Errors	\$75	\$95	0.23	0.00	0.50 CRCM, 0.50 CERP
Understanding Credit Card Billing Errors and Unauthorized se	\$75	\$95	0.19	0.00	0.50 CRCM, 0.50 CERP
Understanding Debit Disputes and EFT Errors	\$75	\$95	0.17	0.00	0.50 CRCM, 0.50 CERP
Understanding the Difference Between Complains and Disputes	\$75	\$95	0.16	0.00	0.50 CRCM, 0.50 CERP
What is a Closed-End Real Estate-Secured Loan Notice of Error?	\$75	\$95	0.14	0.00	0.50 CRCM, 0.50 CERP
Campaigns in Community Banking	\$75	\$95	0.10	0.00	0.25 CFMP
Case Study in Community Banking	\$75	\$95	0.18	0.00	0.50 CFMP
Connecting with Your Audience in Community Banking	\$75	\$95	0.17	0.00	0.50 CFMP
Content Opportunities in Community Banking	\$75	\$95	0.15	0.00	0.50 CFMP
Conversion in Community Banking	\$75	\$95	0.23	0.00	0.50 CFMP
Marketing in the Age of Distraction	\$300	\$380	1.23	0.00	2.25 CFMP
<b>Retail</b>					
Body Language – Part 1 & 2	\$500	\$660	1.20	0.00	N/A
Body Language Basics – Part 1	\$300	\$380	0.48	0.00	N/A
Body Languages Mistakes & Gender Differences	\$75	\$95	0.18	0.00	N/A
Learning a New Language	\$75	\$95	0.10	0.00	N/A
Reading Body Language	\$75	\$95	0.12	0.00	N/A
Understanding Nonverbal Communication	\$75	\$95	0.7	0.00	N/A

# ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
Body Language Basics – Part 2	\$300	\$380	0.32	0.00	N/A
Body Language in Business	\$75	\$95	0.7	0.00	N/A
Four Steps to Better Body Language	\$75	\$95	0.7	0.00	N/A
Four Ways to Detect a Lie	\$75	\$95	0.9	0.00	N/A
Matching Your Words to Your Movement	\$75	\$95	0.9	0.00	N/A
Eight Essentials Crisis Communication Tips	\$75	\$95	0.20	0.00	0.50 CFMP
Five Reasons Why Online Appointment Scheduling is Essential	\$75	\$95	0.18	0.00	N/A
Game Plan for a Healthy Branch Experience	Free	\$95	0.18	0.00	0.50 CFMP
The Retail Playbook You Need to Succeed	\$300	\$380	1	0.00	1.25 CFMP
Tips for Winning One-on-One Meetings	\$75	\$95	0.10	0.00	0.25 CFMP
<b>SANS Cybersecurity Training</b>					
SANS Security Awareness Suite	\$55	\$75	0.35	0.00	1.0 CAFF, 1.0 CFSSP
SANS Security Awareness Interactive Games Suite	\$95	\$130	0.54	0.00	1.0 CAFF, 1.0 CFSSP
SANS Cybersecurity Compliance Suite	\$95	\$130	0.38	0.00	0.75 CAFF, 0.75 CFSSP
SANS Security Awareness - Special Consideration Suite	\$55	\$75	0.21	0.00	N/A
SANS Data Security IT Training Suite	\$55	\$75	0.19	0.00	0.5 CAFF, 0.5 CFSSP

## IN HOUSE / ON-SITE TRAINING

### We can address virtually every training issue.

Let us put our expertise in solving training challenges to work for you. Our faculty is made up of seasoned, dynamic professionals with years of experience and expertise in the financial services industry. Whether you're looking to train a topic or a specific audience, CFT has the content and **Subject Matter Expert** to help you!

### Customization – focusing on your needs.

CFT's faculty would be glad to customize any program, focusing on your specific issues, moving right to the heart of your training needs.

### It's hassle free and convenient.

We take care of the details and work with you every step of the way to make sure the training is just what you want it to be. We will present a program at a location and time that is most convenient for you and your staff, to include live virtual training.

### ROI-It's a prudent training investment.

What better way to keep your staff at their peak than with specialized training presented by experts on the issues that matter most to you. The bottom-line payoffs are tremendous.





## EDUCATION FAIR

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- Learn more about what CFT can do for you:
- Course offerings
- Certificate and Diploma programs
- Certifications and Degrees
- Programs by job role

**SCHEDULE AN EDUCATION FAIR AT YOUR INSTITUTION**