

ABA eLEARNING SELF PACED ONLINE COURSES



American
Bankers
Association®

SELF-PACED ONLINE COURSES E-LEARNING



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ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
BUSINESS BANKING & COMMERCIAL LENDING					
GENERAL					
ABA Certificate in Business and Commercial Lending	\$1295	\$1595	33	2.00	3.75 CERP (self-paced)
ABA Small Business Banker Certificate	\$495	\$695	11	0.50	1.5 CFMP, 3.75 CSOP, 11 CTFA
Analyzing Business Financial Statements and Tax Returns Suite	\$275	\$375	7	0.50	8.75 CLBB
Analyzing Personal Financial Statements and Tax Returns Suite	\$275	\$375	6	0.50	7.25 CLBB
Effective Commercial Loan Write-ups	\$135	\$185	0.40		1.0 CLBB
Fundamentals of Small Business Banking Suite	\$95	\$130	0.45	0.00	N/A
Introduction to Analyzing Financial Statements	\$95	\$130	3.15	0.00	3.75 CLBB, CSOP, CTFA (FP)
Loan Structuring, Documentation, Pricing and Problem Loans	\$275	\$375	7.30	0.50	9.0 CLBB
Qualitative Analysis and Determining a Credit Risk Rating Suite	\$275	\$375	6	0.50	8.0 CLBB; 3.75 CERP
Relationship Sales for Small Business Clients Suite	\$135	\$180	0.25	0.00	0.5 CLBB, CFMP
Small Business Basics	\$55	\$75	0.20	0.00	N/A
Small Business Borrowing Suite	\$95	\$130	0.21	0.00	N/A
Small Business Operating and Life Cycle	\$55	\$75	0.25	0.00	N/A
Small Business Products Suite	\$95	\$130	0.20	0.00	0.5 CFMP
Treasury Management	\$55	\$75	0.15	0.00	N/A
Understanding Business Borrowers Suite	\$275	\$375	6.30	0.50	8.0 CLBB
THE COMMERCIAL REAL ESTATE LENDING DECISION PROCESS (RMA) (ALL SERIES)					
The Commercial Real Estate Lending Decision Process (Full Curriculum)	\$749	\$1,359	19	1	23.75 CLBB
The Commercial Real Estate Lending Decision Process (Core Curriculum)	\$699	\$1,259	14	0.25	17.5 CLBB
The Commercial Real Estate Lending Decision Process (Underwriting Bundle)	\$299	\$539	4.15	0.00	5.25 CLBB
Appraisals	\$199	\$349	2.30	0.00	3 CLBB
Construction Lending	\$249	\$449	3	0.00	3.75 CLBB
CRE Lending Overview	\$75	\$135	0.30	0.25	0.75 CLBB
Drivers of CRE Performance	\$75	\$135	0.30	0.50	0.75 CLBB
Due Diligence and Documentation	\$125	\$225	1	0.00	1.25 CLBB
Environmental Assessments	\$125	\$225	1	0.00	1.25 CLBB
Homebuilder Lending	\$199	\$349	2	0.00	2.5 CLBB
Leases	\$125	\$225	1.15	0.00	1.5 CLBB
Loan Structures	\$125	\$225	1	0.00	1.25 CLBB
Risk Areas	\$199	\$349	2	0.00	2.5 CLBB
Underwriting- Basics	\$199	\$349	2	0.00	2.5 CLBB
Underwriting- Different Types of Commercial Properties	\$125	\$225	1.15	0.00	1.5 CLBB
Underwriting- Example Calculations	\$125	\$225	1	0.00	1.25 CLBB
THE LENDING DECISION PROCESS SERIES (RMA) (ALL SERIES)					
RMA Lending Decision Process Curriculum (ALL SERIES)	\$720	\$1,440	35-50	2 - 3	49.75 CLBB
Series 1: Industry, Management, and Economic Influences	\$100	\$200	4	0.25	5.0 CLBB
Series 2: Interpreting Quality of Financial Reports and Accounts	\$100	\$200	5	0.50	6.0 CLBB
Series 3: Analyzing the Company's Financial Performance and Financial Condition	\$200	\$400	12	0.50	14.50 CLBB
Series 4: The Cash Cycle, Seasonality, and Discovering Borrowing Causes and Repayment Sources	\$150	\$300	8	0.50	9.75 CLBB
Series 5: Analyzing Cash Flow Statements to Measure Long-Term Repayment Ability	\$150	\$300	6	0.50	7.25 CLBB
Series 6: Using Financial Projections to Fine Tune the Credit Analysis	\$150	\$300	6	0.50	7.25 CLBB
COMPLIANCE & RISK MANAGEMENT					
ONLINE TRAINING FOR COMPLIANCE PROFESSIONALS					
ABA Certificate in BSA and AML Compliance	\$1,595	\$2,095	10	0.00	10.25 CAFF, 10.25 CRCM, 3.25 CFTA, 3.00 CCTS, 2.25 CSOP, 1.00 CERP
ABA Certificate in Compliance Essentials	\$1,995	\$2,595	12.30	0.00	16.50 CRCM, 11.25 CERP, 3 CAFF, 1.75 CCTS, 1 CFMP
ABA Certificate in Deposit Compliance	\$995	\$1,295	5.35	0.50	7.25 CRCM, 4.25 CERP, 3.00 CAFF, 1.75 CSOP, 1 CFMP
ABA Certificate in Fraud Prevention	\$795	\$1,095	5.20	0.00	4.25 CAFF, 4.25 CERP, 1.50 CRCM
ABA Certificate in Lending Compliance Core Concepts	\$1,095	\$1,395	8.25	1	10.75 CRCM, 6.25 CERP, 2.25 CAFF
ABA Certificate in Mortgage Lending Compliance	\$1,995	\$2,595	13.45	0.00	17.5 CRCM, 8.75 CERP, 2.25 CAFF

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Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
Bank Bribery Act for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CRCM
Bank Protection Act for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CRCM
BSA/ Anti-Money Laundering for Compliance Professionals	\$275	\$375	1.20		1.75 CRMP, CAEP, CERP
CAN-SPAM Act for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CFMP, CRCM
Community Reinvestment Act, Community Bank (CRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM, CLBBS
Community Reinvestment Act, Large Bank (CRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM, CLBBS
CRCM Exam Online Prep	\$895	\$1,045	N/A	N/A	N/A
Credit Card Regulations for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Digital Compliance for Compliance Professionals	\$275	\$375	0.40	0.00	1.0 CRCM
Electronic Funds Transfer Act for Compliance Professionals	\$275	\$375	1.10	0.00	1.5 CRCM, CFSSP, CAFP
Elements of a Compliance Program for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Equal Credit Opportunity Act (ECOA) for Compliance Professionals	\$275	\$375	2.30	0.20	3.0 CRCM
Expedited Funds Availability (Reg CC) for Compliance Professionals	\$275	\$375	0.40	0.00	1.0 CRCM, CAFP
Fair Credit Reporting Act (FCRA) for Compliance Professionals	\$275	\$375	2.30	0.25	3.0 CRCM
Fair Debt Collection Practices for Compliance Professionals	\$275	\$375	0.35	N/A	0.75 CRCM
Fair Housing Act for Compliance Professionals	\$275	\$375	0.25	0.00	0.5 CRCM
FDIC Coverage for Compliance Professionals	\$275	\$375	0.50	0.00	1.00 CFMP, CRCM, CSOP
Federal Benefit Payment Garnishment Rule FFIEC for Compliance Professionals	\$275	\$375	0.40	0.00	1.00 CRCM
Flood Disaster Protection Act for Compliance Professionals	\$275	\$375	1	0.00	1.25 CERP, CRCM
Home Mortgage Disclosure Act (HMDA) for Compliance Professionals	\$275	\$375	2	0.25	2.5 CRCM
Homeowners Protection Act for Compliance Professionals	\$275	\$375	0.40	0.00	1.00 CRCM
Loans to Insiders (Reg O) for Compliance Professionals	\$275	\$375	2	0.00	1.25 CRCM, CLBBS
Military Lending Act for Compliance Professionals	\$275	\$375	0.35	0.00	0.75 CRCM
Navigating Laws, Rules, and Regulations for Compliance Professionals	\$275	\$375	1		1.25 CRMP, CERP
Office of Foreign Assets Control (OFAC) for Compliance Professionals	\$275	\$375	0.45	0.00	1.0 CRCM, CSOP, CCTS, CFSSP, CAFP
Office of Foreign Assets Control (OFAC) for Compliance Professionals	\$275	\$375	0.45	0.00	1.0 CRCM, CSOP, CCTS, CAFP
Privacy/Information Sharing for Compliance Professionals	\$275	\$375	1.30	0.00	2.0 CRCM
Real Estate Settlement Procedures Act (RESPA) for Compliance Professionals	\$275	\$375	2	0.25	2.5 CRCM
Reg Z Ability to Repay (ATR) and Qualified Mortgage (QM) for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CRCM
Reg Z Closed-End Credit for Compliance Professionals	\$275	\$375	2.30	0.25	3.0 CRCM
Reg Z Foundations and Closed-End Non-Mortgage Credit for Compliance Professionals	\$275	\$375	1.15		1.50 CRCM
Reg Z Open-End Credit for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Reg Z TILA RESPA Integrated Disclosures (TRID) for Compliance Professional	\$275	\$375	1.10		1.50 CRCM
Reserve Requirement for Depository Institutions Act (Reg D) for Compliance Professionals	\$275	\$375	0.20	0.00	0.5 CRCM, CSOP
Secure and Fair Enforcement for Mortgage Licensing Act (SAFE Act)/Reg G for Compliance Professionals	\$275	\$375	0.40	0.00	1.00 CRCM
Servicemembers Civil Relief Act (SCRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Title III of the Americans with Disabilities Act for Compliance Professional	\$275	\$375	0.45	N/A	1 CRCM, CERP
Truth-in-Savings Act (Reg DD) for Compliance Professionals	\$275	\$375	1	0.00	1.25 CRCM
Unfair, Deceptive, or Abusive Acts or Practices (UDAAP) for Compliance Professionals	\$275	\$375	1.40	0.00	2.25 CRCM
RISK MANAGEMENT					
ABA Certificate in Financial and Credit Risk Management	\$1,295	\$1,795	5.15	0.50	7.0 CERP
Certificate in Operational Risk Management	\$1,595	\$2,095	10	0.50	9.25 CAFP; 12.75 CERP; 11.5 CRCM; 9.75 CSOP
CAFP Exam Online Prep	\$895	\$1,045	NA	0.00	N/A
CERP Exam Online Prep	\$895	\$1,045	NA	0.00	N/A
Credit Risk Management: Commercial and Agricultural Lending	\$275	\$375	0.45	0.00	1.0 CERP
Credit Risk Management: Managing, Monitoring, and Measuring	\$275	\$375	0.40	0.00	1.0 CERP

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Credit Risk Management: Other Sources of Credit Risk	\$275	\$375	0.45	0.00	1.0 CERP
Credit Risk Management: Retail Lending	\$275	\$375	0.40	0.00	1.0 CERP
Cybersecurity Management	\$275	\$375	1	0.00	1.25 CAFF, CFSSP, CRCM, CSOP
Elements of an Operational Risk Management Program	\$275	\$375	1	0.00	1.0 CAFF; 1.0 CRCM; 1.0 CSOP
Financial Risk Management: Interest Rate Risk	\$275	\$375	0.50	0.00	1.0 CERP
Financial Risk Management: Liquidity Risk	\$275	\$375	0.45	0.00	1.0 CERP
Fraud and Criminal Threats	\$275	\$375	1	0.00	1.00 CAFF, 1.0 CFSSP, 1.0 CRCM
Incident Management and Resilience	\$275	\$375	1	0.00	1.25 CFSSP, 1.25 CSOP
Introduction to Credit Risk Management	\$275	\$375	0.45	0.00	1.0 CERP
Operational Risk Model Management	\$275	\$375	1	0.00	1.5 CAFF; 1.5 CRCM; 1.5 CSOP
Oversight and Management of Operational Risk	\$275	\$375	1	0.00	1.25 CAFF, 1.25 CRCM, 1.25 CSOP
Payments and Settlements	\$275	\$375	1	0.00	1.0 CAFF, 1.0 CRCM, 1.0 CSOP, 1.0 CFSSP
Physical Security	\$275	\$375	1	0.00	1.0 CRCM, 1.0 CFSSP
Regulatory Exam Management	\$275	\$375	1	0.00	1.0 CAFF, 1.0 CRCM
Risk and Control Self-Assessment (RCSA)	\$275	\$375	1	0.00	1.25 CRCM, 1.25 CSOP
Vendor Risk Management	\$275	\$375	1	0.00	1.25 CAFF, CRCM, CSOP
RISK MANAGEMENT FRAMEWORKS					
ABA Certificate in Risk Management Frameworks	\$1,395	\$1,895	8.00	0.50	9.75 CERP, 4.50 CRCM
Board and Senior Management Oversight	\$275	\$375	0.40	0.00	1.0 CERP
Enterprise Risk Management Reporting	\$275	\$375	1.15	0.00	1.5 CERP
Introduction to Enterprise Risk Management	\$275	\$375	0.45	0.00	1.0 CERP
Risk Identification	\$275	\$375	0.40	0.00	1.0 CERP
Risk Management Control Framework	\$275	\$375	0.40	0.00	1.0 CERP
Risk Measurement and Evaluation	\$275	\$375	0.50	0.00	1.0 CERP
Risk Mitigation	\$275	\$375	0.40	0.00	1.0 CERP
Risk Monitoring	\$275	\$375	1.00	0.00	1.25 CERP
Risk Policies, Procedures, and Limits	\$275	\$375	0.40	0.00	1.0 CERP
FRONTLINE COMPLIANCE TRAINING					
Bank Director Series	\$895	\$1,195	1.45	0.00	N/A
Beyond the Welcome: New Director Onboarding	\$55	\$75	0.09	0.00	N/A
Board Oversight: Bank Governance Structure	\$55	\$75	0.04	0.00	N/A
Board Oversight: BSA/AML/OFAC	\$55	\$75	0.04	0.00	N/A
Board Oversight: Compliance Control Activities	\$55	\$75	0.04	0.00	N/A
Board Oversight: Compliance Management	\$55	\$75	0.04	0.00	N/A
Board Oversight: Credible Challenge	\$55	\$75	0.04	0.00	N/A
Board Oversight: Effective Compliance Management System (CMS)	\$55	\$75	0.05	0.00	N/A
Board Oversight: Fair Lending	\$55	\$75	0.05	0.00	N/A
Board Oversight: Fostering Innovation	\$55	\$75	0.03	0.00	N/A
Board Oversight: Insiders and Regulation O	\$55	\$75	0.07	0.00	N/A
Board Oversight: Managing Reputation Risk	\$55	\$75	0.04	0.00	N/A
Board Oversight: Post Compliance Exam Activities	\$55	\$75	0.05	0.00	N/A
Board Oversight: Preparing for the Compliance Exam	\$55	\$75	0.04	0.00	N/A
Digital Trends: Blockchain	\$55	\$75	0.05	0.00	N/A
Digital Trends: Cybersecurity	\$55	\$75	0.04	0.00	N/A
Digital Trends: Payments	\$55	\$75	0.05	0.00	N/A
Diversifying the Board: Strategies and Best Practices	\$55	\$75	0.11	0.00	N/A
Encouraging Women to Accept the Ask	\$55	\$75	0.11	0.00	N/A
What Do Bank Boards Do?	\$55	\$75	0.07	0.00	N/A
Active Aggressor for Employees	\$55	\$75	0.35	0.00	0.75 CFSSP
Active Aggressor for Managers	\$95	\$130	0.40	0.00	1 CFSSP
ADA Accessibility	\$55	\$75	0.30	0.00	1.0 CRCM
ADA How to Serve and Work with People Living with Disabilities	\$95	\$130	0.45	0.00	1 CRCM
ADA Overview and Employment	\$95	\$130	0.45	0.00	1.0 CRCM
Advertising: CAN-SPAM Act	\$55	\$75	0.30	0.00	0.75 CRCM, CFMP
Advertising: Overview for Marketers	\$95	\$130	0.40	0.00	1 CFMP
Appraisals: FIRREA and Interagency Guidelines	\$95	\$130	0.50	0.00	1.0 CLBB, CRCM
Appraisals: Reg Z Requirements	\$55	\$75	0.25	0.00	0.5 CLBB, CRCM
Bank Bribery Act	\$55	\$75	0.20	0.00	0.5 CFSSP
Bank On: Opening the Door to opportunity	\$55	\$75	0.30	0.00	0.75 CFMP
Bank Protection Act	\$35	\$55	0.15	0.00	N/A
Banking Law and Referrals	\$95	\$130	0.40	0.00	1.0 CCTS, CRCM, CRSP, CSOP, CTFA (FID)
Best Practices for Managing Remote Employees	\$35	\$55	0.15	0.00	N/A
BSA/AML: Beneficial Ownership and Customer Due Diligence	\$55	\$75	0.30	0.00	0.75 CAFF, CRCM
BSA/AML: CIP Advanced	\$55	\$75	0.30	0.00	0.75 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA (FID), CAFF
BSA/AML: CIP Basics	\$55	\$75	0.40	0.00	0.75 CFSSP, CRCM, CAFF
BSA/AML: Communicating with Customers about CTRs	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM, CAFF
BSA/AML: Completing the CTR	\$95	\$130	0.45	0.00	1.0 CFSSP, CRCM, CAFF

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BSA/AML: Exempting Customers from CTR Reporting	\$55	\$75	0.25	0.00	0.5 CCTS,CFSSP,CLBB,CRCM,CSOP,CFTA(FID), CAFP
BSA/AML: Fundamentals	\$55	\$75	0.30	0.00	0.75 CAFP, CCTS, CRCM, CSOP, CTFA
BSA/AML: Recordkeeping – Wires, Money Order, and other Challenges	\$55	\$75	0.20	0.00	0.5 CCTS,CFSSP,CLBB,CRCM,CSOP,CFTA(FID)
BSA/AML: Reporting	\$55	\$75	0.20	0.00	0.5 CCTS,CFSSP,CLBB,CRCM,CSOP,CFTA(FID), CAFP
BSA/AML: Risk Assessment and Customer Due Diligence	\$55	\$75	0.15	0.00	0.25 CCTS,CFSSP,CLBB,CRCM,CSOP,CFTA(FID), CFAP
BSA/AML: SAR Filing	\$95	\$130	0.40	0.00	1.0 CCTS,CFSSP,CLBB,CRCM,CSOP,CFTA(FID), CFAP
BSA/AML: USA PATRIOT ACT	\$55	\$75	0.20	0.00	0.5 CCTS,CFSSP,CLBB,CRCM,CSOP,CFTA(FID), CFAP
Community Reinvestment Act (Reg BB)	\$55	\$75	0.30	0.00	0.5 CLBB
Conscious Bias	\$55	\$75	0.30	0.00	N/A
Culturally Respectful Customer Service	\$95	\$130	0.55	0.00	N/A
Cybersecurity Fundamentals	\$55	\$75	0.30	0.00	0.75 CFSSP, CRCM, CSOP
E-Sign Compliance	\$55	\$75	0.35	0.00	0.75 CRCM
Elder Financial Exploitation	\$55	\$75	0.25	0.00	0.5 CRCM, CTFA (FP)
EOCA and Regulation B: Overview	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Extending Credit to Bank Insiders (Reg O)	\$35	\$55	0.15	0.00	0.5 CLBB, CRCM
FCRA: Adverse Action	\$55	\$75	0.20	0.00	0.5 CRCM
FCRA: Affiliate/Third Party Information Sharing	\$35	\$55	0.15	0.00	0.5 CRCM
FCRA: Duties of Furnishers	\$35	\$55	0.15	0.00	0.5 CRCM
FCRA: Introduction and Overview	\$35	\$55	0.15	0.00	0.5 CRCM
FCRA: Medical Information Sharing	\$35	\$55	0.15	0.00	N/A
FCRA: Notice to Consumers (Risk-Based Pricing)	\$55	\$75	0.20	0.00	0.5 CRCM
FCRA: Permissible Purpose	\$55	\$75	0.20	0.00	0.5 CRCM
FCRA: Prescreened Offers of Credit	\$35	\$55	0.15	0.00	0.5 CRCM
FCRA: Use of Consumer Reports in Employment	\$35	\$55	0.15	0.00	N/A
Fair Housing Act	\$55	\$75	0.25	0.00	N/A
Fair Lending	\$95	\$130	1.10	0.00	1.5 CLBB
Fair Lending for Marketers	\$35	\$55	0.15	0.00	0.25 CFMP
FDIC Insurance Coverage	\$95	\$130	0.50	0.00	1.0 CRCM, CSOP
FDIC for Marketers	\$35	\$55	0.15	0.00	0.25 CFMP
Flood Disaster Protection Act	\$35	\$55	0.25	0.00	0.5 CLBB
Fraud Prevention	\$55	\$75	0.50	0.00	0.75 CAFP
Good Faith Estimate and HUD-1	\$55	\$75	0.15	0.00	0.25 CRCM
Home Mortgage Disclosure Act (HDMA) Overview	\$55	\$75	0.30	0.00	1.0 CRCM
Homeowners Protection Act	\$95	\$130	0.30	0.00	0.75 CRCM, CFMP
Human Trafficking and Human Smuggling	\$95	\$130	1.00	0.00	1.25 CAFP, CRDM
Information Security and Red Flags	\$95	\$130	0.45	0.00	1.0 CCTS, CRCM, CSOP, CAFP
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
Military Lending Act	\$95	\$130	0.40	0.00	1.0 CRCM
Mortgage Servicing: ARM Notices	\$55	\$75	0.30	0.00	0.75 CRCM
Mortgage Servicing: Early Intervention and Continuity of Contract	\$55	\$75	0.30	0.00	0.75 CRCM
Mortgage Servicing: Error Resolution	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Escrow Accounts	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Force-Placed Insurance	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Loan Origination and Servicing Transfers	\$95	\$130	0.45	0.00	1 CRCM
Mortgage Servicing: Loss Mitigation	\$95	\$130	0.45	0.00	1 CRCM
Mortgage Servicing: Overview	\$95	\$130	0.45	0.00	1 CRCM
Mortgage Servicing: Payment Crediting and Periodic Statements	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Successors in Interest	\$95	\$130	0.45	0.00	1 CRCM
Office of Foreign Assets Control (OFAC)	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CAFP
Privacy: GLBA Rule (Reg P)	\$55	\$75	0.25	0.00	N/A
Privacy: GLBA Safeguards Rule	\$55	\$75	0.10	0.00	N/A

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Privacy: Overview of Laws	\$55	\$75	0.25	0.00	N/A
Real Estate Settlement Procedures Act (RESPA)	\$95	\$130	1	0.00	1.25 CRCM
Recognizing and Preventing UDAAP	\$95	\$130	1	0.00	1.25 CRCM, CSOP
Reg B: Appraisals and Other Valuations	\$55	\$75	0.20	0.00	0.50 CLBB, CRCM
Reg B: Creditors' Requests for Information	\$35	\$55	0.15	0.00	0.50 CLBB, CRCM
Reg B: Evaluating Applications	\$55	\$75	0.20	0.00	0.50 CLBB, CRCM
Reg B: Notifications	\$35	\$55	0.15	0.00	0.50 CLBB, CRCM
Reg CC Check 21	\$35	\$55	0.15	0.00	0.50 CRCM
Reg CC: Disclosures and Notifications	\$35	\$55	0.7	0.00	0.25 CAFF, CFSSP, CRCM
Reg CC: Exceptions to Funds Availability Schedules	\$35	\$55	0.5	0.00	0.10 CAFF, CFSSP, CRCM
Reg CC: Funds Availability Schedules	\$35	\$55	0.7	0.00	0.25 CAFF, CFSSP, CRCM
Reg CC Indorsements	\$55	\$75	0.20	0.00	0.50 CRCM
Reg CC Subpart C	\$95	\$130	0.40	0.00	1.0 CAFF, CFSSP, CRCM
Reg DD Disclosures and Payment of Interest	\$55	\$75	0.21	0.00	0.50 CRCM
Reg DD for Marketers	\$55	\$75	0.25	0.00	0.5 CFMP
Reg DD Overdraft Rules	\$55	\$75	0.35	0.00	0.75 CRCM
Reg E Consumer Liability	\$55	\$75	0.25	0.00	0.5 CFSSP, CRCM, CAFF
Reg E Consumer Remittances	\$95	\$130	1.10	0.00	1.50 CRCM
Reg E Disclosure Requirements	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM, CAFF
Reg E Error Resolution Requirements	\$55	\$75	0.25	0.00	0.5 CFSSP, CRCM, CAFF
Reg E Gift Cards	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM
Reg E Overdrafts	\$55	\$75	0.25	0.00	0.5 CFSSP, CRCM
Reg E Overview	\$55	\$75	0.35	0.00	0.75 CFSSP, CRCM, CAFF
Reg E Payroll Cards	\$35	\$55	0.15	0.00	0.25 CFSSP, CRCM
Reg E Preauthorized Transfers	\$35	\$55	0.15	0.00	0.25 CFSSP, CRCM
Reg E Prepaid Accounts	\$95	\$130	0.40	0.00	1 CFSSP, CRCM
Reg F: Fair Debt Collections Practices Act (FDCPA)	\$95	\$130	1	0.00	1.25 CRCM
Reg W: Affiliate Transactions	\$35	\$55	0.15	0.00	0.5 CRCM
Reg Z Adjustable-Rate Mortgages	\$55	\$75	0.25	0.00	0.5 CRCM
Reg Z Advertising	\$95	\$130	0.45	0.00	0.5 CFMP, CRCM
Reg Z Advertising for Marketers	\$95	\$130	0.35	0.00	0.5 CRCM, CFMP
Reg Z Credit Cards	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Reg Z HELOCs (Open-End Credit)	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Reg Z HOEPA and Higher-Priced Mortgage Loans	\$95	\$130	0.50	0.00	1.0 CLBB, CRCM
Reg Z Installment and Home Equity Loans (Closed-End Credit)	\$55	\$75	0.30	0.00	0.75 CLBB, CRCM
Reg Z Mortgages (Closed-End Credit)	\$55	\$75	0.20	0.00	0.5 CLBB, CRCM
Reg Z Non-Home Secured (Open-End Credit)	\$55	\$75	0.20	0.00	0.5 CLBB, CRCM
Reg Z Overview	\$95	\$130	0.50	0.00	1.0 CLBB, CRCM
Reg Z Private Education Loans	\$55	\$75	0.20	0.00	0.5 CLBB, CRCM
Reg Z Reverse Mortgages	\$55	\$75	0.25	0.00	0.5 CLBB, CRCM
Reg Z Right of Rescission	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Reserve Requirements for Depository Institutions (Reg D)	\$55	\$75	0.40	0.00	N/A
Right to Financial Privacy Act (RFPA)	\$55	\$75	0.30	0.00	0.75 CLBB, CRCM, CSOP, CTFA
Robbery and Bank Security	\$95	\$130	0.45	0.00	N/A
Servicemember Civil Relief Act	\$95	\$130	0.50	0.00	1.0 CRCM
Sexual and Workplace Harassment	\$95	\$130	0.40	0.00	N/A
Sexual and Workplace Harassment for Managers	\$95	\$130	1	0.00	N/A
Social Media: Managing the Risks	\$95	\$130	0.45	0.00	1.0 CFMP, CRCM
Social Media for Marketers	\$55	\$75	0.25	0.00	0.5 CFMP
Telephone Consumer Protection Act (TCPA)	\$95	\$130	0.40	0.00	1.0 CRCM
The S.A.F.E. Act – Secure and Fair Enforcement for Mortgage Licensing Act	\$95	\$130	0.30	0.00	0.75 CRCM
TILA-RESPA Integrated Disclosures	\$55	\$75	0.30	0.00	0.75 CRCM
UDAPP for Marketers	\$95	\$130	0.45	0.00	1.00 CFMP
Unlawful Internet Gambling Enforcement Act (UIGEA) (Reg GG)	\$55	\$75	0.20	0.00	0.5 CRCM, CFSSP
EXECUTIVE EDUCATION					
Emerging Leaders: Emotional Intelligence	\$135	\$185	0.15	0.00	0.50 CTFA
Emerging Leaders: Mastering the Art of Inquiry	\$135	\$185	0.25	0.00	0.50 CTFA

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
ABA Certificate in Bank Financial Management	N/A	N/A	NA	0.00	72 CERP; 1CAFP, CCTS, CFMP, CFSSP, CISP, CSOP, CTFA
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
ABA Wharton Competitive and Corporate Strategy Curriculum	\$925	\$1,175	N/A	0.00	N/A
ABA-Wharton Emerging Leaders: Strategy	\$1,695	\$2,195	N/A	0.00	14.50 CERP
ABA-Wharton Emerging Leaders – Engaging and Motivating Talent	\$1,695	\$2,195	N/A	0.00	N/A
ABA-Wharton Emerging Leaders – Advanced Emerging Leadership	\$695	\$925	N/A	0.00	N/A
ABA Wharton Leadership in the 21st Century Curriculum	\$925	\$1,175	N/A	0.00	N/A
ABA Wharton Managing and Motivating Talent Curriculum	\$925	\$1,175	N/A	0.00	N/A
ABA Wharton Managing the Value of Customer Relationships	\$925	\$1,175	N/A	0.00	N/A
Emerging Leaders: Developing a Personal Value Proposition	\$135	\$185	0.15	0.00	0.50 CTFA
MORTGAGE LENDING					
ABA Residential Mortgage Lender Certificate	\$775	\$985	22	1	8.25 CTFA; 1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1.0 CCTS, CISP, CRSP
Effective Referrals Suite	\$55	\$75	0.15	0.00	0.5 CLBB
Ethical Issues for Bankers	\$55	\$75	0.25	0.00	1.0 CAFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Handling Mortgage Inquiries and Making Referrals	\$95	\$130	1.40	0.25	2.0 CRCM
Mortgage Customer Counseling and Prequalification	\$95	\$130	2.30	0.25	N/A
Personal Tax Return Analysis	\$245	\$345	6	0.50	7.25 CLBB, CTFA (FP)
RESIDENTIAL LENDING COURSES (ALL REGS)					
Appraisal Procedures	\$105	\$143	1	0.00	N/A
Basics of Mortgage Processing	\$105	\$143	0.45	0.00	N/A
Determining Your Role in Fraud Prevention	\$105	\$143	0.30	0.00	N/A
Discovering FHA Programs	\$105	\$143	1	0.00	N/A
Essentials of Mortgage Lending	\$105	\$143	1.30	0.00	N/A
Explaining Loan Modifications	\$105	\$143	1	0.00	N/A
Mitigating Potential Fraud in Your Organization	\$105	\$143	0.30	0.00	N/A
Preparing the Closing Disclosure	\$105	\$143	1	0.00	N/A
Preparing the Loan Estimate	\$105	\$143	1	0.00	N/A
Processing and Underwriting Credit	\$105	\$143	1	0.00	N/A
Processing Income and Assets	\$105	\$143	1	0.00	N/A
Reviewing the Uniform Residential Appraisal Report	\$105	\$143	1	0.00	N/A
DIGITAL MARKETING (MINDSET DIGITAL)					
Marketing in a Digital World: Digital Campaigns	\$299	\$399	3.30	0.00	4.5 CFMP
Build Your Campaign	\$129	\$179	0.45	0.00	1.0 CFMP
Find your Audience	\$129	\$179	1.15	0.00	1.5 CFMP
Search Engine Optimization	\$129	\$179	1	0.00	1.25 CFMP
GENERAL BANKING					
ABA Bank Solutions Provider Certificate	\$495	\$695	6	0.50	1.5 CAFP, CFSSP, CRCM; 1.25 CSOP; 1.25 CFMP; 1.0 CCTS, CSIP, CLBB, CRSP, CTFA
ABA Bank Teller Certificate	\$695	\$995	13	1.00	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1.0 CCTS, CISP, CRSP, CTFA
ABA Branch Manager Certificate	\$1,295	\$1,595	14	2.00	1.75 CFMP; 1.5 CAFP, CRCM; 1.25 CSOP; 1.0 CCTS, CISP, CRSP, CTFA
ABA Certificate in Bank Financial Management	<i>Pricing based on individual classes</i>				
ABA Certificate in General Banking	<i>Pricing based on individual classes</i>				
ABA Customer Service Representative Certificate	\$795	\$995	10	1.00	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
ABA Digital Banker Certificate	\$225	\$325	1.5	0.00	2.75 CFMP, 2.0 CAFP, 1.75 CRCM, 0.75 CSOP
ABA Foundational Certificate in Bank Marketing	<i>Pricing based on individual classes</i>				
ABA Personal Banker Certificate	\$795	\$995	13.5	0.00	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
ABA Universal Banker Certificate	\$795	\$995	9.5	0.00	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
Banking Basics Suite	\$595	\$795	2	0.00	N/A
Bank Marketing: Building Customer Relationships	\$55	\$75	0.12	0.00	N/A
Bank Payment Systems and Technology	\$55	\$75	0.10	0.00	N/A
Bank Sales and Service: Expanding Customer Relationships	\$55	\$75	0.12	0.00	N/A
Banks as a Business	\$55	\$75	0.10	0.00	N/A
Banks and the Deposit Function	\$55	\$75	0.10	0.00	N/A
Banks and the Economy	\$55	\$75	0.10	0.00	N/A
Banks and Personal Wealth Management	\$55	\$75	0.10	0.00	N/A
Business and International Banking Services	\$55	\$75	0.12	0.00	N/A
CFMP Exam Online Prep	\$695	\$895	N/A	N/A	N/A

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
Community Bank Suite – Foundational Skills	\$235	\$315	5.40	0.00	1 CAFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Community Bank Suite – Onboarding Basics	\$295	\$405	1.12	0.00	0.25 CAFP, CFSSP, CRCM
Digital Banker Suite	\$225	\$325	1	0.00	1.75 CFMP
Introduction to Banking	\$55	\$75	0.10	0.00	N/A
Lending as a Cornerstone of Banking	\$55	\$75	0.10	0.00	N/A
Safeguarding Bank Assets and the Nation	\$55	\$75	0.12	0.00	N/A
Safeguarding the Customer and the Bank	\$55	\$75	0.12	0.00	N/A
Robbery & Bank Security	\$95	\$130	0.45	0.00	N/A
Teller Basics Suite	\$150	\$200	5	0.00	N/A
MANAGEMENT SKILLS					
ABA Supervisor/Team Leader Certificate	\$895	\$1,095	9.30	1	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
Authentic Leadership	\$55	\$75	0.15	0.00	N/A
Building Collaborative Teams	\$55	\$75	0.15	0.00	N/A
Coaching	\$55	\$75	0.15	0.25	N/A
Communicating Visions	\$55	\$75	0.15	0.00	N/A
Community Bank Suite – Management Skills	\$260	\$365	2.03	0.00	N/A
Corrective Action	\$55	\$75	0.15	0.25	N/A
Effective Meetings	\$55	\$75	0.15	0.00	N/A
Employment Law	\$95	\$130	0.45	0.00	N/A
Employee Recognition	\$55	\$75	0.15	0.00	N/A
Empowerment	\$55	\$75	0.15	0.00	N/A
Interviewing	\$55	\$75	0.15	0.00	N/A
Leadership in Action Suite	\$195	\$275	1.15	0.00	N/A
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
Management Essentials Suite	\$275	\$375	1.30	0.00	N/A
Managing Performance	\$55	\$75	0.15	0.25	N/A
Managing Change	\$55	\$75	0.15	0.25	N/A
Sexual and Workplace Harassment for Managers	\$95	\$130	1	0.00	N/A
PRODUCT KNOWLEDGE					
Consumer Credit Basics	\$55	\$75	0.20	0.00	N/A
Consumer Loan Process	\$55	\$75	0.20	0.00	N/A
Fundamentals of Consumer Lending Suite	\$95	\$130	0.40	0.00	N/A
Introduction to Analyzing Financial Statements	\$195	\$245	3.15	0.25	3.75 CLBB, CSOP, CTFA (FP)
Personal Tax Returns Analysis	\$245	\$345	6.00	0.00	7.25 CLBB, CTFA(FP)
Small Business Products Suite	\$95	\$130	2.00	0.00	1.25 CLBB
Small Business Basics	\$55	\$75	0.20	0.00	N/A
Small Business Borrowing Suite	\$95	\$130	0.21	0.00	0.5 CFMP, 0.5 CLBB
Small Business Operating and Life Cycles	\$55	\$75	0.25	0.00	N/A
Understanding Business Bank Products Suite	\$135	\$185	0.41	0.00	N/A
Understanding Consumer Bank Products Suite	\$175	\$225	1.18	0.00	N/A
SALES SKILLS					
Coaching to Support the Sales Process	\$55	\$75	0.20	0.00	N/A
Community Bank Suite – Sales Skills	\$95	\$135	0.35	0.00	N/A
Effective Referrals Suite	\$55	\$75	0.15	0.00	N/A
Essential Selling Skills Bundle	\$195	\$275	1.30	0.00	N/A
Event Networking	\$95	\$130	1	0.00	1.0 CFMP
Growing Small Business Relationships Suite	\$95	\$130	0.50	0.00	N/A
Making the Client Call Suite	\$55	\$75	0.20	0.00	N/A
Overcoming Objections Suite	\$55	\$75	0.20	0.00	N/A
Referring Insurance and Annuity Clients	\$95	\$130	1.25	0.00	N/A
Referring Investment Clients	\$95	\$130	0.35	0.00	N/A
Referring Trust Clients	\$95	\$130	0.40	0.00	N/A
Relationship Sales for Small Business Clients Suite	\$135	\$180	1.25	0.00	N/A
Relationship Sales Suite	\$55	\$75	0.15	0.00	N/A
Sales Planning Suite	\$55	\$75	0.20	0.00	N/A
Successful Sales Campaigns	\$95	\$130	2	0.00	N/A
Tele-Consulting	\$95	\$130	1.35	0.00	N/A
Why Quality Customer Service Matters Suite	\$95	\$130	0.35	0.00	N/A
WORKPLACE SKILLS					
Communication Basics Suite	\$55	\$75	0.20	0.00	N/A
Dealing Effectively with Co-workers	\$95	\$130	3	0.25	N/A
Essentials of Workplace Conduct	\$95	\$130	0.40	0.00	N/A
Improving Productivity	\$95	\$130	3	0.25	N/A
Managing Time at Work	\$95	\$130	1	0.00	N/A
Online Communication Suite	\$55	\$75	0.10	0.00	N/A
Presentation Skills Suite	\$95	\$130	0.50	0.00	N/A
Sexual and Workplace Harassment	\$95	\$130	0.40	0.00	N/A
The Power Network Habit	\$249	\$399	2	0.00	3.25 CFMP
The SOS Habit	\$99	\$149	0.40	0.00	1.0 CFMP
Verbal Communication Suite	\$55	\$75	0.20	0.00	N/A

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
Written Communication Suite	\$55	\$75	0.20	0.00	N/A
WEALTH MANAGEMENT & TRUST					
A Deeper Dive into Non-Financial Assets	\$135	\$185	0.25	0.00	0.50 CTFA
ABA Certificate in Asset Management	\$1795	\$2395	9.00	0.00	13 CTFA, 0.50 CISP, 8.5 CRSP, 8.00CSOP
ABA Certificate and Fiduciary Relationship Management	\$1,295	\$1795	5.00	0.00	7.0 CTFA
ABA Certificate in Core Concepts for Fiduciary Advisors	\$895	\$1095	3.30	0.00	4.5 CTFA, 2.75 CCTS, 3.25CRSP, 2.0CSOP
ABA Certificate in Fiduciary Principles and Ethics	\$395	\$495	1.30	0.00	2.25 CTFA, 1.5 CCTS, CRSP, CSOP
ABA Certificate in Integrated Wealth Planning and Advice	\$2,395	\$3,095	12	0.00	19.75 CTFA, 5.25 CISP, 4.75 CRSP, 0.75 CSOP
ABA Certificate in Trust Administration	\$895	\$1,195	5.30	0.00	7.75 CTFA, 2.75 CSOP, 1.50 CCTS, 0.75 CRSP
ABA Private Banker Certificate	\$3,495	\$4,595	28.30	0.00	23.5 CTFA, 7 CRSP, 11.75 CERP, 3.75 CSOP, 2.5 CISP, 0.75 CCTS
ABA Health Savings Accounts (HSA) Expert Certificate	\$795	\$1,095	3.5	0.25	5.25 CISP, CRSP, CTFA
Alternative Investment Products	\$135	\$185	0.40	0.00	1.00 CRSP, CSOP, CTFA
Annuities	\$135	\$185	0.30	0.00	0.50 CRSP, CTFA
Account Acceptance and Termination	\$135	\$185	0.40	0.00	1.00 CSOP, CTFA (FID)
Applied Behavioral Finance	\$135	\$185	0.54	0.00	1.25 CTFA
Applying Fiduciary Principles and Ethics	\$135	\$185	0.30	0.00	0.75 CTFA, CCTS, CRSP, CSOP
Asset Allocation and Diversification	\$135	\$185	0.40	0.00	1.00 CRSP, CSOP, CTFA
Bond Selection and Analysis	\$135	\$185	0.50	0.00	1.00 CRSP, CSOP, CTFA (INV)
CTFA Exam Online Prep	\$895	\$1,045	N/A	N/A	N/A
Developing a Personalized Wealth Management Strategy	\$135	\$185	0.25	0.00	0.75 CTFA
Developing and Delivering a Compelling Personal Value Proposition	\$135	\$185	0.25	0.00	0.75 CTFA
Discretionary Distributions	\$135	\$185	0.40	0.00	1.0 CTFA (FID)
Duties and Powers of the Trustee	\$135	\$185	0.40	0.00	1.0 CSOP, CTFA (FID)
Economics & Markets	\$135	\$185	0.55	0.00	1.0 CRSP, CSOP, CTFA (INV)
Education Planning for Minors	\$135	\$185	0.40	0.00	1.0 CTFA
Effective Client Engagement Through "Wealth Personas"	\$135	\$185	0.25	0.00	0.75 CTFA
Emotional Intelligence for Wealth Advisors	\$135	\$185	0.15	0.00	0.5 CTFA
Engaging in Multigenerational Conversations with Clients	\$135	\$185	0.25	0.00	0.75 CTFA
Engaging with Centers of Influence	\$135	\$185	0.25	0.00	0.5 CTFA
Environmental Liabilities of Fiduciaries	\$135	\$185	0.25	0.00	0.50 CTFA
Estate and Probate Administration	\$135	\$185	0.45	0.00	1.00 CTFA
Estate Planning for the Business Owner	\$135	\$185	0.45	0.00	1.0 CTFA(FP)
Estate Planning for the Marital Deduction	\$135	\$185	0.40	0.00	1.0 CTFA (TAX)
Estate Planning Fundamentals	\$135	\$185	0.30	0.00	0.75 CTFA
Federal Estate Tax	\$135	\$185	0.35	0.00	0.75 CTFA
Fiduciary Compliance	\$135	\$185	0.20	0.00	0.5 CISP, CRSP, CSOP, CTFA
Fiduciary Income Tax	\$135	\$185	0.55	0.00	1.25 CISP, CTFA (TAX)
Fiduciary Ethics	\$135	\$185	0.35	0.00	0.75 CTFA, CCTS, CRSP, CSOP
Full Balance Sheet Advice	\$135	\$185	0.25	0.00	0.50 CTFA
Fundamentals of Insurance	\$175	\$225	1.10	0.00	1.0 CRSP, CTFA
Fundamentals of Life Insurance	\$175	\$225	0.55	0.00	1.0 CRSP, CTFA (FP)
Generation-Skipping Transfer Tax	\$135	\$185	1.00	0.00	1.25 CISP, CTFA (TAX)
Gift Strategy and Taxation	\$135	\$185	0.40	0.00	1.0 CRSP, CRFA
Importance of Proper Titling of Assets and Regular Titling Reviews	\$135	\$185	0.20	0.00	0.50 CTFA
Individual Income Tax	\$135	\$185	1.10	0.00	1.50 CTFA
Individual Retirement Accounts	\$135	\$185	0.30	0.00	0.75 CISP, CRSP, CSOP, CTFA
Interacting with Financial Advisors - Internal and Third-Party Broker Dealers	\$135	\$185	0.20	0.00	0.5 CTFA
Introduction to Fiduciary Risk Management and Compliance	\$135	\$185	0.25	0.00	0.5 CTFA
Introduction to Integrated Planning and Advice	\$135	\$185	0.20	0.00	0.5 CTFA
Introduction to Investment Management	\$135	\$185	0.25	0.00	0.5 CTFA, CCTS, CRSP, CSOP
Introduction to Trust Administration	\$135	\$185	0.35	0.25	0.75 CCTS, CSOP, CTFA
Investment Policy	\$135	\$185	0.35	0.00	0.75 CRSP, CSOP, CTFA
Investment Products	\$135	\$185	1.00	0.00	1.25 CRSP, CSOP, CTFA
Investment Strategies for Inherited Wealth	\$135	\$185	0.20	0.00	0.50 CTFA
Know Your Competition	\$135	\$185	0.30	0.00	0.75 CTFA
Life Insurance Policies	\$135	\$185	0.30	0.00	0.75 CRSP, CTFA
Managing the Dynamic Nature of Client Financial Needs	\$135	\$185	0.25	0.00	0.75 CTFA
Mastering the Art of Inquiry	\$135	\$185	0.30	0.00	0.75 CTFA
Managing Fiduciary Risk and Litigation	\$135	\$185	0.30	0.00	0.75 CISP, CRSP, CSOP, CTFA
Philanthropic Planning	\$135	\$185	0.35	0.00	0.75 CISP, CTFA
Planning Considerations for Life Insurance	\$135	\$185	0.37	0.00	0.75 CRSP, CTFA
Planning for Retirement	\$135	\$185	0.45	0.00	1.00 CISP, CTFA
Post-Mortem Tax Planning	\$135	\$185	1.14	0.00	1.5 CTFA
Preparing the 706	\$135	\$185	0.30	0.00	0.75 CTFA

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
Prudent Portfolio Management	\$135	\$185	0.25	0.00	0.50 CISP, CRSP, CSOP, CTFA (FID)
Qualified Retirement Plans	\$135	\$185	0.50	0.00	1.00 CISP, CRSP, CTFA
Selling Value	\$135	\$185	0.20	0.00	0.5 CTFA
Special Needs Trusts	\$135	\$185	0.35	0.00	0.75 CTFA (FP)
Stock Selection and Analysis	\$135	\$185	0.35	0.00	0.75 CRSP, CSOP, CTFA (INV)
Structure Analysis and Advice	\$135	\$185	0.20	0.00	0.75 CTFA
Sustainable and Responsible Investing	\$135	\$185	0.25	0.00	0.50 CRSP, CTFA
The Role of a Private Banker	\$95	\$135	0.23	0.00	0.50 CTFA
Trust Fundamentals	\$135	\$185	0.30	0.00	0.75 CTFA, CRSP, CCTS
Types of Trusts	\$135	\$185	0.30	0.00	0.75 CTFA
Understanding Fiduciary Principles	\$135	\$185	0.25	0.00	0.75 CTFA; CISP; CRSP; CSOP
Understanding Gender, Culture, and Generational Influences in Managing Wealth	\$135	\$185	0.25	0.00	0.5 CTFA
Understanding and Explaining Investment Performance	\$135	\$185	0.41	0.00	1.00 CTFA
TRAINING SHORTS					
Agricultural Lending					
Converting Cash to Accrual-adjusted Net Farm Income	\$75	\$95	0.20	0.00	0.5 CLBB
Credit Analysis Enhancements Using an Accrual-adjusted Income Statement and Statement of Owner Equity	\$75	\$95	0.20	0.00	0.5 CLBB
Importance of Preparing Accrual-adjusted Income Statements	\$75	\$95	0.20	0.00	0.5 CLBB
Obstacles to Preparing an Accrual-adjusted Income Statement	\$75	\$95	0.20	0.00	0.5 CLBB
Practical Steps to Calculate Net Income and Owner Equity for Agricultural Producers	\$300	\$380	1.40	0.00	2.5 CLBB
Reconciling Owner Equity for Agricultural Businesses	\$75	\$95	0.20	0.00	0.5 CLBB
Compliance Lending					
Changed Loans: Is the Borrower Entitled to the Right of Rescission	\$75	\$95	0.18	0.00	0.50 CRCM, 0.50 CERP
Consumer Loans: To Modify or Refinance?	\$75	\$95	0.20	0.00	0.50 CRCM, 0.50 CERP
Fair Lending Implications for Changing Loan Terms	\$75	\$95	0.26	0.00	0.75 CRCM, 0.75 CERP
Filing CTRs for Multiple Transactions Conducted by A Single Transactor	\$75	\$95	0.21	0.00	0.50 CRCM, 0.50 CERP
HMDA and CRA Reporting Requirements for Refinancing or Modifying Loans	\$75	\$95	0.25	0.00	0.50 CRCM, 0.50 CERP
How and When Do I Report Loan Changes in Terms Under FCRA?	\$75	\$95	0.16	0.00	0.50 CRCM, 0.50 CERP
Loan Modification or Refinance Flood Insurance Requirements	\$75	\$95	0.25	0.00	0.50 CRCM, 0.50 CERP
Processing Closed-End Real Estate-Secured Loan Notices of Error	\$75	\$95	0.20	0.00	0.50 CRCM, 0.50 CERP
Processing Credit Card Billing Errors and Unauthorized Use Claims	\$75	\$95	0.28	0.00	0.75 CERP, 0.75 CERP
Processing Debit Card Disputes and Errors	\$75	\$95	0.27	0.00	0.75 CRCM, 0.75 CERP
Real Estate Appraisal at Loan Modification or Refinance	\$75	\$95	0.22	0.00	0.50 CRCM, 0.50 CERP
Timely Decision Communication	\$75	\$95	0.19	0.00	0.50 CRCM, 0.50 CERP
Understanding and Processing Closed-End Real Estate Secured Loan Information and Loan Payoff Requests	\$75	\$95	0.22	0.00	0.50 CRCM, 0.50 CERP
Understanding and Processing Open-End Line of Credit Disputes and Errors	\$75	\$95	0.23	0.00	0.50 CRCM, 0.50 CERP
Understanding Credit Card Billing Errors and Unauthorized se	\$75	\$95	0.19	0.00	0.50 CRCM, 0.50 CERP
Understanding Debit Disputes and EFT Errors	\$75	\$95	0.17	0.00	0.50 CRCM, 0.50 CERP
Understanding the Difference Between Complains and Disputes	\$75	\$95	0.16	0.00	0.50 CRCM, 0.50 CERP
What is a Closed-End Real Estate-Secured Loan Notice of Error?	\$75	\$95	0.14	0.00	0.50 CRCM, 0.50 CERP
Campaigns in Community Banking	\$75	\$95	0.10	0.00	0.25 CFMP
Case Study in Community Banking	\$75	\$95	0.18	0.00	0.50 CFMP
Connecting with Your Audience in Community Banking	\$75	\$95	0.17	0.00	0.50 CFMP
Content Opportunities in Community Banking	\$75	\$95	0.15	0.00	0.50 CFMP
Conversion in Community Banking	\$75	\$95	0.23	0.00	0.50 CFMP
Marketing in the Age of Distraction	\$300	\$380	1.23	0.00	2.25 CFMP
Retail					
Body Language – Part 1 & 2	\$500	\$660	1.20	0.00	N/A
Body Language Basics – Part 1	\$300	\$380	0.48	0.00	N/A
Body Languages Mistakes & Gender Differences	\$75	\$95	0.18	0.00	N/A
Learning a New Language	\$75	\$95	0.10	0.00	N/A
Reading Body Language	\$75	\$95	0.12	0.00	N/A
Understanding Nonverbal Communication	\$75	\$95	0.7	0.00	N/A
Body Language Basics – Part 2	\$300	\$380	0.32	0.00	N/A

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS ABA/CFT	ICB
Body Language in Business	\$75	\$95	0.7	0.00	N/A
Four Steps to Better Body Language	\$75	\$95	0.7	0.00	N/A
Four Ways to Detect a Lie	\$75	\$95	0.9	0.00	N/A
Matching Your Words to Your Movement	\$75	\$95	0.9	0.00	N/A
Eight Essentials Crisis Communication Tips	\$75	\$95	0.20	0.00	0.50 CFMP
Five Reasons Why Online Appointment Scheduling is Essential	\$75	\$95	0.18	0.00	N/A
Game Plan for a Healthy Branch Experience	\$75	\$95	0.18	0.00	0.50 CFMP
The Retail Playbook You Need to Succeed	\$300	\$380	1	0.00	1.25 CFMP
Tips for Winning One-on-One Meetings	\$75	\$95	0.10	0.00	0.25 CFMP
SANS Cybersecurity Training					
SANS Security Awareness Suite	\$55	\$75	0.35	0.00	1.0 CAFP, 1.0 CFSSP
SANS Security Awareness Interactive Games Suite	\$95	\$130	0.54	0.00	1.0 CAFP, 1.0 CFSSP
SANS Cybersecurity Compliance Suite	\$95	\$130	0.38	0.00	0.75 CAFP, 0.75 CFSSP
SANS Security Awareness - Special Consideration Suite	\$55	\$75	0.21	0.00	N/A
SANS Data Security IT Training Suite	\$55	\$75	0.19	0.00	0.5 CAFP, 0.5 CFSSP

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