



DISTANCE LEARNING SCHEDULE FALL 2023

ONLINE CERTIFICATE PROGRAMS BY JOB ROLE

CFT/ABA certificate programs build the skills necessary for career advancement. Through a prescribed course of study, certificates provide practical, tailored knowledge specific to a job role in the financial services industry. Programs are continually reevaluated and refined to meet current needs and changes in the industry. Each certificate can be purchased individually as a self-paced online curriculum or can be licensed for a group of employees.

<u>PROJECT MANAGEMENT CERTIFICATE (ACE CREDIT)</u>
<u>ASSET MANAGEMENT CERTIFICATE</u>
<u>BANK FINANCIAL MANAGEMENT CERTIFICATE</u>
<u>BANK SOLUTIONS PROVIDER CERTIFICATE</u>
<u>BANK TELLER CERTIFICATE</u>
<u>BRANCH MANAGER CERTIFICATE</u>
<u>BSA AND AML COMPLIANCE CERTIFICATE</u>
<u>BUSINESS AND COMMERCIAL LENDING CERTIFICATE</u>
<u>BUSINESS COMMUNICATION CERTIFICATE</u>
<u>CORE CONCEPTS AND ETHICS FOR FIDUCIARY ADVISORS CERTIFICATE</u>
<u>COMPUTER SKILLS FOR THE OFFICE CERTIFICATE</u>
<u>CREATIVITY AND INNOVATION CERTIFICATE</u>
<u>CREDIT ANALYSIS CERTIFICATE</u>
<u>CUSTOMER SERVICE REPRESENTATIVE CERTIFICATE</u>
<u>CYBERSECURITY CERTIFICATE</u>
<u>CERTIFICATE IN COMPLIANCE ESSENTIALS</u>
<u>CERTIFICATE IN MORTGAGE LENDING COMPLIANCE</u>
<u>DATA ANALYTICS CERTIFICATE (REVISED)</u>
<u>DEPOSIT COMPLIANCE CERTIFICATE</u>
<u>DIGITAL BANKER CERTIFICATE</u>
<u>DIVERSITY AND INCLUSIONS HR MANAGEMENT CERTIFICATE</u>

<u>EMERGING TECHNOLOGY FOR MANAGERS CERTIFICATE</u>
<u>FIDUCIARY PRINCIPLES AND ETHICS CERTIFICATE</u>
<u>FIDUCIARY RELATIONSHIP MANAGEMENT CERTIFICATE</u>
<u>FIDUCIARY RISK AND COMPLIANCE CERTIFICATE</u>
<u>FINANCIAL AND CREDIT RISK MANAGEMENT CERTIFICATE</u>
<u>FINANCE ESSENTIALS FOR NON-FINANCIAL MANAGERS CERTIFICATE</u>
<u>FOUNDATIONAL CERTIFICATE IN BANK MARKETING</u>
<u>FRAUD PREVENTION CERTIFICATE</u>
<u>GENERAL BANKING CERTIFICATE</u>
<u>HEALTH SAVINGS ACCOUNT (HSA) EXPERT CERTIFICATE</u>
<u>HR MANAGEMENT (ACE CREDIT®)</u>
<u>HR SKILLS FUNDAMENTAL CERTIFICATE</u>
<u>HR SKILLS™ BEST PRACTICES CERTIFICATE</u>
<u>HUMAN RESOURCES ETHICS CERTIFICATE</u>
<u>INTEGRATED WEALTH PLANNING AND ADVICE CERTIFICATE</u>
<u>INTRODUCTION TO ACCOUNTING CERTIFICATE</u>
<u>INTRODUCTION TO BUSINESS ANALYSIS CERTIFICATE</u>
<u>INTRODUCTION TO FINANCIAL SERVICES CERTIFICATE</u>
<u>INTRODUCTION TO FINANCIAL SERVICES OPERATIONS CERTIFICATE</u>
<u>HUMAN RESOURCE MANAGEMENT CERTIFICATE</u>
<u>INTRODUCTION TO LEADERSHIP CERTIFICATE</u>

<u>INTRODUCTION TO LENDING CERTIFICATE</u>
<u>INTRODUCTION TO SALES AND SERVICE CERTIFICATE</u>
<u>LENDING COMPLIANCE CORE CONCEPTS CERTIFICATE</u>
<u>MANAGING THE HYBRID WORKFORCE CERTIFICATE</u>
<u>MANAGEMENT SKILLS (ACE CREDIT®)</u>
<u>MANAGEMENT SKILLS CERTIFICATE</u>
<u>ONLINE TRAINING CERTIFICATE</u>
<u>OPERATIONAL RISK MANAGEMENT CERTIFICATE</u>
<u>PERSONAL BANKER CERTIFICATE</u>
<u>PRIVATE BANKER CERTIFICATE</u>
<u>PROJECT MANAGEMENT FOR INFORMATION TECHNOLOGIES CERTIFICATE</u>
<u>PROJECT MANAGEMENT FOR TEAMS CERTIFICATE</u>
<u>PROJECT MANAGEMENT TEAM LEADERSHIP CERTIFICATE</u>
<u>RESIDENTIAL MORTGAGE LENDER CERTIFICATE</u>
<u>RISK MANAGEMENT FRAMEWORKS CERTIFICATE</u>
<u>SMALL BUSINESS BANKER CERTIFICATE</u>
<u>SUPERVISOR/TEAM LEADER CERTIFICATE</u>
<u>TRUST ADMINISTRATION CERTIFICATE</u>
<u>UNIVERSAL BANKER CERTIFICATE</u>
<u>WEB DESIGN CERTIFICATE</u>
<u>WHARTON EMERGING LEADERS CERTIFICATE – ADVANCED EMERGING LEADERSHIP</u>
<u>WHARTON EMERGING LEADERS CERTIFICATE – ENGAGING AND MOTIVATING TALENT</u>
<u>WHARTON EMERGING LEADERS CERTIFICATE – STRATEGY</u>

Contact CFT at (305) 237-3051 for more information
www.cffintl.org

INSTRUCTOR-LED ONLINE CLASSES

Save Time and Money with Online Courses

CFT/ABA courses are now more convenient than ever before. All you need is a computer with internet connection and an active e-mail account. That means employees don't have to leave the office or even home to get training, which saves time and travel costs.

Instructor-Led Classes

Students enrolled in CFT online classes enjoy the flexibility of not being required to be online at a specific day or time and the convenience of having an instructor with subject matter expertise only an e-mail away. Programs are taught by experienced and knowledgeable training specialists. Choose from a variety of courses that can boost your career and the quality of your financial services. Instructor-led courses are offered in 5 through 16 weeks formats.

Make a Smart Investment

It's easy to see what a big difference these courses can make to your bank and your bottom line. Yet despite their value, they cost very little.

Textbook/Learning Materials

The textbook cost for 10, 15 and 16-week courses is included in the tuition. The 5-week course learning materials are available online. A fee of **\$27.00** will be added to the invoice for shipping and handling of textbooks. Please be advised that there is a **\$14.00** individual registration fee for all classes.

How Online Courses Work

The course will be facilitated by an instructor who will guide you through each lesson and is available to answer questions and provide feedback on your assignments.

Each week you will receive an assignment over the Internet. The assignment will include:

- Reading a chapter in your textbook (mailed to you prior to the start of your course) or from your online course material.
- Completing a short assignment and either forwarding the assignment electronically to your instructor or posting it on the electronic class Discussion Board.
- Taking a self-check test.

In addition, you will also have assignments where you will collaborate with other students using electronic discussion boards and e-mail.

Examinations

Quizzes and exams are administered electronically and are submitted to the instructor for grading. CFT believes strongly in making every student's online technical experience as easy as possible. We support students by having our own technical team available to students 24 hours a day! The industry standard for online course completion is less than 50%, but thanks to the dedication of CFT students and instructors, better than 95% of CFT students successfully complete their online course. CFT is confident that you will too! The semester length courses (10, 15 and 16-weeks) have a mid-term examination and a final examination. The 5-week seminars have a final examination only.

Proctored Examination Required

You will need to identify a person from your institution to proctor your exams Monday – Friday,

between 9 a.m. and 5 p.m. Eastern US time, including a Human Resources training manager, supervisor, or someone from the management team of your organization. **Make sure to arrange your proctor well in advance of your exam date.**

If you do not work with an institution, you will need to contact CFT to request they proctor your exam. You will be asked to provide the telephone number of your proctor in case we need to reach that person for verification. A relative or friend cannot proctor an exam. All parties must abide by the policy. **There are no exceptions.**

Withdrawal Policy

A student who must withdraw from a CFT instructor-led on-line course must submit a written cancellation. Students who withdraw 7 days or more before the start date of the class are not subject to a withdrawal fee. Students who withdraw between 6 days before the class begins and 11 days from the start date will be responsible for a withdrawal fee of **\$150.00** plus book cost (if applicable) unless the book is returned in new condition within 7 days. A student who withdraws after 11 days from the start date will be responsible for the full class tuition.

ABA INSTRUCTOR-LED ONLINE CLASSES

Course Title	Start Date	End Date	Length	Credits	Price (Member)	Price (Nonmember)
Analyzing Bank Performance (w/Textbook)	09/11/23	10/27/23	7 Weeks	3	660.00	870.00
Banking Fundamentals Curriculum <i>All 3 courses below offered together at a discount</i>			12 Weeks	3	595.00	795.00
The Banking Industry	09/05/23	09/29/23	4 Weeks	1	215.00	285.00
Bank Lines of Business	10/09/23	11/03/23	4 Weeks	1	215.00	285.00
Building Customer Relationships	11/27/23	12/22/23	4 Weeks	1	215.00	285.00
Commercial Lending (w/Textbook or eBook)	10/16/23	01/19/24	12 Weeks	3	455.00	540.00
Consumer Lending (w/Textbook or eBook)	10/30/23	03/01/24	16 Weeks	3	405.00	515.00
General Accounting	11/06/23	03/08/24	18 Weeks	3	471.00	566.00
Introduction to Agricultural Lending	09/25/23	11/17/23	8 Weeks	3	475.00	575.00
Marketing Management	10/23/23	11/17/23	4 Weeks	3	300.00	375.00
Money and Banking	10/30/23	03/01/24	18 Weeks	3	430.00	561.00
ABA EXECUTIVE PROGRAMS						
Certificate in Bank Financial Management (Full Curriculum at a discount - All 4 courses below included)					2195.00	2895.00
Analyzing Bank Performance (w/Textbook)	09/11/23	10/27/23	7 Weeks	3	660.00	870.00
Managing Interest Rate Risk	10/30/23	01/05/24	8 Weeks	3	660.00	870.00
Managing Funding, Liquidity and Capital	N/A	N/A	5 Weeks	3	660.00	870.00
Managing the Bank's Investment Portfolio	N/A	N/A	5 Weeks	3	660.00	870.00



INSTRUCTOR-LED ONLINE CLASSES

Course Title	Start Date	End Date	Length	Credits	Price (Member)	Price (Nonmember)
Accounting	09/11/23	11/27/23	12 Weeks	3	760.00	860.00
Accounting	10/23/23	01/08/24	12 Weeks	3	760.00	860.00
Accounting	12/04/23	02/19/24	12 Weeks	3	760.00	860.00
Analyzing Financial Statements	09/11/23	12/01/23	16 Weeks	3	760.00	860.00
Analyzing Financial Statements	12/11/23	02/26/24	12 Weeks	3	760.00	860.00
Business Communication	09/11/23	11/27/23	12 Weeks	3	760.00	860.00
Business Communication	10/30/23	01/15/24	12 Weeks	3	760.00	860.00
Business Math	09/18/23	12/04/23	12 Weeks	3	760.00	860.00
Business Math	10/23/23	01/08/24	12 Weeks	3	760.00	860.00
Business Math	12/11/23	02/26/24	12 Weeks	3	760.00	860.00
Commercial Lending	08/28/23	11/13/23	12 Weeks	3	760.00	860.00
Commercial Lending	10/16/23	01/01/24	12 Weeks	3	760.00	860.00
Commercial Lending	12/04/23	02/19/24	12 Weeks	3	760.00	860.00
Consumer Lending	09/25/23	12/11/23	12 Weeks	3	760.00	860.00
Consumer Lending	11/20/23	02/05/24	12 Weeks	3	760.00	860.00
Customer Service Excellence	10/02/23	12/18/23	12 Weeks	2	695.00	795.00
Customer Service Excellence	11/13/23	01/29/24	12 Weeks	2	695.00	795.00
Deposit Account and Services	10/02/23	12/18/23	12 Weeks	2	695.00	795.00
Deposit Account and Services	12/11/23	02/26/24	12 Weeks	2	695.00	795.00
Economics	09/18/23	12/04/23	12 Weeks	3	760.00	860.00
Economics	11/20/23	02/05/24	12 Weeks	3	760.00	860.00
Financial Accounting	11/16/23	01/22/24	12 Weeks	3	760.00	860.00
Human Resource Management	08/21/23	11/06/23	12 Weeks	3	760.00	860.00
Human Resource Management	11/13/23	01/29/24	12 Weeks	3	760.00	860.00
Law and Banking: Applications	09/11/23	11/27/23	12 Weeks	3	760.00	860.00
Law and Banking: Applications	11/13/23	01/29/24	12 Weeks	3	760.00	860.00
Law and Banking: Principles	09/25/23	12/11/23	12 Weeks	3	760.00	860.00
Law and Banking: Principles	12/04/23	02/19/24	12 Weeks	3	760.00	860.00
Leading Your People to Success	10/02/23	12/18/23	12 Weeks	2	695.00	795.00
Leading Your People to Success	12/11/23	02/26/24	12 Weeks	2	695.00	795.00
Management	09/25/23	12/11/23	12 Weeks	3	760.00	860.00
Marketing	08/21/23	11/06/23	12 Weeks	3	760.00	860.00
Marketing	09/25/23	12/11/23	12 Weeks	3	760.00	860.00
Marketing	10/30/23	01/15/24	12 Weeks	3	760.00	860.00
Marketing	11/20/23	02/05/24	12 Weeks	3	760.00	860.00
Money and Banking	08/21/23	11/06/23	16 Weeks	3	760.00	860.00
Money and Banking	10/02/23	12/18/23	16 Weeks	3	760.00	860.00
Money and Banking	12/11/23	02/26/24	16 Weeks	3	760.00	860.00
Organizational Behavior	10/16/23	01/01/24	12 Weeks	3	760.00	860.00
Principles of Banking	08/14/23	10/30/23	12 Weeks	3	760.00	860.00
Principles of Banking	08/28/23	11/13/23	12 Weeks	3	760.00	860.00
Principles of Banking	09/11/23	11/27/23	12 Weeks	3	760.00	860.00
Principles of Banking	09/25/23	12/11/23	12 Weeks	3	760.00	860.00
Principles of Banking	10/16/23	01/01/24	12 Weeks	3	760.00	860.00
Principles of Banking	10/30/23	01/15/24	12 Weeks	3	760.00	860.00
Principles of Banking	11/13/23	01/29/24	12 Weeks	3	760.00	860.00
Principles of Banking	12/04/23	02/19/24	12 Weeks	3	760.00	860.00
Real Estate Appraisal	10/16/23	01/01/24	12 Weeks	3	760.00	860.00
Real Estate Finance	10/02/23	12/18/23	12 Weeks	3	760.00	860.00
Real Estate Law	10/16/23	01/01/24	12 Weeks	3	760.00	860.00
Residential Mortgage Lending	09/11/23	11/27/23	12 Weeks	3	760.00	860.00
Residential Mortgage Lending	10/30/23	01/15/24	12 Weeks	3	760.00	860.00
Residential Mortgage Lending	12/04/23	02/16/24	12 Weeks	3	760.00	860.00
Selling Fundamentals	09/18/23	12/04/23	12 Weeks	3	760.00	860.00
Selling Fundamentals	11/06/23	01/22/24	12 Weeks	3	760.00	860.00

Course Title	Start Date	End Date	Length	Credits	Price (Member)	Price (Nonmember)
Statistics	10/16/23	01/05/24	12 Weeks	3	760.00	860.00
Supervision	09/18/23	12/04/23	12 Weeks	3	760.00	860.00
Supervision	11/06/23	1/22/24	12 Weeks	3	760.00	860.00
Teller Operations	10/23/23	01/08/24	12 Weeks	2	695.00	795.00
The Future of Business	09/11/23	11/17/23	12 Weeks	1	760.00	860.00

CFT/MIAMI DADE COLLEGE MICROCOMPUTER ACADEMY

MICROSOFT OFFICE

Microsoft Access – Level 1, 2 & 3	Hours may vary.	Prices may vary.
Microsoft Excel – Level 1, 2 & 3	Hours may vary.	Prices may vary.
Microsoft Office – Level 1, 2 & 3	Hours may vary.	Prices may vary.
Microsoft Outlook – Level 1, 2 & 3	Hours may vary.	Prices may vary.
Microsoft PowerPoint – Level 1, 2 & 3	Hours may vary.	Prices may vary.
Microsoft Word – Level 1, 2 & 3	Hours may vary.	Prices may vary.

IN HOUSE / ON-SITE TRAINING

We can address virtually every training issue.

Let us put our expertise in solving training challenges to work for you. Our faculty is made up of seasoned, dynamic professionals with years of experience and expertise in the financial services industry. Whether you're looking to train a topic or a specific audience, CFT has the content and **Subject Matter Expert** to help you!

Customization – focusing on your needs.

CFT's faculty would be glad to customize any program, focusing on your specific issues, moving right to the heart of your training needs.

It's hassles free and convenient.

We take care of the details and work with you every step of the way to make sure the training is just what you want it to be. We will present a program at a location and time that is most convenient for you and your staff, to include live virtual training.

ROI-It's a prudent training investment.

What better way to keep your staff at their peak than with specialized training presented by experts on the issues that matter most to you. The bottom-line payoffs are tremendous.

ASSISTED SELF-STUDY & *TESTING OUT

Assisted Self-Study: With assisted self-study, the student is expected to study on his/her own, yet he/she can contact an assigned instructor with any questions. Upon registering for a class, the student will receive a textbook, guidelines, and course assignments by chapter. The exams (usually a mid-term and a final) will be proctored by the student's supervisor or manager (or similar position) at his/her branch, department or other location convenient to both student and supervisor or manager. A CFT instructor, with expertise in the student's chosen course, will provide personal attention to the student whenever he/she requests it. The student will have phone and fax numbers, as well as an e-mail address when available, to communicate with his/her instructor. Upon completion of the class the student will receive a grade report. The grade will be based on all written work submitted for the course (exercises, quizzes, mid-term, final). A student may register for a self-study class at any time throughout the year. The registration form can be copied for multiple enrollments. The form must be completed in full, including the signatures of the student and a supervisor or manager who can approve the cost of the course.

*A **\$100** drop fee applies for self-study courses. If a book has been sent, a textbook fee will also be charged. Any withdrawals received later than 7 days after materials have been mailed will be charged full tuition. Students can request an extension for a fee of \$100.*

Title	Tuition
Accounting	760.00
Accounting Basics	760.00
Analyzing Financial Statements	760.00
Bank Management	760.00
Business Communication	760.00
Business Ethics	695.00
Business Math	760.00
Commercial Lending	760.00
Communication Skills for Business	695.00
Consumer Lending	760.00
Contemporary Advertising	760.00
Customer Service Excellence	695.00
Customer Service Innovation	695.00
e-Commerce	760.00
Economics	760.00
Effective Business Writing	695.00
Employment & Labor Law	760.00
Financial Markets and Institutions	760.00
Financial Planning	760.00
Fraud Examination	760.00
Future of Business, The	760.00
Human Relations	760.00
Human Resource Development	760.00
Human Resource Management	760.00
Human Resource Selection	760.00

Title	Tuition
Interviewing and Hiring Techniques	515.00
International Financial Management	760.00
Law & Banking: Applications	760.00
Law & Banking: Principles	760.00
Leading Your People to Success	695.00
Management	760.00
Managing Change	695.00
Managing Performance & Productivity	695.00
Marketing	760.00
Money & Banking	760.00
Motivating Your Staff	515.00
Organizational Behavior	760.00
Principles of Banking	760.00
Project Management	695.00
Project Management: New Product Development	760.00
Project Management: Managerial Process	760.00
Real Estate Appraisal	760.00
Real Estate Finance	760.00
Real Estate Law	760.00
Residential Mortgage Lending	760.00
Sales Excellence	695.00
Selling Fundamentals	760.00
Statistics	760.00

Shipping/Handling Fee: \$27.00 Testing Out Study Tuition: \$95.00

**Non-members add \$50.00 to Self-Study tuition and \$20.00 to Testing Out
Maximum time allowed for completion is 4-6 months
(Specific time noted on welcome letter –
Prices are subject to change without notice)**



WEBINAR SCHEDULE

A webinar combines the clarity of an audio teleconference with the interactivity and visual presentation of the internet. All you need to participate is a telephone and an internet connection. **You can still participate in the program, even if you do not have an Internet connection.** Listening to the program over the telephone and following the written materials is JUST AS effective!

WEBINARS ARE COST-EFFECTIVE AND CONVENIENT!

No beating rush-hour traffic, no parking problems in fact, no travel time and expense at all! Just connect from your office, home or anywhere there is a touch-tone phone and/or an internet connection. Invite other listeners to your office to participate at no additional cost. You pay by the location, not by the person. With a speakerphone and/or a screen projector, you can train an entire group at once and for the same cost as training just one person.

WEBINARS ARE FAST-PACED AND INTERACTIVE!

You can ask questions, participate in live surveys and see the slides as the seminar leader presents the material.

CAN'T ATTEND AT THE SCHEDULED TIME?

No problem! Just purchase the program for future use. You will receive a recorded CD, written materials and website address. Plus, you can use these materials as many times and in as many departments or branches as you wish!

Call CFT for individual webinar flyers at (305) 237-3051

Attention Training Directors! Create your own learning library with CFT webinars multiple-purchase options.

CFT webinars cover just about any topic you need for group training, so next time you start to create your own training session from scratch, consider CFT webinars. You can use a webinar as the foundation of your own customized program...or, you can skip making your own program and just use the webinar instead.

Attendance Options

Live Plus Five (\$265) - Attend the live event and receive five business days of unlimited access to the OnDemand Playback and links to presenter materials and supplementary handouts.

OnDemand Recording (\$295) - Receive unlimited access to the OnDemand Playback for 6 months and links to presenter materials and supplementary handouts. This option does not include live session attendance.

CD-ROM (\$345) - Receive the webinar recording on a CD-ROM 7-10 business days after the Live event or your registration date (whichever is the latter). Receive unlimited access to the OnDemand Playback for 6 months and links to presenter materials and supplementary handouts. This option does not include live session attendance.

Live Plus Six (\$365) - Attend the live event and receive six months of unlimited access to the OnDemand Playback and links to presenter materials and supplementary handouts.

Premier Package (\$395) - Includes all three base options. Live attendance, OnDemand Playback for six months, and the CD-ROM.

Have you seen our "NEW" Subscription Packages?

Looking for a fresh approach to your current training program? Want to assign and track training (no matter the format) all in one learning environment? A Webinar Subscription Service might be right for you!

SUBSCRIPTION PACKAGES

(Click above to learn more today!)

Webinar Title	Date	Time
Understanding the Basics of Cryptocurrency and Digital Assets	January 05, 2023	2:30PM
Mortgage Origination – 2 Part Series	January 06, 2023	11:00AM
Mortgage Origination – Part 1	January 06, 2022	11:00AM
January Jumpstart for Supervisors	January 09, 2023	2:30PM
You've Been Served: Best Practices in Processing Subpoenas, Garnishments and IRS Tax	January 10, 2023	11:00AM
FFIEC BSA/AML Exam Manual – 4 Part Series	January 10, 2023	2:30PM
FFIEC BSA/AML Exam Manual Part 4: Monetary Instrument Records, Funds Transfers and More!	January 10, 2023	2:30PM
Utilizing Ratio Analysis to Determine Financial Strength	January 11, 2023	11:00AM
Mortgage Origination Part 2	January 11, 2023	2:30PM
Current Matters and Common Questions with the Call Report	January 12, 2023	11:00AM
8 Keys to Teller Excellence	January 12, 2023	2:30PM
Basic Accounting – 5 Part Series	January 13, 2023	11:00AM
Basic Accounting – Part 1	January 13, 2023	11:00AM
Right of Setoff (January)	January 17, 2023	11:00AM
New Accounts Study: A 4 Part Training (Series)	January 17, 2023	2:30PM
New Accounts Study – Part 2	January 17, 2023	2:30PM
New Accounts Study – Part 1	January 17, 2023	2:30PM
IRA Update – Annual Review	January 18, 2023	2:30PM
Regulation E: Error Resolution	January 18, 2023	11:00AM
Basic Real Estate Loan Documentation	January 19, 2023	11:00AM
Compliance Management	January 19, 2023	2:30PM
Basic Accounting – Part 2	January 20, 2023	11:00AM
Triple Play: O3s-Feedback-Coaching	January 23, 2023	2:30PM
Escrows	January 24, 2023	11:00AM
The UCC for Lenders	January 25, 2023	11:00AM
Hiring for the Right Fit	January 25, 2023	2:30PM
Health Savings Accounts	January 26, 2023	11:00AM
Creating the Right ERM Program for Your Community Bank	January 26, 2023	2:30PM

Webinar Title	Date	Time
Basic Accounting – Part 3	January 27, 2023	11:00AM
CRE Appraisals: Regulations and the Review Process	January 30, 2023	2:30PM
HMDA	January 31, 2023	11:00AM
New Accounts Study – Part 3	January 31, 2023	2:30PM
Posting with Confidence: Social Media Compliance	February 01, 2023	11:00AM
Creating Interactive Spreadsheets	February 01, 2023	2:30PM
TRID Advanced	February 02, 2023	11:00AM
CRE Appraisals: Components, Approaches to Value & Cap Rates	February 02, 2023	2:30PM
Basic Accounting – Part 4	February 03, 2023	11:00AM
The 4 C's of Exceptional Supervision	February 06, 2023	2:30PM
Lending Schedules – 2 Part Series	February 07, 2023	11:00AM
Lending Schedules – Part 1	February 07, 2023	11:00AM
New Accounts Study – Part 4	February 07, 2023	2:30PM
Basic Accounting – Part 5	February 08, 2023	11:00AM
TRID: Changed Circumstances & Loan Estimates	February 08, 2023	2:30PM
Lending Schedules – Part 2	February 09, 2023	11:00AM
IRA Reporting – Annual Update	February 10, 2023	11:00AM
Federal Benefit Payments Garnishment Requirements	February 14, 2023	11:00AM
Letters of Credit	February 15, 2023	11:00AM
Basic Bankruptcy for Bankers	February 15, 2023	2:30PM
Flood Insurance	February 16, 2023	11:00AM
Nailing Your Job of Head Teller	February 16, 2023	2:30PM
Maximize the Initial Call – Part 1	February 17, 2023	11:00AM
The Effective Selling System for Banking – A 4 Part Series	February 17, 2023	11:00AM
ACH Rules Update	February 21, 2023	11:00AM
What to do When a Customer Dies	February 23, 2023	11:00AM
Characteristics of Strong Risk Assessments and Tools to Monitor and Report Results	February 23, 2023	2:30PM
Short-Term Loan Structuring Using Net Working Investment Analysis	February 23, 2023	2:30PM
Overdrafts	February 24, 2023	11:00AM
New Supervisor Essentials	February 27, 2023	2:30PM
AAN	February 28, 2023	11:00AM
Are They Really a Prospect? – Part 2	March 01, 2023	11:00AM
Commercial Construction Lending	March 01, 2023	2:30PM
Marketing Advertising – 3 Part Series	March 02, 2023	11:00 AM
Marketing Advertising – Part 1	March 02, 2023	11:00 AM
HELOC – Deep Dive	March 02, 2023	2:30 PM
Residential Construction Lending	March 06, 2023	2:30PM
CECL and the Call Report	March 07, 2023	11:00AM
Are you Determined to Lead an Exceptional Branch?	March 08, 2023	11:00AM
TRID	March 08, 2023	2:30PM
IRA Beneficiary Payouts	March 09, 2023	11:00AM
How to Create an Engaged Workforce	March 13, 2023	2:30PM
Marketing Advertising – Part 2	March 15, 2023	11:00AM
Managing a Successful Call Center	March 15, 2023	2:30PM
Wire Transfers: Staying Compliant and Avoiding Fraud Loss	March 16, 2023	11:00AM
Gain Clarity & Commitment with Your Prospect – Part 3	March 17, 2023	11:00AM
Basic Excel for Accountants	March 20, 2023	2:30 PM
Legal Liabilities when Check Fraud Occurs	March 21, 2023	11:00AM
A Passion for Women in Leadership – Encouraging the Next Generation of Women Leaders	March 21, 2023	2:30 PM
ACH Basics & Refresher	March 23, 2023	11:00 AM
Top Ten Loan Document Mistakes and How to Avoid Them	March 23, 2023	11:00 AM
Three Key Risk Assessments in Your ERM Program: ERM, IT, and Internal Controls	March 23, 2023	2:30 PM
Understanding Commercial Loan Documents	March 23, 2023	2:30 PM
Present to get a Decision – Part 4	March 24, 2023	11:00AM
Marketing Advertising – Part 3	March 28, 2023	11:00AM
Active Shooter Prevention & Response	March 28, 2023	2:30PM
Basic Cash Flow Analysis: EBITDA versus Uniform Cash Analysis Method	March 30, 2023	11:00AM
Construction Loans: Nailing the Details	April 03, 2023	2:30PM
RI and RC Anchor Schedules	April 04, 2023	11:00AM
Bi-Monthly - 6 – Part Series	April 05, 2023	11:00AM
Bi-Monthly – April	April 05, 2023	11:00AM
Controlling the Risks of Power of Attorney Documents	April 06, 2023	11:00AM
Loan Coding and Risk Weighting	April 06, 2023	2:30PM
Accounting Beyond the Basics – 4 Part Series	April 07, 2023	11:00AM
Accounting Beyond the Basics – Part 1	April 07, 2023	11:00AM
Onboarding Your New Hire	April 11, 2023	11:00AM
BSA/AML – 3 Part Series	April 12, 2023	11:00AM
BSA/AML – Part 1	April 12, 2023	11:00AM
Minimize Spreadsheet Errors	April 12, 2023	2:30PM

Webinar Title	Date	Time
Loan Participations	April 13, 2023	11:00AM
Commercial Loan Defaults: Waivers, Workouts and Amendments	April 13, 2023	2:30PM
Accounting Beyond the Basics – Part 2	April 14, 2023	11:00AM
Commercial & Business Lending Basics for Support Personnel	April 17, 2023	2:30PM
Overdrafts	April 18, 2023	11:00AM
Commercial Loan Compliance	April 19, 2023	11:00AM
Understanding Revocable and Irrevocable Trust Documents	April 20, 2023	11:00AM
Secrets to Being a Great Call Center Agent	April 20, 2023	2:30PM
Accounting Beyond the Basics – Part 3	April 21, 2023	11:00AM
BSA/AML Part 2	April 27, 2023	11:00AM
Adding the "WOW" Factor to Credit Analysis	April 27, 2023	2:30PM
Accounting Beyond the Basics – Part 4	April 28, 2023	11:00AM
CRE Lending: Cash Flow Analysis & Cap Rates	May 01, 2023	2:30PM
New Accounts – 3 Part Series	May 02, 2023	11:00AM
New Accounts – Part 1	May 02, 2023	11:00AM
New Accounts – Part 2	May 03, 2023	11:00AM
Elder Financial Exploitation	May 03, 2023	2:30PM
New Accounts – Part 3	May 04, 2023	11:00AM
Call Report for Beginners – 5 Part Series	May 05, 2023	11:00AM
Call Report for Beginners – Part 1	May 05, 2023	11:00AM
Employee Engagement & Retention Strategies	May 08, 2023	2:30PM
BSA/AML Part 3	May 10, 2023	11:00AM
Coaching Tellers to Excellence	May 11, 2023	2:30PM
Call Report for Beginners – Part 2	May 12, 2023	11:00AM
Dormant Accounts	May 17, 2023	11:00AM
Writing An Effective Credit Memorandum That Tells the Full Story	May 17, 2023	2:30PM
Dealing with Appraisals	May 18, 2023	11:00AM
CRE Lending: Property Types, Lease Structures and Other Non-Financial Risks	May 18, 2023	2:30 PM
Call Report for Beginners – Part 3	May 19, 2023	11:00AM
ACH Origination	May 23, 2022	11:00AM
Loan Modifications	May 23, 2022	2:30PM
Fair Lending	May 24, 2023	11:00AM
Minimize Spreadsheet Errors	May 24, 2023	2:30PM
Defaulted Mortgages	May 25, 2023	11:00 AM
Call Report for Beginners – Part 4	May 26, 2023	11:00 AM
Controlling a Borrower's Business Without Taking Control Through the Loan Agreement	May 31, 2023	11:00 AM
Call Report for Beginners – Part 5	June 02, 2023	11:00AM
Understanding the Basics of the Flood Disaster Protection Act	June 05, 2023	2:30PM
Notary Public	June 06, 2023	11:00AM
Bi-Monthly - June	June 07, 2023	11:00AM
Financial Reporting	June 07, 2023	2:30 PM
The Role of Board Secretary	June 08, 2023	11:00 AM
Creating Exceptional Customer Experiences	June 08, 2023	2:30PM
CRE Appraisals: Regulations and the Review Process	June 12, 2023	2:30 PM
Treasury Management: A Powerful Tool to Increase Deposits and Fee Income	June 15, 2023	2:30 PM
TRID Hot Spots	June 20, 2023	11:00AM
Branch Manager Best Practices	June 21, 2023	11:00AM
Vendor Management	June 23, 2023	11:00AM
CRE Appraisals: Components, Approaches to Value & Cap Rates	June 26, 2023	2:30 PM
Records Management	June 29, 2023	11:00AM
Commercial Lending Risks, Rewards, Controls & Common Mistakes	June 29, 2023	2:30PM
You've Been Served: Best Practices in Processing Subpoenas, Garnishments, and IRS Tax Levies	July 11, 2023	11:00AM
Cannabis Banking	July 12, 2023	11:00AM
Utilizing Technology for the Compliance Officer	July 12, 2023	2:30PM
Safe Deposit Box	July 13, 2023	11:00AM
InfoSec and Privacy	July 17, 2023	2:30PM
Right of Setoff	July 18, 2023	11:00AM
8 Keys to Teller Excellence	July 20, 2023	2:30PM
Robbery Basics & Beyond	July 25, 2023	11:00AM
Introduction to Spreadsheets	July 26, 2023	2:30PM
Bi-Monthly – August	August 01, 2023	11:00AM
TRID for Beginners	August 02, 2023	11:00AM
Total TRID Training – 4 Part Series	August 07, 2023	2:30PM
Total TRID Training – Part 1	August 07, 2023	2:30PM
Advertising Compliance	August 08, 2023	11:00AM
Total TRID Training – Part 2	August 08, 2023	2:30PM
Compliance for Beginners	August 09, 2023	11:00AM
Total TRID Training – Part 3	August 09, 2023	2:30PM

Webinar Title	Date	Time
Account Basics – 5 Part Series	August 10, 2023	11:00AM
Account Basics – Part 1	August 10, 2023	11:00AM
Total TRID Training – Part 4	August 10, 2023	2:30PM
Code of Ethics	August 14, 2023	2:30PM
Account Basics – Part 2	August 15, 2023	11:00AM
Federal Benefit Payments Garnishment Requirements	August 17, 2023	11:00AM
Nailing Your Job of Head Teller	August 17, 2023	2:30PM
Account Basics – Part 3	August 18, 2023	11:00AM
Account Basics – Part 4	August 23, 2023	11:00AM
Deposit and Operations Compliance	August 23, 2023	11:00AM
Diversity & Inclusion in our Workplace	August 24, 2023	11:00AM
Reviewing Loans and Mending Fences Before the Regulators Come	August 24, 2023	2:30 PM
Account Basics – Part 5	August 25, 2023	11:00AM
What to do When a Customer Dies	August 29, 2023	11:00AM
Posting with Confidence: Social Media Compliance	August 30, 2023	11:00AM
Mortgage Servicing – 2 Part Series	September 01, 2023	11:00AM
Mortgage Servicing – Part 1	September 01, 2023	11:00AM
RC-R – 2 Part Services	September 06, 2023	2:30 PM
RC-R – Part 1	September 06, 2023	2:30 PM
Managing Your ACH Exceptions	September 07, 2023	11:00AM
RC-R – Part 2	September 07, 2023	2:30PM
Commercial Construction Lending	September 11, 2023	2:30PM
Mortgage Servicing – Part 2	September 12, 2023	2:30PM
Auditing for Compliance	September 13, 2023	11:0 AM
IRA – 4 Part Series	September 14, 2023	11:00AM
IRA – Part 1 – The Basics	September 14, 2023	11:00AM
Managing a Successful Call Center	September 14, 2023	2:30PM
Digital Banking Issues	September 19, 2023	11:00AM
Legal Liabilities when Check Fraud Occurs	September 19, 2023	2:30PM
Speed Tips	September 20, 2023	2:30PM
Financial Statements Mapping: Essentials of Financial Statement Analysis & How They are Used in Ratio and Cash Flow Analysis	September 21, 2023	11:00AM
Legal Essential: What Every Lender Needs to Know	September 23, 2023	11:00AM
Securing Your Collateral	September 26, 2023	2:30 PM
TRID Construction	September 26, 2023	2:30 PM
Understanding Commercial Real Estate Loan Documents	September 27, 2023	11:00AM
Escrows	September 28, 2023	11:00AM
Controlling the Risks of Power of Attorney Documents	October 03, 2023	11:00AM
Bi-Monthly – October	October 04, 2023	11:00AM
IRA – Part 2 – Rollovers	October 05, 2023	11:00AM
Know the Five Steps in Commercial Loan Documentation: to Ensure Collateral Attachment and Perfection	October 06, 2023	11:00AM
Understanding Revocable and Irrevocable Trust Document	October 10, 2023	11:00AM
Loan Coding and Risk Weighting	October 10, 2023	2:30 PM
Current Matters and Common Questions with the Call Report	October 11, 2023	11:00AM
Digital Assets: Understanding the Basics	October 11, 2023	2:30 PM
Fair Lending – 2 Part Series	October 12, 2023	11:00AM
Fair Lending – Part 1	October 12, 2023	11:00AM
Vendor Management	October 12, 2023	2:30 PM
CRE Lending: Cash Flow Analysis & Cap Rates	October 16, 2023	2:30 PM
What Lenders and Cash Managers need to know	October 17, 2023	11:00AM
Consumer Real Estate Loan Documentation	October 18, 2023	11:00AM
Secrets to Being a Great Call Center Agent	October 18, 2023	2:30 PM
IRA - Part 3 - Distributions	October 19, 2023	11:00AM
Strategic Planning for Your Community Bank - It's All About Your Strategy!	October 19, 2023	2:30 PM
Fair Lending - Part 2	October 24, 2023	11:00AM
IRA - Part 4 - Audits	October 25, 2023	11:00AM
Loan Documentation 101: The Basic Secured Loan Package	October 25, 2023	2:30 PM
Loan Documentation 101: Securing Loans with Business Collateral	October 26, 2023	11:00AM
Leading an Exceptional Team - What It Takes!	October 27, 2023	11:00AM
CRE Lending: Prop. Types, Lease Structures & Other Non-Fin. Risks	October 30, 2023	2:30 PM
New Accounts - 3 Part Series (November)	November 01, 2023	11:00AM
New Accounts - Part 1 (November)	November 01, 2023	11:00AM
10 Excel Features for Accountants	November 01, 2023	2:30 PM
New Accounts - Part 2 (November)	November 02, 2023	11:00AM
New Accounts - Part 3 (November)	November 03, 2023	11:00AM
Adverse Action Compliance	November 07, 2023	11:00AM
Performing your ACH Audit	November 08, 2023	11:00AM
BSA Critical Issues	November 09, 2023	11:00AM
Loan Documentation for Ag Lenders	November 09, 2023	2:30 PM

Webinar Title	Date	Time
Strategies for Succession Planning and Talent Management	November 13, 2023	2:30 PM
Notary Public	November 15, 2023	11:00AM
Coaching Tellers to Excellence	November 15, 2023	2:30 PM
Dealing with Appraisals	November 17, 2023	11:00AM
Wire Transfers: Staying Compliant and Avoiding Fraud Loss (November)	November 28, 2023	11:00AM
ATR and QM	November 30, 2023	11:00AM
Comm. & Bus. Lending Basics for Support Personnel	December 04, 2023	2:30 PM
Bi-Monthly - December	December 05, 2023	11:00AM
Regulation E Disputes	December 06, 2023	11:00AM
Creating Exceptional Customer Experiences	December 06, 2023	2:30 PM
IRS Information	December 13, 2023	11:00AM
Call Report Year End Update	December 13, 2023	2:30 PM
Regulation E: Error Resolution (December)	December 14, 2023	11:00AM

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SUBSCRIPTION PACKAGES

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Webinar Title	Date	Time
IRA Update – Annual Review	January 18, 2023	11:00AM
Creating the Right ERM Program for Your Credit Union	February 02, 2023	11:00 AM
Managing a Successful Call Center	February 09, 2023	2:30PM
Consumer Real Estate Documentation	March 07, 2023	11:00AM
Board Secretary	April 11, 2023	11:00AM
Characteristics of Strong Risk Assessments and Tools to	April 11, 2023	2:30PM
Secrets to Being a Great Call Center Agent	May 18, 2023	2:30PM
Strategies for Succession Planning and Talent	May 23, 2023	11:00AM
Dormant Accounts	September 19, 2023	2:30PM
Creating Exceptional Member Service Experiences	October 12, 2023	2:30PM
MORE TITLES & DATES TO BE ANNOUNCED SOON!		








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Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
BUSINESS BANKING & COMMERCIAL LENDING					
GENERAL					
ABA Certificate in Business and Commercial Lending	\$1,295	\$1,595	33	2.00	3.75 CERP (self-paced);
ABA Small Business Banker Certificate	\$495	\$695	11	0.50	1.5 CFMP, 3.75 CSOP, 11 CTFA
Analyzing Business Financial Statements and Tax Returns Suite	\$275	\$375	7	0.50	8.75 CLBB
Analyzing Personal Financial Statements and Tax Returns Suite	\$275	\$375	6	0.50	7.25 CLBB
Effective Commercial Loan Write-ups	\$135	\$185	0.40	0.00	1.0 CLBB
Fundamentals of Small Business Banking Suite	\$95	\$130	0.45	0.00	N/A
Introduction to Analyzing Financial Statements	\$95	\$130	3.15	0.00	3.75 CLBB, CSOP, CTFA(FP)
Loan Structuring, Documentation, Pricing and Problem Loans	\$275	\$375	7.30	0.50	9.0 CLBB
Qualitative Analysis and Determining a Credit Risk Rating Suite	\$275	\$375	6	0.50	8.0 CLBB; 3.75 CERP
Relationship Sales for Small Business Clients Suite	\$135	\$180	0.25	0.00	0.5 CLBB, CFMP
Small Business Basics	\$55	\$75	0.20	0.00	N/A
Small Business Borrowing Suite	\$95	\$130	0.21	0.00	N/A
Small Business Operating and Life Cycle	\$55	\$75	0.25	0.00	N/A
Small Business Products Suite	\$95	\$130	0.20	0.00	0.5 CFMP
Treasury Management	\$55	\$75	0.15	0.00	N/A
Understanding Business Borrowers	\$275	\$375	6.30	0.50	8.0 CLBB
THE COMMERCIAL REAL ESTATE LENDING DECISION PROCESS (RMA) (ALL SERIES)					
Commercial Real Estate Lending Decision Process Full Curriculum	\$749	\$1,359	19	1	23.75 CLBB
Commercial Real Estate Lending Decision Process Core Curriculum	\$699	\$1,259	14	0.25	17.5 CLBB
Commercial Real Estate Lending Decision Process Underwriting Bundle	\$299	\$539	4.15	0.00	5.25 CLBB
Appraisals	\$199	\$349	2.30	0.00	3 CLBB
Construction Lending	\$249	\$449	3	0.00	3.75 CLBB
CRE Lending Overview	\$75	\$135	0.30	0.25	0.75 CLBB
Drivers of Performance	\$75	\$135	0.30	0.50	0.75 CLBB

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Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
Due Diligence and Documentation	\$125	\$225	1	0.00	1.25 CLBB
Environmental Assessments	\$125	\$225	1	0.00	1.25 CLBB
Homebuilder Lending	\$199	\$349	2	0.00	2.5 CLBB
Leases	\$125	\$225	1.15	0.00	1.5 CLBB
Loan Structure	\$125	\$225	1	0.00	1.25 CLBB
Risk Areas	\$199	\$349	2	0.00	2.5 CLBB
Underwriting - Basics	\$199	\$349	2	0.00	2.5 CLBB
Underwriting - Different Types of	\$125	\$225	1.15	0.00	1.5 CLBB
Underwriting - Example Calculations	\$125	\$225	1	0.00	1.25 CLBB
THE LENDING DECISION PROCESS SERIES (RMA)					
The Lending Decision Process Series (RMA) (all series)	\$720	\$1,440	35-50	2 - 3	49.75 CLBB
Series 1: Industry, Management, and Economic Influences	\$100	\$200	4	0.25	5.0 CLBB
Series 2: Interpreting Quality of Financial Reports and Accounts	\$100	\$200	5	0.50	6.0 CLBB
Series 3: Analyzing the Company's Financial Performance and Financial Condition	\$200	\$400	12	0.50	14.50 CLBB
Series 4: The Cash Cycle, Seasonality and Discovering Borrowing Causes and Repayment Sources	\$150	\$300	8	0.50	9.75 CLBB
Series 5: Analyzing Cash Flow Statements to Measure Long-Term Repayment Ability	\$150	\$300	6	0.50	7.25 CLBB
Series 6: Using Financial Projections to Fine Tune the Credit Analysis	\$150	\$300	6	0.50	7.25 CLBB
THE LENDING DECISION PROCESS SERIES (RMA)					
RMA Lending Decision Process Curriculum (ALL SERIES)	\$720	\$1,440	0.35-0.50	2 - 3	49.75 CLBB
Series 1: Industry, Management, and Economic Influences	\$100	\$200	4	0.25	5.0 CLBB
Series 2: Interpreting Quality of Financial Reports and Accounts	\$100	\$200	5	0.50	6.0 CLBB
Series 3: Analyzing the Company's Financial Performance and Financial Condition	\$200	\$400	12	0.50	14.50 CLBB
Series 4: The Cash Cycle, Seasonality, and Discovering Borrowing Causes and Repayment Sources	\$150	\$300	8	0.50	9.75 CLBB
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Series 6: Using Financial Projections to Fine Tune the Credit Analysis	\$150	\$300	6	0.50	7.25 CLBB
COMPLIANCE & RISK MANAGEMENT					
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ABA Certificate in BSA and AML Compliance	\$1,595	\$2,095	10	0.50	10.25 CAFP, 10.25 CRCM, 3.25 CTFA, 3.00 CCTS, 2.25 CSOP, 1.00 CERP
ABA Certificate in Compliance Essentials	\$1,995	\$2,595	11.10	1	14.75 CRCM, 10.25 CERP, 3 CAFP, 1.25 CCTS, CSOP
ABA Certificate in Deposit Compliance	\$995	\$1,295	5.35	0.00	7.25 CRCM, 4.25 CERP, 3.00 CAFP, 1.75 CSOP, 1 CFMP

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
ABA Certificate in Fraud Prevention	\$795	\$1,095	5.20	0.00	4.25 CAFP, 4.25 CERP, 1.50 CRCM
ABA Certificate in Lending	\$1,095	\$1,395	8.25	0.00	10.75 CRCM, 6.25 CERP, 2.25 CAFP
ABA Certificate in Mortgage Lending Compliance	\$1,995	\$2,595	13.45	0.00	17.5 CRCM, 8.75 CERP, 2.25 CAFP
Anatomy of a Regulations for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Bank Bribery Act for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CRCM
Bank Protection Act for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CRCM
BSA/USA Patriot Act for Compliance Professionals	\$275	\$375	1	0.00	1.25 CRCM, CAFP
CAN-SPAM Act for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CFMP, CRCM
Community Reinvestment Act, Community Bank (CRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM, CLBB
Community Reinvestment Act, Large Bank (CRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM, CLBB
CRCM Exam Online Prep	\$895	\$1,045	NA	N/A	NA
Credit Card Regulations for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Digital Compliance for Compliance Professionals	\$275	\$375	0.40	0.00	1.0 CRCM
Electronic Funds Transfer Act for Compliance Professionals	\$275	\$375	1.10	0.00	1.5 CRCM, CFSSP, CAFP
Elements of a Compliance Program for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Equal Credit Opportunity Act (ECOA) for Compliance Professionals	\$275	\$375	2.30	0.20	3.0 CRCM
Expedited Funds Availability (Reg CC) for Compliance Professionals	\$275	\$375	0.40	0.00	1.0 CRCM, CAFP
Fair Credit Reporting Act (FCRA) for Compliance Professionals	\$275	\$375	2.30	0.25	3.0 CRCM
Fair Debt Collection Practices Act for Compliance Professionals (Coming Soon)	N/A	N/A	N/A	N/A	N/A
Fair Housing Act for Compliance Professionals	\$275	\$375	0.25	0.00	0.5 CRCM
FDIC Coverage for Compliance Professionals	\$275	\$375	0.50	0.00	1.00 CFMP, CRCM, CSOP
Federal Benefit Payment Garnishment Rule FFIEC for Compliance Professionals	\$275	\$375	0.40	0.00	1.00 CRCM
Federal Flood Insurance Regulations for Compliance Professionals	\$275	\$375	1	0.00	1.25 CERP, CRCM
Good Faith Estimate and HUD-1 for Compliance Professionals	\$95	\$130	0.20	0.00	0.5 CRCM
Home Mortgage Disclosure Act (HMDA) for Compliance	\$275	\$375	2	0.25	2.5 CRCM
Homeowners Protection Act for Compliance Professionals	\$275	\$375	0.40	0.00	1.00 CRCM

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
Loans to Insiders (Reg O) for Compliance Professionals	\$275	\$375	2	0.00	1.25 CRCM, CLBB
Military Lending Act for Compliance Professionals	\$275	\$375	0.35	0.00	0.75 CRCM
Office of Foreign Assets Control (OFAC) for Compliance	\$275	\$375	0.45	0.00	1.0 CRCM, CSOP, CCTS, CFSSP, CAFP
Privacy/Information Sharing for Compliance Professionals	\$275	\$375	1.30	0.00	2.0 CRCM
Real Estate Settlement Procedures Act (RESPA) for Compliance	\$275	\$375	2	0.25	2.5 CRCM
Reg Z Ability to Repay (ATR) and Qualified Mortgage (QM) for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CRCM
Reg Z Closed-End Credit for Compliance Professionals	\$275	\$375	2.30	0.25	3.0 CRCM
Reg Z Open-End Credit for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Reserve Requirement for Depository Institutions Act (Reg D) for Compliance Professionals	\$275	\$375	0.20	0.00	0.5 CRCM, CSOP
Secure and Fair Enforcement for Mortgage Licensing Act (SAFE Act)/Reg G for Compliance Professionals	\$275	\$375	0.40	0.00	1.00 CRCM
Servicemembers Civil Relief Act (SCRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Title III of the Americans with Disabilities Act for Compliance Professionals (Coming Soon)	N/A	NA	NA	N/A	NA
Truth-in-Savings Act (Reg DD) for Compliance Professionals	\$275	\$375	1	0.00	1.25 CRCM
Unfair, Deceptive, or Abusive Acts or Practices (UDAAP) for Compliance Professionals	\$275	\$375	1.40	0.00	2.25 CRCM
RISK MANAGEMENT					
ABA Certificate in BSA and AML Compliance	\$1,595	\$2,095	10	0.50	10.25 CAFP, 10.25 CRCM, 3.25 CTFA, 3.00 CCTS, 2.25 CSOP, 1.00 CERP
ABA Certificate in Financial and Credit Risk Management	\$1,295	\$1,795	5.15	0.50	7.0 CERP
ABA Certificate in Fraud Prevention	\$795	\$1,095	5.20	0.50	4.25 CAFP, 4.25 CERP, 1.50 CRCM
ABA Certificate in Operational Risk Management	\$1,595	\$2,095	10	0.50	9.25 CAFP; 12.75 CERP; 11.5 CRCM; 9.75 CSOP
CAFP Exam Online Prep	\$895	\$1,045	NA	0.00	NA
CERP Exam Online Prep	\$895	\$1,045	NA	0.00	NA
Credit Risk Management: Commercial and Agricultural Lending	\$275	\$375	0.45	0.00	1.0 CERP
Credit Risk Management: Managing, Monitoring, and Measuring	\$275	\$375	0.40	0.00	1.0 CERP
Credit Risk Management: Other Sources of Credit Risk	\$275	\$375	0.45	0.00	1.0 CERP
Credit Risk Management: Retail Lending	\$275	\$375	0.40	0.00	1.0 CERP
Cybersecurity Management	\$275	\$375	1	0.00	1.25 CAFP, CFSSP, CRCM, CSOP

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
Elements of an Operational Risk Management Program	\$275	\$375	1	0.00	1.0 CAFP; 1.0 CRCM; 1.0 CSOP
Financial Risk Management: Interest Rate Risk	\$275	\$375	0.50	0.00	1.0 CERP
Financial Risk Management: Liquidity Risk	\$275	\$375	0.45	0.00	1.0 CERP
Fraud and Criminal Threats	\$275	\$375	1	0.00	1.0 CAFP; 1.0 CRCM; 1.0 CFSSP
Incident Management and Resilience	\$275	\$375	1	0.00	1.25 CFSSP; 1.25 CSOP
Introduction to Credit Risk	\$275	\$375	0.45	0.00	1 CERP
Operational Risk Model Management	\$275	\$375	1	0.00	1.5 CAFP; 1.5 CRCM; 1.5 CSOP
Oversight and Management of Operational Risk	\$275	\$375	1	0.00	1.25 CAFP; 1.25 CRCM; 1.25 CSOP
Payments and Settlements	\$275	\$375	1	0.00	1.0 CAFP; 1.0 CRCM; 1.0 CSOP; 1.0 CFSSP
Physical Security	\$275	\$375	1	0.00	1.0 CRCM; 1.0 CFSSP
Regulatory Exam Management	\$275	\$375	1	0.00	1.0 CAFP; 1.0 CRCM
Risk and Control Self-Assessment (RCSA)	\$275	\$375	1	0.00	1.25 CRCM; 1.25 CSOP
Vendor Risk Management	\$275	\$375	1	0.00	1.25 CAFP, CRCM, CSOP
RISK MANAGEMENT FRAMEWORKS					
ABA Certificate in Risk Management Frameworks	\$1,395	\$1,895	8	0.50	9.75 CERP, 4.50 CRCM
Board and Senior Management Oversight	\$275	\$375	0.40	0.00	1.0 CERP
Enterprise Risk Management Reporting	\$275	\$375	1.15	0.00	1.5 CERP
Introduction to Enterprise Risk Management	\$275	\$375	0.45	0.00	1.0 CERP
Risk Identification	\$275	\$375	0.40	0.00	1.0 CERP
Risk Management Control Frameworks	\$275	\$375	0.40	0.00	1.0 CERP
Risk Measurement and Evaluation	\$275	\$375	0.50	0.00	1.0 CERP
Risk Mitigation	\$275	\$375	0.40	0.00	1.0 CERP
Risk Monitoring	\$275	\$375	1	0.00	1.25 CERP
Risk Policies, Procedures, and Limits	\$275	\$375	0.40	0.00	1.0 CERP
FRONTLINE COMPLIANCE TRAINING					
Bank Director Series	\$895	\$1,195	1.45	0.00	N/A
Beyond the Welcome: New Director Onboarding	N/A	\$75	0.09	0.00	N/A
Board Oversight: Bank Governance Structure	N/A	\$75	0.04	0.00	N/A
Board Oversight: BSA/AML/OFAC	N/A	\$75	0.04	0.00	N/A
Board Oversight: Compliance Control Activities	N/A	\$75	0.04	0.00	N/A
Board Oversight: Compliance Management	N/A	\$75	0.04	0.00	N/A
Board Oversight: Credible Challenge	N/A	\$75	0.04	0.00	N/A
Board Oversight: Effective Compliance Management System (CMS)	N/A	\$75	0.05	0.00	N/A
Board Oversight: Fair Lending	N/A	\$75	0.05	0.00	N/A
Board Oversight: Fostering Innovation	N/A	\$75	0.03	0.00	N/A

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
Board Oversight: Insiders and Regulation O	N/A	\$75	0.07	0.00	N/A
Board Oversight: Managing Reputation Risk	N/A	\$75	0.04	0.00	N/A
Board Oversight: Post Compliance Exam Activities	N/A	\$75	0.05	0.00	N/A
Board Oversight: Preparing for the Compliance Exam	N/A	\$75	0.04	0.00	N/A
Digital Trends: Blockchain	N/A	\$75	0.05	0.00	N/A
Digital Trends: Cybersecurity	N/A	\$75	0.04	0.00	N/A
Digital Trends: Payments	N/A	\$75	0.05	0.00	N/A
Diversifying the Board: Strategies and Best Practices	N/A	\$75	0.11	0.00	N/A
Encouraging Women to Accept the Ask	N/A	\$75	0.11	0.00	N/A
What Do Bank Boards Do?	N/A	\$75	0.07	0.00	N/A
Active Aggressor for Employees	\$55	\$75	0.35	0.00	0.75 CFSSP
Active Aggressor for Managers	\$95	\$130	0.40	0.00	1 CFSSP
ADA Accessibility	\$55	\$75	0.30	0.00	1.0 CRCM
ADA: How to Serve and Work with People Living with Disabilities (NEW)	\$95	\$130	0.45	0.00	1 CRCM
ADA Overview and Employment	\$95	\$130	0.45	0.00	1.0 CRCM
Advertising: CAN-SPAM Act	\$55	\$75	0.30	0.00	0.75 CRCM, CFMP
Advertising: Overview for Marketers	\$95	\$130	0.40	0.00	1 CFMP
Appraisals: FIRREA and Interagency	\$95	\$130	0.50	0.00	1.0 CLBB, CRCM
Appraisals: Reg Z Requirements	\$55	\$75	0.25	0.00	.5 CLBB, CRCM
Bank Bribery Act	\$55	\$75	0.20	0.00	0.5 CFSSP
Bank On: Opening the Door to	\$55	\$75	0.30	0.00	0.75 CFMP
Bank Protection Act	\$35	\$55	0.15	0.00	N/A
Banking Law and Referrals	\$95	\$130	0.40	0.00	1.0 CCTS, CRCM, CRSP, CSOP, CTFA(FID)
Best Practices for Managing Remote Employees	\$35	\$55	0.15	0.00	N/A
BSA/AML: Beneficial Ownership and Customer Due Diligence	\$55	\$75	0.30	0.00	0.75 CAFP, CRCM
BSA/AML: CIP Advanced	\$55	\$75	0.30	0.00	0.75 CCTS, CFSSP, CLBB, CRCM, CSOP,
BSA/AML: CIP Basics	\$55	\$75	0.40	0.00	0.75 CFSSP, CRCM, CAFP
BSA/AML: Communicating with Customers about CTRs	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM, CAFP
BSA/AML: Completing the CTR	\$95	\$130	0.45	0.00	1.0 CFSSP, CRCM, CAFP
BSA/AML: Exempting Customers from CTR Reporting	\$55	\$75	0.25	0.00	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID), CAFP
BSA/AML: Fundamentals	\$55	\$75	0.30	0.00	0.75 CAFP, CCTS, CRCM, CSOP, CTFA
BSA/AML: Recordkeeping - Wires, Money Orders, and other	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID)
BSA/AML: Reporting	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID), CAFP
BSA/AML: Risk Assessment and Customer Due Diligence	\$55	\$75	0.15	0.00	0.25 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID), CAFP
BSA/AML: SAR Filing	\$95	\$130	0.40	0.00	1.0 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID)
BSA/AML: USA PATRIOT Act	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID)
Community Reinvestment Act (Reg	\$55	\$75	0.30	0.00	0.5 CLBB
Conscious Bias	\$55	\$75	0.30	0.00	N/A
Culturally Respectful Customer Service	\$95	\$130	0.55	0.00	N/A
Cybersecurity Fundamentals	\$55	\$75	0.30	0.00	0.75 CFSSP, CRCM, CSOP

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
ECOA and Regulation B: Overview	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Elder Financial Exploitation	\$55	\$75	0.25	0.00	0.5 CRCM, CTFA(FP)
E-Sign Compliance	\$55	\$75	0.35	0.00	0.75 CRCM
Extending Credit to Bank Insiders (Reg O)	\$35	\$55	0.15	0.00	0.5 CLBB, CRCM
Fair Housing Act	\$55	\$75	0.20	0.00	N/A
Fair Lending	\$95	\$130	0.15	0.00	1.5 CLBB
Fair Lending for Marketers	\$35	\$55	0.15	0.00	.25 CFMP
FCRA: Adverse Action	\$55	\$75	0.15	0.00	0.5 CRCM
FCRA: Affiliate/Third Party	\$35	\$55	0.15	0.00	0.5 CRCM
FCRA: Duties of Furnishers	\$35	\$55	0.20	0.00	0.5 CRCM
FCRA: Introduction and Overview	\$35	\$55	0.20	0.00	0.5 CRCM
FCRA: Medical Information Sharing	\$35	\$55	0.15	0.00	N/A
FCRA: Notice to Consumers (Risk-Based Pricing)	\$55	\$75	0.15	0.00	0.5 CRCM
FCRA: Permissible Purpose	\$55	\$75	0.25	0.00	0.5 CRCM
FCRA: Prescreened Offers of Credit	\$35	\$55	1.10	0.00	0.5 CRCM
FCRA: Use of Consumer Reports in	\$35	\$55	0.15	0.00	N/A
FDIC for Marketers	\$35	\$55	0.50	0.00	.25 CFMP
FDIC Insurance Coverage	\$95	\$130	0.15	0.00	1.0 CRCM, CSOP
Flood Disaster Protection Act	\$35	\$55	0.25	0.00	0.5 CLBB
Fraud Recognition and Prevention	\$95	\$130	0.50	0.00	1.0 CRCM, CAFP, CFSSP
Good Faith Estimate and HUD-1	\$55	\$75	0.15	0.00	0.25 CRCM
Home Mortgage Disclosure Act (HMDA) Overview	\$55	\$75	0.30	0.00	1.0 CRCM
Homeowners Protection Act	\$95	\$130	0.30	0.00	0.75 CRCM, CFMP
Human Trafficking and Human Smuggling	\$95	\$130	1.00	0.00	1.25 CAFP, CRDM
Identity Theft Red Flags and Information Security (NEW)	\$95	\$130	0.45	0.00	1.0 CCTS, CRCM, CSOP, CAFP
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
Military Lending Act	\$95	\$130	0.40	0.00	1.0 CRCM
Mortgage Servicing: ARM Notices	\$55	\$75	0.30	0.00	0.75 CRCM
Mortgage Servicing: Early	\$55	\$75	0.30	0.00	0.75 CRCM
Mortgage Servicing: Error Resolution	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Escrow Accounts	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Force-Placed Insurance	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Loan Origination and Servicing Transfers	\$95	\$130	0.45	0.00	1 CRCM
Mortgage Servicing: Loss Mitigation	\$95	\$130	0.45	0.00	1 CRCM
Mortgage Servicing: Overview	\$95	\$130	0.45	0.00	1 CRCM
Mortgage Servicing: Payment	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Successors in Interest	\$95	\$130	0.45	0.00	1 CRCM
Office of Foreign Assets Control (OFAC)	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CAFP
Privacy: GLBA Rule (Reg P)	\$55	\$75	0.15	0.00	NA
Privacy: GLBA Safeguards Rule	\$55	\$75	0.25	0.00	NA
Privacy: Overview of Laws	\$55	\$75	0.10	0.00	NA
Real Estate Settlement Procedures	\$95	\$130	0.25	0.00	1.25 CRCM

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
Recognizing and Preventing UDAP	\$95	\$130	1	0.00	1.25 CRCM, CSOP
Reg B: Appraisals and Other	\$55	\$75	1	0.00	0.50 CLBB, CRCM
Reg B: Creditors' Requests for Information	\$35	\$55	0.20	0.00	0.50 CLBB, CRCM
Reg B: Evaluating Applications	\$55	\$75	0.15	0.00	0.50 CLBB, CRCM
Reg B: Notifications	\$35	\$55	0.20	0.00	0.50 CLBB, CRCM
Reg CC Check 21	\$35	\$55	0.15	0.00	0.50 CRCM
Reg CC Disclosures and Notifications	\$35	\$55	0.15	0.00	0.25 CAFP, CFSSP, CRCM
Reg CC Exceptions to Funds Availability Schedules	\$35	\$55	0.7	0.00	0.10 CAFP, CFSSP, CRCM
Reg CC Funds Availability Schedules	\$35	\$55	0.5	0.00	0.25 CAFP, CFSSP, CRCM
Reg CC Indorsements	\$55	\$75	0.7	0.00	0.50 CRCM
Reg CC Subpart C	\$95	\$130	0.20	0.00	1.0 CAFP, CFSSP, CRCM
Reg DD Disclosures and Payment of	\$55	\$75	0.40	0.00	0.50 CRCM
Reg DD for Marketers	\$55	\$75	0.21	0.00	0.5 CFMP
Reg DD Overdraft Rules	\$55	\$75	0.25	0.00	0.75 CRCM
Reg E Consumer Liability	\$55	\$75	0.25	0.00	0.5 CFSSP, CRCM, CAFP
Reg E Consumer Remittances	\$95	\$130	0.25	0.00	1.50 CRCM
Reg E Disclosure Requirements	\$55	\$75	1.10	0.00	0.5 CFSSP, CRCM, CAFP
Reg E Error Resolution Requirements	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM, CAFP
Reg E Gift Cards	\$55	\$75	0.25	0.00	0.5 CFSSP, CRCM
Reg E Overdrafts	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM
Reg E Overview	\$55	\$75	0.25	0.00	0.75 CFSSP, CRCM, CAFP
Reg E Payroll Cards	\$35	\$55	0.35	0.00	0.25 CFSSP, CRCM
Reg E Preauthorized Transfers	\$35	\$55	0.15	0.00	0.25 CFSSP, CRCM
Reg E Prepaid Accounts	\$95	\$130	0.15	0.00	1 CFSSP, CRCM
Reg F: Fair Debt Collection Practices	\$95	\$130	0.40	0.00	1.25 CRCM
Reg W: Affiliate Transactions	\$35	\$55	1.00	0.00	0.5 CRCM
Reg Z Adjustable Rate Mortgages	\$55	\$75	0.15	0.00	0.5 CRCM
Reg Z Advertising	\$95	\$130	0.25	0.00	0.5 CFMP, CRCM
Reg Z Advertising for Marketers	\$95	\$130	0.45	0.00	.5 CRCM, CFMP
Reg Z Credit Cards	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Reg Z HELOCs (Open-End Credit)	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Reg Z HOEPA and Higher-Priced	\$95	\$130	0.35	0.00	1.0 CLBB, CRCM
Reg Z Installment and Home Equity Loans (Closed-End Credit)	\$55	\$75	0.50	0.00	0.75 CLBB, CRCM
Reg Z Mortgages (Closed-End Credit)	\$55	\$75	0.30	0.00	0.5 CLBB, CRCM
Reg Z Non Home Secured (Open-End Credit)	\$55	\$75	0.20	0.00	0.5 CLBB, CRCM
Reg Z Overview	\$95	\$130	0.20	0.00	1.0 CLBB, CRCM
Reg Z Private Education Loans	\$55	\$75	0.50	0.00	0.5 CLBB, CRCM
Reg Z Reverse Mortgages	\$55	\$75	0.20	0.00	0.5 CLBB, CRCM
Reg Z Right of Rescission	\$55	\$75	0.25	0.00	0.75 CLBB, CRCM
Reserve Requirements for Depository	\$55	\$75	0.35	0.00	N/A
Right to Financial Privacy Act (RFPA)	\$55	\$75	0.40	0.00	0.75 CLBB, CRCM, CSOP, CTFA
Robbery and Bank Security	\$95	\$130	0.30	0.00	N/A
Servicemember Civil Relief Act	\$95	\$130	0.45	0.00	1.0 CRCM

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
Sexual and Workplace Harassment	\$95	\$130	0.50	0.00	N/A
Sexual and Workplace Harassment	\$95	\$130	0.40	0.00	N/A
Social Media for Marketers	\$55	\$75	1	0.00	.5 CFMP
Social Media: Managing the Risks	\$95	\$130	0.45	0.00	1.0 CFMP, CRCM
Telephone Consumer Protection Act	\$95	\$130	0.25	0.00	1.0 CRCM
The S.A.F.E. Act - Secure and Fair Enforcement for Mortgage Licensing	\$95	\$130	0.40	0.00	0.75 CRCM
TILA-RESPA Integrated Disclosures	\$55	\$75	0.30	0.00	0.75 CRCM
UDAAP for Marketers	\$95	\$130	0.30	0.00	1 CFMP
Unlawful Internet Gambling	\$55	\$75	0.45	0.00	0.5 CRCM, CFSSP
EXECUTIVE EDUCATION					
ABA Certificate in Bank Financial Management*	NA	NA	N/A	0.00	72 CERP; 1 CAFP, CCTS, CFMP, CISP, CRCM, CRSP, CSOP, CTFA
ABA-Wharton Competitive and Corporate Strategy Curriculum	\$925	\$1,175	NA	0.00	NA
ABA-Wharton Leadership in the 21st Century Curriculum	\$925	\$1,175	NA	0.00	NA
ABA-Wharton Managing and Motivating Talent Curriculum	\$925	\$1,175	NA	0.00	NA
ABA-Wharton Managing the Value of Customer Relationships	\$925	\$1,175	NA	0.00	NA
ABA Wharton Emerging Leaders Certificate: Strategy	\$1,695	\$2,195	NA	0.00	14.50 CERP
ABA-Wharton Emerging Leaders - Advanced Emerging Leadership	\$695	\$925	NA	0.00	NA
ABA-Wharton Emerging Leaders - Engaging and Motivating Talent	\$1,695	\$2,195	NA	0.00	NA
Emerging Leaders: Developing a Personal Value Proposition	\$135	\$185	0.15	0.00	0.50 CTFA
Emerging Leaders: Emotional Intelligence	\$135	\$185	0.15	0.00	0.50 CTFA
Emerging Leaders: Mastering the Art of Inquiry	\$135	\$185	0.25	0.00	0.50 CTFA
Ethical Issues for Bankers	\$55	\$75	0.25	0.00	1.0 CAFP, CCTS, CFMP, CISP, CLBB, CRCM, CRSP, CSOP
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
MORTGAGE LENDING					
ABA Residential Mortgage Lender Certificate	\$775	\$985	22	1	8.25 CTFA; 1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1.0 CCTS, CISP, CRSP
Effective Referrals Suite	\$55	\$75	0.15	0.00	0.5 CLBB
Ethical Issues for Bankers	\$55	\$75	0.25	0.00	1.0 CAFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Handling Mortgage Inquiries and Making Referrals	\$95	\$130	1.40	0.25	2.0 CRCM
Mortgage Customer Counseling and Prequalification	\$95	\$130	2.30	0.25	N/A
Personal Tax Return Analysis	\$95	\$130	6	0.50	7.25 CLBB, CTFA(FP)
RESIDENTIAL LENDING COURSES (ALL REGS)					
Appraisal Procedures	\$105	\$143	1	0.00	N/A
Basics of Mortgage Processing	\$105	\$143	0.45	0.00	N/A
Determining Your Role in Fraud Prevention	\$105	\$143	0.30	0.00	N/A
Discovering FHA Programs	\$105	\$143	1	0.00	N/A

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
Essentials of Mortgage Lending	\$105	\$143	1.30	0.00	N/A
Explaining Loan Modifications	\$105	\$143	1	0.00	N/A
Mitigating Potential Fraud in Your Organization	\$105	\$143	0.30	0.00	N/A
Preparing the Closing Disclosure	\$105	\$143	1	0.00	N/A
Preparing the Loan Estimate	\$105	\$143	1	0.00	N/A
Processing and Underwriting Credit	\$105	\$143	1	0.00	N/A
Processing Income and Assets	\$105	\$143	1	0.00	N/A
Reviewing the Uniform Residential	\$105	\$143	1	0.00	N/A
PAYMENT SYSTEMS					
Payment Systems Emerging Products	\$195	\$225	0.40	0.00	1.0 CAFP; CFMP
Payment Systems Trends	\$195	\$255	0.40	0.00	1.0 CAFP; CRCM
Payments System Training Suite	\$295	\$395	1.20	0.00	2.0 CAFP; 1.0 CFMP; 1.0 CRCM
RETAIL BANKING AND MARKETING					
DIGITAL MARKETING (MINDSET DIGITAL)					
Marketing in a Digital World: Digital Campaigns	\$299	\$399	3.30	0.00	4.5 CFMP
Build Your Campaign	\$129	\$179	0.45	0.00	1 CFMP
Find Your Audience	\$129	\$179	1.15	0.00	1.5 CFMP
Search Engine Optimization	\$129	\$179	1	0.00	1.25 CFMP
GENERAL BANKING					
ABA Bank Solutions Provider Certificate	\$495	\$695	6	0.50	1.5 CAFP, CFSSP, CRCM; 1.25 CSOP; 1.25 CFMP; 1.0 CCTS, CISP, CLBB, CRSP, CTFA
ABA Bank Teller Certificate	\$695	\$995	13	1.00	1.5 CAFP, CRCM; 1.25 CFMP, CSOP;
ABA Branch Manager Certificate	\$1,295	\$1,595	14	2.00	1.75 CFMP; 1.5 CAFP, CRCM; 1.25 CSOP;
ABA Certificate in Bank Financial Management*	NA	NA	N/A	0.00	72 CERP; 1 CAFP, CCTS, CFMP, CISP, CRCM, CRSP, CSOP, CTFA
ABA Certificate in General Banking*	N/A	N/A	N/A	0.00	15 CFMP
ABA Customer Service Representative Certificate	\$795	\$995	10	1.00	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
ABA Digital Banker Certificate	\$495	\$595	3	0.00	2.75 CFMP, 2.0 CAFP, 1.75 CRCM, 0.75 CSOP
ABA Foundational Certificate in Bank Marketing*	NA	NA	17	2.00	49.00 CFMP, 1.25 CRCM, CSOP
ABA Personal Banker Certificate	\$795	\$995	13.30	1.00	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS,
ABA Universal Banker Certificate	\$795	\$995	9.30	0.50	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS,
Banking Basics Suite	\$595	\$795	2	0.00	N/A
Bank Marketing: Building Customer Relationships	\$55	\$75	0.12	0.00	N/A
Bank Payment Systems and Technology	\$55	\$75	0.10	0.00	N/A
Bank Sales and Service: Expanding Customer Relationships	\$55	\$75	0.12	0.00	N/A
Banks as a Business	\$55	\$75	0.10	0.00	N/A
Banks and the Deposit Function	\$55	\$75	0.10	0.00	N/A
Banks and the Economy	\$55	\$75	0.10	0.00	N/A
Banks and Personal Wealth Management	\$55	\$75	0.10	0.00	N/A
Business and International Banking Services	\$55	\$75	0.12	0.00	N/A
CFMP Exam Online Prep	\$895	\$1,045	NA	N/A	NA
Community Bank Suite - Foundational Skills	\$235	\$315	5.40	0.00	1.0 CAFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Community Bank Suite - Onboarding Basics	\$295	\$405	1.12	0.00	0.25 CAFP, CFSSP, CRCM

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
Digital Banker Suite	\$195	\$275	1	0.00	1.75 CFMP
Introduction to Banking	\$55	\$75	0.10	0.00	N/A
Lending as a Cornerstone of Banking	\$55	\$75	0.10	0.00	N/A
Safeguarding Bank Assets and the Nation	\$55	\$75	0.12	0.00	N/A
Safeguarding the Customer and the Bank	\$55	\$75	0.12	0.00	N/A
Ethical Issues for Bankers	\$55	\$75	0.25	0.00	1.0 CAFP, CCTS, CFMP, CFSSP, CISP, CLBB,
Robbery and Bank Security	\$95	\$130	0.45	0.00	N/A
Teller Basics Suite	\$150	\$200	5	0.00	N/A
MANAGEMENT SKILLS					
ABA Supervisor/Team Leader Certificate	\$895	\$1,095	9.30	1	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
Authentic Leadership	\$55	\$75	0.15	0.00	N/A
Building Collaborative Teams	\$55	\$75	0.15	0.00	N/A
Coaching	\$55	\$75	0.15	0.25	N/A
Communicating Vision	\$55	\$75	0.15	0.00	N/A
Community Bank Suite - Management Skills	\$260	\$365	2.03	0.00	N/A
Corrective Action	\$55	\$75	0.15	0.25	N/A
Effective Meetings	\$55	\$75	0.15	0.00	N/A
Employee Recognition	\$55	\$75	0.15	0.00	N/A
Employment Law	\$95	\$130	0.45	0.00	N/A
Empowerment	\$55	\$75	0.15	0.00	N/A
Interviewing	\$55	\$75	0.15	0.00	N/A
Leadership in Action Suite	\$195	\$275	1.15	0.00	N/A
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
Management Essentials Suite	\$275	\$375	1.30	0.00	N/A
Managing Change	\$55	\$75	0.15	0.25	N/A
Managing Performance	\$55	\$75	0.15	0.25	N/A
Sexual and Workplace Harassment	\$95	\$130	1	0.00	N/A
PRODUCT KNOWLEDGE					
Consumer Credit Basics	\$55	\$75	0.20	0.00	N/A
Consumer Loan Process	\$55	\$75	0.20	0.00	N/A
Fundamentals of Consumer Lending Suite	\$95	\$130	0.40	0.00	N/A
Fundamentals of Small Business Banking Suite	\$95	\$130	0.45	0.00	N/A
Introduction to Analyzing Financial Statements	\$95	\$130	3.15	0.25	3.75 CLBB,, CSOP, CTFA(FP)
Personal Tax Return Analysis	\$95	\$130	6	0.00	7.25 CLBB, CTFA(FP)
Small Business Basics	\$55	\$75	0.20	0.00	N/A
Small Business Borrowing Suite	\$95	\$130	0.21	0.00	0.5 CFMP, 0.5 CLBB
Small Business Operating and Life	\$55	\$75	0.25	0.00	N/A
Small Business Products Suite	\$95	\$130	2	0.00	1.25 CLBB
Understanding Business Bank Products Suite	\$135	\$185	0.41	0.00	N/A
Understanding Consumer Bank Products Suite	\$175	\$225	1.18	0.00	N/A
SALES SKILLS					
Coaching to Support the Sales Process	\$55	\$75	0.20	0.00	N/A
Community Bank Suite - Sales Skills	\$95	\$135	0.35	0.00	N/A
Effective Referrals Suite	\$55	\$75	0.15	0.00	N/A
Essential Selling Skills Bundle	\$195	\$275	1.30	0.00	N/A
Event Networking	\$95	\$130	1	0.00	1.0 CFMP

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
Growing Small Business Relationships	\$95	\$130	0.50	0.00	N/A
Making the Client Call Suite	\$55	\$75	0.20	0.00	N/A
Overcoming Objections Suite	\$55	\$75	0.20	0.00	N/A
Referring Insurance and Annuity	\$95	\$130	1.25	0.00	N/A
Referring Investment Clients	\$95	\$130	0.35	0.00	N/A
Referring Trust Clients	\$95	\$130	0.40	0.00	N/A
Relationship Sales for Small Business	\$95	\$130	1.25	0.00	N/A
Relationship Sales Suite	\$55	\$75	0.15	0.00	N/A
Sales Planning Suite	\$55	\$75	0.20	0.00	N/A
Selling in a Social World	\$129	\$179	1.45	0.00	N/A
Selling in a Social World: Engage Your Audience	\$49	\$69	0.45	0.00	N/A
Selling in a Social World: Extend Your	\$89	\$129	1	0.00	N/A
Successful Sales Campaigns	\$95	\$130	2	0.00	N/A
Tele-consulting	\$95	\$130	1.35	0.00	N/A
Why Quality Customer Service Matters	\$95	\$130	0.35	0.00	N/A
WORKPLACE SKILLS					
Communication Basics Suite	\$55	\$75	0.20	0.00	N/A
Dealing Effectively with Co-workers	\$95	\$130	3	0.25	N/A
Essentials of Workplace Conduct	\$95	\$130	0.40	0.00	N/A
Improving Productivity	\$95	\$130	3	0.25	N/A
Managing Time at Work	\$95	\$130	1	0.00	N/A
Online Communication Suite	\$55	\$75	0.10	0.00	N/A
Presentation Skills Suite	\$95	\$130	0.50	0.00	N/A
Sexual and Workplace Harassment	\$95	\$130	0.40	0.00	N/A
The Power Network Habit Curriculum	\$249	\$399	2	0.00	3.25 CFMP
The SOS Habit	\$99	\$149	0.40	0.00	1.0 CFMP
Verbal Communication Suite	\$55	\$75	0.20	0.00	N/A
Written Communication Suite	\$55	\$75	0.20	0.00	N/A
WEALTH MANAGEMENT & TRUST					
A Deeper Dive into Non-Financial Assets	\$135	\$185	0.25	0.00	0.50 CTFA
ABA Certificate and Fiduciary Relationship Management	\$1,295	\$1,795	5	0.00	7.0 CTFA
ABA Certificate in Asset Management	\$1,795	\$2,395	9	0.00	13 CTFA, 8.5 CRSP, 8.00 CSOP, 0.50 CISP
ABA Certificate in Core Concepts and Ethics for Fiduciary Advisors	\$895	\$1,095	3.30	0.00	4.5 CTFA, 2.75 CCTS, 3.25 CRSP, 2.0 CSOP
ABA Certificate in Fiduciary Principles and Ethics	\$395	\$495	1.30	0.00	2.25 CTFA, 1.5 CCTS, CRSP, CSOP
ABA Certificate in Fiduciary Principles and Ethics	\$395	\$495	1.30	0.00	2.25 CTFA, 1.5 CCTS, CRSP, CSOP
ABA Certificate in Integrated Wealth Planning and Advice	\$2,395	\$3,095	12	0.00	19.75 CTFA, 5.25 CISP, 4.75 CRSP, 0.75 CSOP
ABA Certificate in Trust Administration	\$895	\$1,195	5.30	0.00	7.75 CTFA, 2.75 CSOP, 1.50 CCTS, 0.75 CRSP
ABA Private Banker Certificate	\$3,495	\$4,595	28.30	0.00	23.5 CTFA; 11.75 CERP; 7 CRSP; 3.75 CSOP; 2.5 CISP; 0.75 CCTS
ABA Health Savings Account	\$795	\$1,095	3.30	0.00	5.25 CISP, CRSP, CTFA
Account Acceptance and Termination	\$135	\$185	0.40	0.25	1.0 CSOP, CTFA(FID)
Alternative Investment Products	\$135	\$185	0.40	0.00	1.00 CRSP, CSOP, CTFA
Annuities	\$135	\$185	0.30	0.00	0.50 CRSP, CTFA

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
Applied Behavioral Finance	\$135	\$185	0.54	0.00	1.25 CTFA
Applying Fiduciary Principles and	\$135	\$185	0.30	0.00	0.75 CTFA, CCTS, CRSP, CSOP
Asset Allocation and Diversification	\$135	\$185	0.40	0.00	1.00 CRSP, CSOP, CTFA
Bond Selection and Analysis	\$135	\$185	0.50	0.00	1.0 CRSP, CSOP, CTFA(INV)
CTFA Exam Online Prep	\$895	\$1,045	NA	0.00	NA
Developing a Personalized Wealth	\$135	\$185	0.25	N/A	0.75 CTFA
Developing and Delivering a Compelling Personal Value	\$135	\$185	0.25	0.00	0.75 CTFA
Discretionary Distributions	\$135	\$185	0.40	0.00	1.0 CTFA(FID)
Duties and Powers of the Trustee	\$135	\$185	0.40	0.00	1.0 CSOP, CTFA(FID)
Economics & Markets	\$135	\$185	0.55	0.00	1.0 CRSP, CSOP, CTFA(INV)
Education Planning for Minors	\$135	\$185	0.40	0.00	1.00 CTFA
Effective Client Engagement Through	\$135	\$185	0.25	0.00	0.75 CTFA
Emotional Intelligence for Wealth Advisors	\$135	\$185	0.15	0.00	0.5 CTFA
Engaging in Multigenerational Conversations with Clients	\$135	\$185	0.25	0.00	0.75 CTFA
Engaging with Centers of Influence	\$135	\$185	0.25	0.00	0.5 CTFA
Environmental Liabilities of	\$135	\$185	0.25	0.00	0.50 CTFA
Estate and Probate Administration	\$135	\$185	0.45	0.00	1.00 CTFA
Estate Planning for the Business	\$135	\$185	0.45	0.00	1.0 CTFA(FP)
Estate Planning for the Marital Deduction	\$135	\$185	0.40	0.00	1.0 CTFA(TAX)
Estate Planning Fundamentals	\$135	\$185	0.30	0.00	0.75 CTFA
Federal Estate Tax	\$135	\$185	0.35	0.00	0.75 CTFA
Fiduciary Compliance	\$135	\$185	0.20	0.00	0.5 CISP, CRSP, CSOP, CTFA
Fiduciary Ethics	\$135	\$185	0.35	0.00	0.75 CTFA, CCTS, CRSP, CSOP
Fiduciary Income Tax	\$135	\$185	0.55	0.00	1.25 CISP, CTFA(TAX)
Full Balance Sheet Advice	\$135	\$185	0.25	0.00	0.50 CTFA
Fundamentals of Insurance	\$175	\$225	1.10	0.00	1.0 CRSP, CTFA
Fundamentals of Life Insurance	\$175	\$225	0.55	0.00	1.0 CRSP, CTFA(FP)
Generation-Skipping Transfer Tax	\$135	\$185	1	0.00	1.25 CISP, CTFA(TAX)
Gift Strategy and Taxation	\$135	\$185	0.40	0.00	1.00 CRSP, CTFA
Importance of Proper Tiling of Assets	\$135	\$185	0.20	0.00	0.50 CTFA
Individual Income Tax	\$135	\$185	1.10	0.00	1.50 CTFA
Individual Retirement Accounts	\$135	\$185	0.30	0.00	0.75 CISP, CRSP, CSOP, CTFA
Interacting with Financial Advisors -	\$135	\$185	0.20	0.00	0.5 CTFA
Introduction to Fiduciary Risk Management and Compliance	\$135	\$185	0.25	0.00	0.5 CTFA
Introduction to Integrated Planning and Advice	\$135	\$185	0.20	0.00	0.5 CTFA
Introduction to Investment Management	\$135	\$185	0.25	0.00	0.5 CTFA, CCTS, CRSP, CSOP
Introduction to Trust Administration	\$135	\$185	0.35	0.00	0.75 CCTS, CSOP, CTFA
Investment Policy	\$135	\$185	0.35	0.25	0.75 CRSP, CSOP, CTFA
Investment Products	\$135	\$185	1	0.00	1.25 CRSP, CSOP, CTFA
Investment Strategies for Inherited	\$135	\$185	0.20	0.00	0.50 CTFA

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
Know Your Competition	\$135	\$185	0.30	0.00	0.75 CTFA
Life Insurance Policies	\$135	\$185	0.30	0.00	0.75 CRSP, CTFA
Managing Fiduciary Risk and	\$135	\$185	0.30	0.00	0.75 CISP, CRSP, CSOP, CTFA
Managing the Dynamic Nature of Client Financial Needs	\$135	\$185	0.25	0.00	0.75 CTFA
Mastering the Art of Inquiry	\$135	\$185	0.30	0.00	0.75 CTFA
Philanthropic Planning	\$135	\$185	0.35	0.00	0.75 CISP, CTFA
Planning Considerations for Life	\$135	\$185	0.37	0.00	0.75 CRSP, CTFA
Planning for Retirement	\$135	\$185	0.45	0.00	1.00 CISP, CTFA
Post-Mortem Tax Planning	\$135	\$185	1.14	0.00	1.5 CTFA
Preparing the 706	\$135	\$185	0.30	0.00	0.75 CTFA
Prudent Portfolio Management	\$135	\$185	0.25	0.00	0.50 CISP, CRSP, CSOP, CTFA(FID)
Qualified Retirement Plans	\$135	\$185	0.50	0.00	1.00 CISP, CRSP, CTFA
Selling Value	\$135	\$185	0.20	0.00	0.50 CTFA
Special Needs Trusts	\$135	\$185	0.35	0.00	0.75 CTFA(FP)
Stock Selection and Analysis	\$135	\$185	0.35	0.00	0.75 CRSP, CSOP, CTFA(INV)
Structure Analysis and Advice	\$135	\$185	0.20	0.00	0.75 CTFA
Sustainable and Responsible	\$135	\$185	0.25	0.00	0.50 CRSP, CTFA
The Role of a Private Banker	\$95	\$135	0.23	0.00	0.5 CTFA
Trust Fundamentals	\$135	\$185	0.30	0.00	0.75 CTFA, CRSP, CCTS
Types of Trusts	\$135	\$185	0.30	0.00	0.75 CTFA
Understanding and Explaining	\$135	\$185	0.41	0.00	1.00 CTFA
Understanding Fiduciary Principles	\$135	\$185	0.25	0.00	0.75 CTFA; CISP; CRSP; CSOP
Understanding Gender, Culture, and Generational Influences in Managing Wealth	\$135	\$185	0.25	0.00	0.5 CTFA
TRAINING SHORTS					
Agricultural Lending					
Converting Cash to Accrual-adjusted Net Farm Income	\$75	\$95	0.20	0.00	0.5 CLBB
Credit Analysis Enhancements Using an Accrual-adjusted Income Statement and Statement of Owner Equity	\$75	\$95	0.20	0.00	0.5 CLBB
Importance of Preparing Accrual-adjusted Income Statements	\$75	\$95	0.20	0.00	0.5 CLBB
Obstacles to Preparing an Accrual-adjusted Income Statement	\$75	\$95	0.20	0.00	0.5 CLBB
Practical Steps to Calculate Net Income and Owner Equity for Agricultural Producers	\$300	\$380	1.40	0.00	2.5 CLBB
Reconciling Owner Equity for Agricultural Businesses	\$75	\$95	0.20	0.00	0.5 CLBB
Compliance Lending					
Changed Loans: Is the Borrower Entitled to the Right of Rescission	\$75	\$95	0.18	0.00	0.50 CRCM, 0.50 CERP
Consumer Loans: To Modify or Refinance?	\$75	\$95	0.20	0.00	0.50 CRCM, 0.50 CERP
Fair Lending Implications for Changing Loan Terms	\$75	\$95	0.26	0.00	0.75 CRCM, 0.75 CERP
Filing CTRs for Multiple Transactions Conducted by A Single Transactor	\$75	\$95	0.21	0.00	0.50 CRCM, 0.50 CERP

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
HMDA and CRA Reporting Requirements for Refinancing or Modifying Loans	\$75	\$95	0.25	0.00	0.50 CRCM, 0.50 CERP
How and When Do I Report Loan Changes in Terms Under FCRA?	\$75	\$95	0.16	0.00	0.50 CRCM, 0.50 CERP
Loan Modification or Refinance Flood Insurance Requirements	\$75	\$95	0.25	0.00	0.50 CRCM, 0.50 CERP
Processing Closed-End Real Estate-Secured Loan Notices of Error	\$75	\$95	0.20	0.00	0.50 CRCM, 0.50 CERP
Processing Credit Card Billing Errors and Unauthorized Use Claims	\$75	\$95	0.28	0.00	0.75 CERP, 0.75 CERP
Processing Debit Card Disputes and Errors	\$75	\$95	0.27	0.00	0.75 CRCM, 0.75 CERP
Real Estate Appraisal at Loan Modification or Refinance	\$75	\$95	0.22	0.00	0.50 CRCM, 0.50 CERP
Timely Decision Communication	\$75	\$95	0.19	0.00	0.50 CRCM, 0.50 CERP
Understanding and Processing	\$75	\$95	0.22	0.00	0.50 CRCM, 0.50 CERP
Understanding and Processing Open-End Line of Credit Disputes	\$75	\$95	0.23	0.00	0.50 CRCM, 0.50 CERP
Understanding Credit Card Billing Errors and Unauthorized Use	\$75	\$95	0.19	0.00	0.50 CRCM, 0.50 CERP
Understanding Debit Card Disputes	\$75	\$95	0.17	0.00	0.50 CRCM, 0.50 CERP
Understanding the Difference Between Complaints and Disputes	\$75	\$95	0.16	0.00	0.50 CRCM, 0.50 CERP
What is a Closed-End Real Estate-Secured Loan Notice of Error?	\$75	\$95	0.14	0.00	0.50 CRCM, 0.50 CERP
Marketing					
Campaigns in Community Banking	\$75	\$95	0.10	0.00	0.25 CFMP
Case Study in Community Banking	\$75	\$95	0.18	0.00	0.50 CFMP
Connecting With Your Audience in Community Banking	\$75	\$95	0.17	0.00	0.50 CFMP
Content Opportunities in Community Banking	\$75	\$95	0.15	0.00	0.50 CFMP
Conversion in Community Banking	\$75	\$95	0.23	0.00	0.50 CFMP
Marketing in the Age of Distraction	\$300	\$380	1.23	0.00	2.25 CFMP
Retail					
Body Language Basics – Part 1 & 2	\$500	\$660	1.20	0.00	NA
Body Language Basics – Part 1	\$300	\$380	0.48	0.00	NA
Body Language Mistakes & Gender Differences	\$75	\$95	0.18	0.00	NA
Learning a New Language	\$75	\$95	0.10	0.00	NA
Reading Body Language	\$75	\$95	0.12	0.00	NA
Understanding Nonverbal Communication	\$75	\$95	0.7	0.00	NA
Body Language Basics – Part 2	\$300	\$380	0.32	0.00	N/A
Body Language in Business	\$75	\$95	0.7	0.00	N/A
Four Steps to Better Body Language	\$75	\$95	0.7	0.00	N/A
Four Ways to Detect a Lie	\$75	\$95	0.9	0.00	N/A
Matching Your Words to Your Movement	\$75	\$95	0.9	0.00	N/A
Eight Essential Crisis Communication	\$75	\$95	0.20	0.00	0.50 CFMP
Five Reasons Why Online Appointment Scheduling is Essential	\$75	\$95	0.13	0.00	NA
Game Plan for a Healthy Branch Experience	Free	\$95	0.18	0.00	0.50 CFMP

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs.	Credit HRS	ICB
The Retail Playbook You Need to Succeed	\$300	\$380	1 hr	0.00	1.25 CFMP
Tips for Winning One-on-One Meetings	\$75	\$95	0.10	0.00	0.25 CFMP
SANS Cybersecurity Training					
SANS Security Awareness Suite	\$55.00	\$75.00	0.35	0.00	1.0 CAFP, 1.0 CFSSP
SANS Security Awareness Interactive Games Suite	\$95.00	\$130.00	0.54	0.00	1.0 CAFP, 1.0 CFSSP
SANS CyberSecurity Compliance Suite	\$95.00	\$130.00	0.38	0.00	0.75 CAFP, 0.75 CFSSP
SANS Security Awareness - Special Considerations Suite	\$55.00	\$75.00	0.21	0.00	NA
SANS Data Security IT Training Suite	\$55.00	\$75.00	0.19	0.00	0.5 CAFP, 0.5 CFSSP

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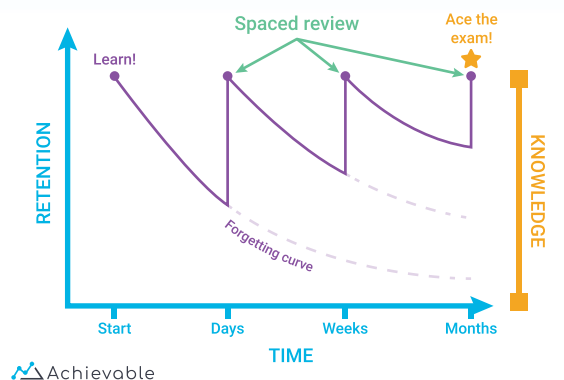
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☐ *Bill bank

☐ A check is enclosed

☐ M/C

☐ VISA

*Person/Signature authorizing billing _____

(By signing this form, I accept full responsibility for all monies due to SFCFT and agree to adhere to SFCFT registration policies as stated in the SFCFT program schedule and/or marketing pieces.)

This authorizes CFT to charge my Credit Card #: _____ Exp. Date: _____ CVS # _____

Name on Card/ Billing Address

Signature of Cardholder

Amount: \$