



DISTANCE LEARNING SCHEDULE SPRING 2022

ONLINE CERTIFICATE PROGRAMS BY JOB ROLE

CFT/ABA certificate programs build the skills necessary for career advancement. Through a prescribed course of study, certificates provide practical, tailored knowledge specific to a job role in the financial services industry. Programs are continually reevaluated and refined to meet current needs and changes in the industry. Each certificate can be purchased individually as a self-paced online curriculum or can be licensed for a group of employees.

AGILE PROJECT MANAGEMENT CERTIFICATE (ACE CREDIT) (NEW)	FIDUCIARY PRINCIPLES AND ETHICS CERTIFICATE (NEW)	ONLINE TRAINING CERTIFICATE (NEW)
ASSET MANAGEMENT CERTIFICATE (NEW)	FIDUCIARY RELATIONSHIP MANAGEMENT CERTIFICATE (NEW)	OPERATIONAL RISK MANAGEMENT CERTIFICATE
BANK FINANCIAL MANAGEMENT CERTIFICATE	FIDUCIARY RISK AND COMPLIANCE CERTIFICATE (NEW)	PERSONAL BANKER CERTIFICATE
BANK SOLUTIONS PROVIDER CERTIFICATE	FINANCIAL AND CREDIT RISK MANAGEMENT CERTIFICATE	PROJECT MANAGEMENT FOR INFORMATION TECHNOLOGIES CERTIFICATE (NEW)
BANK TELLER CERTIFICATE	FINANCE ESSENTIALS FOR MANAGERS CERTIFICATE (NEW)	PROJECT MANAGEMENT FOR TEAMS CERTIFICATE (NEW)
BRANCH MANAGER CERTIFICATE	FOUNDATIONAL CERTIFICATE IN BANK MARKETING	PROJECT MANAGEMENT TEAM LEADERSHIP CERTIFICATE (NEW)
BSA AND AML COMPLIANCE CERTIFICATE	FRAUD PREVENTION CERTIFICATE	RESIDENTIAL MORTGAGE LENDER CERTIFICATE
BUSINESS AND COMMERCIAL LENDING CERTIFICATE (UPDATED)	GENERAL BANKING CERTIFICATE	RISK MANAGEMENT FRAMEWORKS CERTIFICATE
BUSINESS COMMUNICATION CERTIFICATE (NEW)	HEALTH SAVINGS ACCOUNT (HSA) EXPERT CERTIFICATE	SMALL BUSINESS BANKER CERTIFICATE
CORE CONCEPTS FOR FIDUCIARY ADVISORS CERTIFICATE (NEW)	HUMAN RESOURCES ETHICS CERTIFICATE (NEW)	SUPERVISOR/TEAM LEADER CERTIFICATE
COMPUTER SKILLS FOR THE OFFICE CERTIFICATE (NEW)	INTEGRATED WEALTH PLANNING AND ADVICE CERTIFICATE (NEW)	THE EFFECTIVE MANAGER'S TOOLBOX CERTIFICATE (NEW)
COMPLIANCE OFFICER CERTIFICATE	INTRODUCTION TO ACCOUNTING CERTIFICATE	TRUST ADMINISTRATION CERTIFICATE (NEW)
COMPLIANCE OFFICER CERTIFICATE- CREDIT UNION TRACK	INTRODUCTION TO BUSINESS ANALYSIS CERTIFICATE (NEW)	UNIVERSAL BANKER CERTIFICATE
CREATIVITY AND INNOVATION CERTIFICATE (NEW)	INTRODUCTION TO FINANCIAL SERVICES CERTIFICATE- UPDATED	WEB DESIGN CERTIFICATE (NEW)
CREDIT ANALYSIS CERTIFICATE	INTRODUCTION TO FINANCIAL SERVICES MARKETING CERTIFICATE	WHARTON EMERGING LEADERS CERTIFICATE - ADVANCED EMERGING LEADERSHIP
CUSTOMER SERVICE REPRESENTATIVE CERTIFICATE	INTRODUCTION TO FINANCIAL SERVICES OPERATIONS CERTIFICATE	WHARTON EMERGING LEADERS CERTIFICATE - ENGAGING AND MOTIVATING TALENT
CYBERSECURITY CERTIFICATE (NEW)	INTRODUCTION TO HUMAN RESOURCE MANAGEMENT CERTIFICATE (NEW)	WHARTON EMERGING LEADERS CERTIFICATE - STRATEGY
DATA ANALYTICS CERTIFICATE (NEW)	INTRODUCTION TO LEADERSHIP CERTIFICATE (NEW)	WEALTH MANAGEMENT INTERMEDIATE CERTIFICATE (NEW)
DEPOSIT COMPLIANCE CERTIFICATE	INTRODUCTION TO LENDING CERTIFICATE	WEALTH MANAGEMENT ADVANCE CERTIFICATE (NEW)
DIGITAL BANKER CERTIFICATE (NEW)	INTRODUCTION TO SALES AND SERVICE CERTIFICATE	WEALTH MANAGEMENT FUNDAMENTALS CERTIFICATE (NEW)
EMERGING TECHNOLOGY FOR MANAGERS CERTIFICATE (NEW)	LENDING COMPLIANCE CERTIFICATE	

Contact CFT at (305) 237-3051 for more information
www.cffintl.org

INSTRUCTOR-LED ONLINE CLASSES

Save Time and Money with Online Courses

CFT/ABA courses are now more convenient than ever before. All you need is a computer with internet connection and an active e-mail account. That means employees don't have to leave the office or even home to get training, which saves time and travel costs.

Instructor-Led Classes

Students enrolled in CFT online classes enjoy the flexibility of not being required to be online at a specific day or time and the convenience of having an instructor with subject matter expertise only an e-mail away. Programs are taught by experienced and knowledgeable training specialists. Choose from a variety of courses that can boost your career and the quality of your financial services. Instructor-led courses are offered in 5 through 16 weeks formats.

Make a Smart Investment

It's easy to see what a big difference these courses can make to your bank and your bottom line. Yet despite their value, they cost very little.

Textbook/Learning Materials

The textbook cost for 10, 15 and 16-week courses is included in the tuition. The 5-week course learning materials are available online. A fee of **\$27.00** will be added to the invoice for shipping and handling of textbooks. Please be advised that there is a **\$14.00** individual registration fee for all classes.

How Online Courses Work

The course will be facilitated by an instructor who will guide you through each lesson and is available to answer questions and provide feedback on your assignments.

Each week you will receive an assignment over the Internet. The assignment will include:

- Reading a chapter in your textbook (mailed to you prior to the start of your course) or from your online course material.
- Completing a short assignment and either forwarding the assignment electronically to your instructor or posting it on the electronic class Discussion Board.
- Taking a self-check test.

In addition, you will also have assignments where you will collaborate with other students using electronic discussion boards and e-mail.

Examinations

Quizzes and exams are administered electronically and are submitted to the instructor for grading. CFT believes strongly in making every student's online technical experience as easy as possible. We support students by having our own technical team available to students 24 hours a day! The industry standard for online course completion is less than 50%, but thanks to the dedication of CFT students and instructors, better than 95% of CFT students successfully complete their online course. CFT is confident that you will too!

The semester length courses (10, 15 and 16-weeks) have a mid-term examination and a final examination. The 5-week seminars have a final examination only.

Proctored Examination Required

You will need to identify a person from your institution to proctor your exams Monday – Friday,

between 9 a.m. and 5 p.m. Eastern US time, including a Human Resources training manager, supervisor, or someone from the management team of your organization. **Make sure to arrange your proctor well in advance of your exam date.**

If you do not work with an institution, you will need to contact CFT to request they proctor your exam. You will be asked to provide the telephone number of your proctor in case we need to reach that person for verification. A relative or friend cannot proctor an exam. All parties must abide by the policy. **There are no exceptions.**

Withdrawal Policy

A student who must withdraw from a CFT instructor-led on-line course must submit a written cancellation. Students who withdraw 7 days or more before the start date of the class are not subject to a withdrawal fee. Students who withdraw between 6 days before the class begins and 11 days from the start date will be responsible for a withdrawal fee of **\$100-\$150.00** plus book cost (if applicable) unless the book is returned in new condition within 7 days. A student who withdraws after 11 days from the start date will be responsible for the full class tuition.

ABA INSTRUCTOR-LED ONLINE CLASSES

Course Title	Start Date	End Date	Length	Credits	Price (Member)	Price (Nonmember)
Analyzing Financial Statements (w/Textbook or eBook)	05/09/22	08/26/22	16 Weeks	3	550.00	675.00
Analyzing Financial Statements (w/Textbook or eBook)	07/25/22	11/11/22	16 Weeks	3	550.00	675.00
Analyzing Financial Statements (w/Textbook or eBook)	12/05/22	03/31/23	16 Weeks	3	550.00	675.00
Banking Fundamentals Curriculum			12 Weeks	3	595.00	795.00
<i>All 3 courses below offered together at a discount</i>						
The Banking Industry	01/03/22	01/28/22	4 Weeks	1	215.00	285.00
The Banking Industry	04/04/22	04/29/22	4 Weeks	1	215.00	285.00
The Banking Industry	07/05/22	07/29/22	4 Weeks	1	215.00	285.00
The Banking Industry	09/06/22	09/30/22	4 Weeks	1	215.00	285.00
Bank Lines of Business	01/24/22	02/18/22	4 Weeks	1	215.00	285.00
Bank Lines of Business	03/07/22	04/01/22	4 Weeks	1	215.00	285.00
Bank Lines of Business	06/06/22	07/01/22	4 Weeks	1	215.00	285.00
Bank Lines of Business	10/10/22	11/04/22	4 Weeks	1	215.00	285.00
Building Customer Relationships	01/31/22	02/25/22	4 Weeks	1	215.00	285.00
Building Customer Relationships	05/02/22	05/27/22	4 Weeks	1	215.00	285.00
Building Customer Relationships	08/01/22	08/26/22	4 Weeks	1	215.00	285.00
Building Customer Relationships	11/28/22	12/23/22	4 Weeks	1	215.00	285.00
Commercial Lending (w/Textbook or eBook)	02/07/22	05/27/22	12 Weeks	3	550.00	675.00
Commercial Lending (w/Textbook or eBook)	06/13/22	09/02/22	12 Weeks	3	550.00	675.00
Commercial Lending (w/Textbook or eBook)	10/17/22	01/20/23	12 Weeks	3	550.00	675.00
Consumer Lending (w/Textbook or eBook)	03/07/22	06/24/22	16 Weeks	3	500.00	650.00
Consumer Lending (w/Textbook or eBook)	07/05/22	10/21/22	16 Weeks	3	500.00	650.00
Consumer Lending (w/Textbook or eBook)	10/31/22	03/03/23	16 Weeks	3	500.00	650.00

ABA INSTRUCTOR-LED ONLINE CLASSES

Course Title	Start Date	End Date	Length	Credits	Price (Member)	Price (Nonmember)	
General Accounting (w/Textbook - Printed)	03/14/22	07/01/22	16 Weeks	3	600.00	725.00	
General Accounting (w/Textbook - Printed)	07/18/22	11/04/22	16 Weeks	3	600.00	725.00	
General Accounting (w/Textbook - Printed)	11/07/22	03/10/23	16 Weeks	3	600.00	725.00	
Introduction to Agricultural Lending	01/18/22	03/11/22	8 Weeks	3	475.00	575.00	
Introduction to Agricultural Lending	07/11/22	09/02/22	8 Weeks	3	475.00	575.00	
Introduction to Agricultural Lending	09/26/22	11/18/22	8 Weeks	3	475.00	575.00	
Introduction to Mortgage Lending	01/10/22	03/18/22	10 Weeks	3	550.00	700.00	
Introduction to Mortgage Lending	06/13/22	08/19/22	10 Weeks	3	550.00	700.00	
IRA Online Institute	02/21/22	05/15/22	12 Weeks	36.75	1,695.00	1,895.00	
IRA Online Institute	09/05/22	11/27/22	12 Weeks	36.75	1,695.00	1,895.00	
Legal Foundations in Banking	03/21/22	06/03/22	10 Weeks	3	675.00	830.00	
Legal Foundations in Banking	09/12/22	11/11/22	10 Weeks	3	675.00	830.00	
Marketing in Banking	01/10/22	02/04/22	4 Weeks	1	300.00	375.00	
Marketing in Banking	05/31/22	06/24/22	4 Weeks	1	300.00	375.00	
Marketing Management	03/21/22	04/15/22	4 Weeks	3	300.00	375.00	
Marketing Management	10/24/22	11/18/22	4 Weeks	3	300.00	375.00	
Marketing Planning	02/14/22	03/11/22	4 Weeks	1	300.00	375.00	
Marketing Planning	08/15/22	09/09/22	4 Weeks	1	300.00	375.00	
Money and Banking (w/Textbook)	01/31/22	05/20/22	16 Weeks	3	510.00	656.00	
Money and Banking (w/Textbook)	06/27/22	10/14/22	16 Weeks	3	510.00	656.00	
Money and Banking (w/Textbook)	10/31/22	03/03/23	16 Weeks	3	510.00	656.00	
ABA EXECUTIVE PROGRAMS							
CRCM Exam Online Prep (w/Textbook or eBook)	<i>Now available in self-paced.</i>			3	1,245.00	1,540.00	
CTFA Exam Online Prep (w/Textbook or eBook)				12 Weeks	3	1,570.00	1,920.00
Certificate in Bank Financial Management (Full Curriculum at a discount) All 4 courses below must be completed					2195.00	2895.00	
Analyzing Bank Performance (w/Textbook)	01/24/22	03/11/22	7 Weeks	3	875.00	1,125.00	
Analyzing Bank Performance (w/Textbook)	05/16/22	07/01/22	7 Weeks	3	875.00	1,125.00	
Analyzing Bank Performance (w/Textbook)	09/12/22	10/28/22	7 Weeks	3	875.00	1,125.00	
Managing Funding, Liquidity, and Capital	01/24/22	02/25/22	5 Weeks	1	875.00	1,125.00	
Managing Funding, Liquidity, and Capital	06/06/22	07/08/22	5 Weeks	1	875.00	1,125.00	
Managing Interest Rate Risk	04/11/22	06/03/22	8 Weeks	3	875.00	1,125.00	
Managing Interest Rate Risk	10/31/22	01/06/23	8 Weeks	3	875.00	1,125.00	
Managing the Bank's Investment Portfolio	03/21/22	04/22/22	5 Weeks	1	875.00	1,125.00	
Managing the Bank's Investment Portfolio	08/01/22	09/02/22	5 Weeks	1	875.00	1,125.00	



INSTRUCTOR-LED ONLINE CLASSES

Course Title	Start Date	End Date	Length	Credits	Price (Member)	Price (Nonmember)
Accounting	01/03/22	03/21/22	12 Weeks	3	725.00	825.00
Accounting	02/21/22	05/09/22	12 Weeks	3	725.00	825.00
Accounting	04/11/22	06/27/22	12 Weeks	3	725.00	825.00
Accounting	05/30/22	08/15/22	12 Weeks	3	725.00	825.00
Analyzing Financial Statements	01/10/22	03/28/22	12 Weeks	3	725.00	825.00
Analyzing Financial Statements	02/21/22	05/09/22	12 Weeks	3	725.00	825.00
Analyzing Financial Statements	04/04/22	06/20/22	12 Weeks	3	725.00	825.00
Business Communication	01/03/22	03/21/22	12 Weeks	3	725.00	825.00
Business Communication	03/07/22	05/23/22	12 Weeks	3	725.00	825.00
Business Communication	05/09/22	07/25/22	12 Weeks	3	725.00	825.00



Business Math	01/10/22	03/28/22	12 Weeks	3	725.00	825.00
Business Math	02/14/22	05/02/22	12 Weeks	3	725.00	825.00
Business Math	03/28/22	06/13/22	12 Weeks	3	725.00	825.00
Business Math	05/09/22	07/25/22	12 Weeks	3	725.00	825.00
Commercial Lending	01/31/22	04/18/22	12 Weeks	3	725.00	825.00
Commercial Lending	03/28/22	06/13/22	12 Weeks	3	725.00	825.00
Commercial Lending	05/16/22	08/01/22	12 Weeks	3	725.00	825.00
Consumer Lending	01/10/22	03/28/22	12 Weeks	3	725.00	825.00
Consumer Lending	02/14/22	05/02/22	12 Weeks	3	725.00	825.00
Consumer Lending	04/04/22	06/20/22	12 Weeks	3	725.00	825.00
Consumer Lending	05/09/22	07/25/22	12 Weeks	3	725.00	825.00
Customer Service Excellence	01/10/22	03/28/22	12 Weeks	2	655.00	755.00
Customer Service Excellence	02/28/22	05/16/22	12 Weeks	2	655.00	755.00
Customer Service Excellence	04/18/22	07/04/22	12 Weeks	2	655.00	755.00
Deposit Accounts and Services	02/07/22	04/25/22	12 Weeks	2	655.00	755.00
Deposit Accounts and Services	04/25/22	07/11/22	12 Weeks	2	655.00	755.00
Economics	01/31/22	04/18/22	12 Weeks	3	725.00	825.00
Economics	03/07/22	05/23/22	12 Weeks	3	725.00	825.00
Economics	05/02/22	07/18/22	12 Weeks	3	725.00	825.00
Financial Accounting	01/17/22	04/04/22	12 Weeks	3	725.00	825.00
Financial Accounting	03/28/22	06/13/22	12 Weeks	3	725.00	825.00
Human Relations	01/17/22	04/04/22	12 Weeks	3	725.00	825.00
Human Relations	03/07/22	05/23/22	12 Weeks	3	725.00	825.00
Human Relations	05/16/22	08/01/22	12 Weeks	3	725.00	825.00
Human Resource Management	02/07/22	04/25/22	12 Weeks	3	725.00	825.00
Human Resource Management	04/04/22	06/20/22	12 Weeks	3	725.00	825.00
Law and Banking: Applications	01/10/22	03/28/22	12 Weeks	3	725.00	825.00
Law and Banking: Applications	02/28/22	05/16/22	12 Weeks	3	725.00	825.00
Law and Banking: Applications	04/18/22	07/04/22	12 Weeks	3	725.00	825.00
Law and Banking: Principles	01/24/22	04/11/22	12 Weeks	3	725.00	825.00
Law and Banking: Principles	03/07/22	05/23/22	12 Weeks	3	725.00	825.00
Law and Banking: Principles	05/02/22	07/18/22	12 Weeks	3	725.00	825.00
Leading Your People to Success Management	03/07/22	05/23/22	12 Weeks	2	655.00	755.00
Management	01/10/22	03/28/22	12 Weeks	3	725.00	825.00
Management	03/28/22	06/13/22	12 Weeks	3	725.00	825.00
Marketing	01/10/22	03/28/22	12 Weeks	3	725.00	825.00
Marketing	01/31/22	04/18/22	12 Weeks	3	725.00	825.00
Marketing	04/11/22	06/27/22	12 Weeks	3	725.00	825.00
Marketing	05/30/22	08/15/22	12 Weeks	3	725.00	825.00
Money and Banking	01/03/22	03/21/22	12 Weeks	3	725.00	825.00
Money and Banking	02/14/22	05/02/22	12 Weeks	3	725.00	825.00
Money and Banking	04/04/22	06/20/22	12 Weeks	3	725.00	825.00
Organizational Behavior	01/24/22	04/11/22	12 Weeks	3	725.00	825.00
Organizational Behavior	04/11/22	06/27/22	12 Weeks	3	725.00	825.00
Principles of Banking	01/10/22	03/28/22	12 Weeks	3	725.00	825.00
Principles of Banking	01/24/22	04/11/22	12 Weeks	3	725.00	825.00
Principles of Banking	02/02/22	04/25/22	12 Weeks	3	725.00	825.00
Principles of Banking	02/28/22	05/16/22	12 Weeks	3	725.00	825.00
Principles of Banking	03/21/22	06/06/22	12 Weeks	3	725.00	825.00
Principles of Banking	04/11/22	06/27/22	12 Weeks	3	725.00	825.00
Principles of Banking	05/02/22	07/18/22	12 Weeks	3	725.00	825.00
Principles of Banking	05/23/22	08/08/22	12 Weeks	3	725.00	825.00
Real Estate Appraisal	01/31/22	04/18/22	12 Weeks	3	725.00	825.00
Real Estate Finance	01/31/22	04/18/22	12 Weeks	3	725.00	825.00
Real Estate Finance	05/30/22	08/15/22	12 Weeks	3	725.00	825.00
Real Estate Law	02/07/22	04/25/22	12 Weeks	3	725.00	825.00
Residential Mortgage Lending	01/17/22	04/04/22	12 Weeks	3	725.00	825.00
Residential Mortgage Lending	03/07/22	05/23/22	12 Weeks	3	725.00	825.00
Residential Mortgage Lending	04/25/22	07/11/22	12 Weeks	3	725.00	825.00
Selling Fundamentals	01/10/22	03/28/22	12 Weeks	3	725.00	825.00
Selling Fundamentals	03/14/22	05/30/22	12 Weeks	3	725.00	825.00
Selling Fundamentals	05/09/22	07/25/22	12 Weeks	3	725.00	825.00



INSTRUCTOR-LED ONLINE CLASSES

Course Title	Start Date	End Date	Length	Credits	Price (Member)	Price (Nonmember)
Statistics	02/14/22	05/02/22	12 Weeks	3	725.00	825.00
Supervision	01/10/22	03/28/22	12 Weeks	3	725.00	825.00
Supervision	02/21/22	05/09/22	12 Weeks	3	725.00	825.00
Supervision	04/25/22	07/11/22	12 Weeks	3	725.00	825.00
Teller Operations	01/03/22	03/21/22	12 Weeks	2	655.00	755.00
Teller Operations	03/07/22	05/23/22	12 Weeks	2	655.00	755.00
Teller Operations	05/30/22	08/15/22	12 Weeks	2	655.00	755.00
The Future of Business	01/10/22	03/28/22	12 Weeks	3	725.00	825.00
The Future of Business	05/16/22	08/01/22	12 Weeks	3	725.00	825.00

CFT/MIAMI DADE COLLEGE MICROCOMPUTER ACADEMY

MICROSOFT OFFICE 2016		
Introduction to Microsoft Word 2016	6 Weeks	Prices may vary.
Intermediate to Microsoft Word 2016	6 Weeks	Prices may vary.
Advanced Microsoft Word 2016	6 Weeks	Prices may vary.
Introduction to Microsoft Excel 2016	6 Weeks	Prices may vary.
Intermediate Microsoft Excel 2016	6 Weeks	Prices may vary.
Advanced Microsoft Excel 2016	6 Weeks	Prices may vary.
Introduction to Microsoft PowerPoint 2016	6 Weeks	Prices may vary.
Intermediate Microsoft PowerPoint 2016	6 Weeks	Prices may vary.
Advanced Microsoft PowerPoint 2016	6 Weeks	Prices may vary.

Center For Financial Training- International (CFT) – Educating the financial services industry since 1901!

CFT provides high-quality education and training for employees of the financial services industry, its future work force and other members of the business community.

CFT offers live and distance learning programs in both academic and seminar formats, as well as customized training and consulting. Our programs and services include essential education in all aspects of banking, financial services, securities & insurance licensing, professional development and software training.

With over 119 years of experience, CFT is your leading resource for innovative education and training, no matter where you are located. Our career-enhancing solutions will exceed your expectations!

[View All CFT Certificates, Degrees & Diplomas Today!](#)

ABA eLEARNING SELF PACED ONLINE COURSES

ABA's self-paced online course library of cost-effective banking, business, and trust courses deliver concepts that can be immediately applied on the job. ABA eLearning provides enhanced support with tools like our unique, role-based training roadmaps that guide users through a proven training path; blended learning extensions that enable immediate facilitated practice and application of learning in a classroom environment; and world-class implementation support that ensures the success of your training program. Enroll for individual courses, sets of courses offered as certificates, or contact us for contract pricing (bank-wide license). Please be advised that there is a **\$14.00** individual registration fee for all eLearning classes.

BUSINESS BANKING & COMMERCIAL LENDING					
Course Name	Member	Non Member	Hrs.	Credit HRS ABA/CFT	ICB
GENERAL					
ABA Certificate in Business and Commercial Lending (UPDATED)	\$1295	\$1595	33	2.00	42.0 CLBB, 3.75 CERP
ABA Small Business Banker Certificate Curriculum	\$495	\$695	11	0.50	1.5 CFMP, 3.75 CSOP, 11 CTFA, 12 CLBB
Analyzing Business Financial Statements and Tax Returns Suite	\$275	\$375	7	0.50	8.75 CLBB
Analyzing Personal Financial Statements and Tax Returns Suite	\$275	\$375	6	0.50	7.25 CLBB
Effective Commercial Loan Write-ups	\$135	\$185	0.40		1.0 CLBB
Fundamentals of Small Business Banking Suite	\$95	\$130	0.45	0.00	N/A
Introduction to Analyzing Financial Statements	\$95	\$130	3.15	0.00	3.75 CLBB, CSOP, CTFA (FP)
Loan Structuring, Documentation, Pricing and Problem Loans (w/ Textbook)	\$275	\$375	7.30	0.50	9.0 CLBB
Qualitative Analysis and Determining a Credit Risk Rating Suite	\$275	\$375	6	0.50	8.0 CLBB; 3.75 CERP
Relationship Sales for Small Business Clients Suite	\$135	\$180	0.25	0.00	0.5 CLBB, CFMP
Small Business Basics	\$55	\$75	0.20	0.00	N/A
Small Business Borrowing Suite	\$95	\$130	0.21	0.00	N/A
Small Business Operating and Life Cycle	\$55	\$75	0.25	0.00	N/A
Small Business Products Suite	\$95	\$130	0.20	0.00	0.5 CFMP
Treasury Management	\$55	\$75	0.15	0.00	N/A
Understanding Business Borrowers (w/ Textbook)	\$275	\$375	6.30	0.50	8.0 CLBB
THE COMMERCIAL REAL ESTATE LENDING DECISION PROCESS (RMA) (ALL SERIES)					
Commercial Real Estate Lending Decision Process Full Curriculum	\$749	\$1,359	19	1	23.75 CLBB
Commercial Real Estate Lending Decision Process Core Curriculum	\$699	\$1,259	14	0.25	17.5 CLBB
Commercial Real Estate Lending Decision Process Underwriting Bundle	\$299	\$539	4.15	0.00	5.25 CLBB
Appraisals	\$199	\$349	2.30	0.00	3 CLBB
Construction Lending	\$249	\$449	3	0.00	3.75 CLBB
CRE Lending Overview	\$75	\$135	0.30	0.25	0.75 CLBB
Drivers of Performance	\$75	\$135	0.30	0.50	0.75 CLBB
Due Diligence and Documentation	\$125	\$225	1	0.00	1.25 CLBB
Environmental Assessments	\$125	\$225	1	0.00	1.25 CLBB
Homebuilder Lending	\$199	\$349	2	0.00	2.5 CLBB
Leases	\$125	\$225	1.15	0.00	1.5 CLBB
Loan Structures	\$125	\$225	1	0.00	1.25 CLBB
Risk Areas	\$199	\$349	2	0.00	2.5 CLBB
Underwriting- Basics	\$199	\$349	2	0.00	2.5 CLBB
Underwriting- Different Types of Commercial Properties	\$125	\$225	1.15	0.00	1.5 CLBB
Underwriting- Example Calculations	\$125	\$225	1	0.00	1.25 CLBB

ABA eLEARNING SELF PACED ONLINE COURSES

BUSINESS BANKING & COMMERCIAL LENDING					
Course Name	Member	Non Member	Hrs.	Credit HRS ABA/CFT	ICB
THE LENDING DECISION PROCESS SERIES (RMA)					
RMA Lending Decision Process Curriculum (ALL SERIES)	\$720	\$1,440	35-50	2 - 3	49.75 CLBB
Series 1: Industry, Management, and Economic Influences	\$100	\$200	4	0.25	5.0 CLBB
Series 2: Interpreting Quality of Financial Reports and Accounts	\$100	\$200	5	0.50	6.0 CLBB
Series 3: Analyzing the Company's Financial Performance and Financial Condition	\$200	\$400	12	0.50	14.50 CLBB
Series 4: The Cash Cycle, Seasonality, and Discovering Borrowing Causes and Repayment Sources	\$150	\$300	8	0.50	9.75 CLBB
Series 5: Analyzing Cash Flow Statements to Measure Long-Term Repayment Ability	\$150	\$300	6	0.50	7.25 CLBB
Series 6: Using Financial Projections to Fine Tune the Credit Analysis	\$150	\$300	6	0.50	7.25 CLBB
COMPLIANCE & RISK MANAGEMENT					
ONLINE TRAINING FOR COMPLIANCE PROFESSIONALS					
ABA Certificate in Deposit Compliance	\$1,595	\$2,095	12	0.50	15.75 CRCM, 4.75 CAFF, 2.5 CFSSP, 1.5 CSOP, 1 CCTS
ABA Certificate in Lending Compliance	\$2,195	\$2,695	28	1	34.0 CRCM, 5.25 CLBB
ABA Certificate in Financial and Credit Risk Management	\$1,295	\$1,795	5.15	0.00	7.0 CERP
Anatomy of a Regulation for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
BSA/USA Patriot Act for Compliance Professionals	\$275	\$375	1	0.00	1.25 CRCM, CAFF
Community Reinvestment Act, Community Bank (CRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM, CLBB
Community Reinvestment Act, Large Bank (CRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM, CLBB
CRCM Exam Online Prep	\$895	\$1,045	N/A	N/A	N/A
Credit Card Regulations for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Digital Compliance for Compliance Professionals	\$275	\$375	0.40	0.00	1.0 CRCM
Electronic Funds Transfer Act for Compliance Professionals	\$275	\$375	1.10	0.00	1.5 CRCM, CFSSP, CAFF
Elements of a Compliance Program for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Equal Credit Opportunity Act (ECOA) for Compliance Professionals	\$275	\$375	2.30	0.20	3.0 CRCM
Expedited Funds Availability (Reg CC) for Compliance Professionals	\$275	\$375	0.40	0.00	1.0 CRCM, CAFF
Fair Credit Reporting Act (FCRA) for Compliance Professionals	\$275	\$375	2.30	0.25	3.0 CRCM
Federal Flood Insurance Regulations for Compliance Professionals	\$275	\$375	1.0	0.00	1.25 CERP, CRCM
Good Faith Estimate and HUD-1 for Compliance Professionals	\$95	\$130	0.20	0.00	0.5 CRCM
Home Mortgage Disclosure Act (HMDA) for Compliance Professionals	\$275	\$375	2	0.25	2.5 CRCM
Loans to Insiders (Reg O) for Compliance Professionals	\$275	\$375	2	0.00	1.25 CRCM, CLBB
Office of Foreign Assets Control (OFAC) for Compliance Professionals	\$275	\$375	0.45	0.00	1.0 CRCM, CSOP, CCTS, CFSSP, CAFF
Privacy/Information Sharing for Compliance Professionals	\$275	\$375	1.30	0.00	2.0 CRCM

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non Member	Hrs.	Credit HRS ABA/CFT	ICB
Expedited Funds Availability (Reg CC) for Compliance Professionals	\$275	\$375	0.40	0.00	1.0 CRCM, CAFP
Fair Credit Reporting Act (FCRA) for Compliance Professionals	\$275	\$375	2.30	0.25	3.0 CRCM
Federal Flood Insurance Regulations for Compliance Professionals	\$275	\$375	1.0	0.00	1.25 CERP, CRCM
Good Faith Estimate and HUD-1 for Compliance Professionals	\$95	\$130	0.20	0.00	0.5 CRCM
Home Mortgage Disclosure Act (HMDA) for Compliance Professionals	\$275	\$375	2	0.25	2.5 CRCM
Loans to Insiders (Reg O) for Compliance Professionals	\$275	\$375	2	0.00	1.25 CRCM, CLBB
Office of Foreign Assets Control (OFAC) for Compliance Professionals	\$275	\$375	0.45	0.00	1.0 CRCM, CSOP, CCTS, CFSSP, CAFP
Privacy/Information Sharing for Compliance Professionals	\$275	\$375	1.30	0.00	2.0 CRCM
Real Estate Settlement Procedures Act (RESPA) for Compliance Professionals	\$275	\$375	2	0.25	2.5 CRCM
Reg Z Ability to Repay (ATR) and Qualified Mortgage (QM) for Compliance Professionals	\$275	\$375	0.30	0.00	0.75 CRCM
Reg Z Closed-End Credit for Compliance Professionals	\$275	\$375	2.30	0.25	3.0 CRCM
Reg Z Open-End Credit for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Reserve Requirement for Depository Institutions Act (Reg D) for Compliance Professionals	\$275	\$375	0.20	0.00	0.5 CRCM, CSOP
Servicemembers Civil Relief Act (SCRA) for Compliance Professionals	\$275	\$375	1.40	0.00	2.0 CRCM
Truth-in-Savings Act (Reg DD) for Compliance Professionals	\$275	\$375	1	0.00	1.25 CRCM
Unfair, Deceptive, or Abusive Acts or Practices (UDAAP) for Compliance Professionals	\$275	\$375	1.40	0.00	2.25 CRCM
RISK MANAGEMENT					
ABA Certificate in BSA and AML Compliance	\$1,595	\$2,095	7	0.50	8.5 CAFP; 8.75 CRCM; 7.75 CFSSP; 3.25 CTFA (FID); 2.0 CCTS; 1.25 CSOP
ABA Certificate in Fraud Prevention	\$795	\$1,095	5.30	0.50	6.75 CAFP; CFSSP; 2.0 CRCM
ABA Certificate in Financial and Credit Risk Management	\$1,295	\$1,795	5.15	0.50	7.0 CERP
Certificate in Operational Risk Management	\$1,595	\$2,095	9.55	0.50	9.25 CAFP; 12.75 CERP; 11.5 CRCM; 9.75 CSOP ; 5.5 CFSSP
CAFP Exam Online Prep	\$895	\$1,045	NA	0.00	NA
CERP Exam Online Prep	\$895	\$1,045	NA	0.00	NA
Credit Risk Management: Commercial and Agricultural Lending	\$275	\$375	0.45	0.00	1.0 CERP
Credit Risk Management: Managing, Monitoring, and Measuring	\$275	\$375	0.40	0.00	1.0 CERP
Credit Risk Management: Other Sources of Credit Risk	\$275	\$375	0.45	0.00	1.0 CERP
Credit Risk Management: Retail Lending	\$275	\$375	0.40	0.00	1.0 CERP
Cyber-security Management	\$275	\$375	1	0.00	1.25 CAFP, CFSSP, CRCM, CSOP
Elements of an Operational Risk Management Program	\$275	\$375	1	0.00	1.0 CAFP; 1.0 CRCM; 1.0 CSOP
Financial Risk Management: Interest Rate Risk	\$275	\$375	0.50	0.00	1.0 CERP
Financial Risk Management: Liquidity Risk	\$275	\$375	0.45	0.00	1.0 CERP
Fraud and Criminal Threats	\$275	\$375	1	0.00	1.00 CAFP, 1.0 CFSSP, 1.0 CRCM
Incident Management and Resilience	\$275	\$375	1	0.00	1.25 CFSSP, 1.25 CSOP
Introduction to Credit Risk Management	\$275	\$375	0.45	0.00	1.0 CERP
Operational Risk Model Management	\$275	\$375	1	0.00	1.5 CAFP; 1.5 CRCM; 1.5 CSOP
Oversight and Management of Operational Risk	\$275	\$375	1	0.00	1.25 CAFP, 1.25 CRCM, 1.25 CSOP

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non Member	Hrs.	Credit HRS ABA/CFT	ICB
Physical Security	\$275	\$375	1	0.00	1.0 CRCM,1.0 CFSSP
Regulatory Exam Management	\$275	\$375	1	0.00	1.0 CAFP,1.0 CRCM
Risk and Control Self-Assessment (RCSA)	\$275	\$375	1	0.00	1.25 CRCM,1.25 CSOP
Vendor Risk Management	\$275	\$375	1	0.00	1.25 CAFP, CRCM, CSOP
RISK MANAGEMENT FRAMEWORKS					
ABA Certificate in Risk Management Frameworks	\$1,395	\$1,895	8.00	0.50	9.75 CERP
Board and Senior Management Oversight	\$275	\$375	0.40	0.00	1.0 CERP
Enterprise Risk Management Reporting	\$275	\$375	0.75	0.00	1.5 CERP
Introduction to Enterprise Risk Management	\$275	\$375	0.45	0.00	1.0 CERP
Risk Identification	\$275	\$375	0.40	0.00	1.0 CERP
Risk Management Control Framework	\$275	\$375	0.40	0.00	1.0 CERP
Risk Measurement and Evaluation	\$275	\$375	0.50	0.00	1.0 CERP
Physical Security	\$275	\$375	1	0.00	1.0 CRCM,1.0 CFSSP
Regulatory Exam Management	\$275	\$375	1	0.00	1.0 CAFP,1.0 CRCM
Risk and Control Self-Assessment (RCSA)	\$275	\$375	1	0.00	1.25 CRCM,1.25 CSOP
Vendor Risk Management	\$275	\$375	1	0.00	1.25 CAFP, CRCM, CSOP
Risk Mitigation	\$275	\$375	0.40	0.00	1.0 CERP
Risk Monitoring	\$275	\$375	1.00	0.00	1.25 CERP
Risk Policies, Procedures, and Limits	\$275	\$375	0.40	0.00	1.0 CERP
FRONTLINE COMPLIANCE TRAINING					
Bank Director Series	\$695	\$995	0.90	0.00	N/A
Beyond the Welcome: New Director Onboarding	N/A	\$75	0.09	0.00	N/A
Board Oversight: BSA/AML/OFAC	N/A	\$75	0.04	0.00	N/A
Board Oversight: Compliance Management	N/A	\$75	0.04	0.00	N/A
Board Oversight: Compliance Control Activities	N/A	\$75	0.04	0.00	N/A
Board Oversight: Effective Compliance Management System (CMS)	N/A	\$75	0.05	0.00	N/A
Board Oversight: Fair Lending	N/A	\$75	0.05	0.00	N/A
Board Oversight: Insiders and Regulation O	N/A	\$75	0.07	0.00	N/A
Board Oversight: Preparing for the Compliance Exam	N/A	\$75	0.04	0.00	N/A
Board Oversight: Post Compliance Exam Activities	N/A	\$75	0.05	0.00	N/A
Digital Trends: Cybersecurity	N/A	\$75	0.04	0.00	N/A
Digital Trends: Blockchain	N/A	\$75	0.05	0.00	N/A
Digital Trends: Payments	N/A	\$75	0.05	0.00	N/A
Diversifying the Board: Strategies ad Best Practices	N/A	\$75	0.11	0.00	N/A
Encouraging Women to Accept the Ask	N/A	\$75	0.11	0.00	N/A
What Do Bank Boards Do?	N/A	\$75	0.07	0.00	N/A
Active Aggressor for Employees	\$55	\$75	0.35	0.00	0.75 CFSSP
Active Aggressor for Managers	\$95	\$130	0.40	0.00	1 CFSSP
ADA Accessibility	\$55	\$75	0.30	0.00	1.0 CRCM
ADA Interacting with People Who Have Disabilities	\$55	\$75	0.30	0.00	0.75 CRCM
ADA Overview and Employment	\$95	\$130	0.45	0.00	1.0 CRCM
Advertising: CAN-SPAM Act	\$55	\$75	0.30	0.00	0.75 CRCM, CFMP
Advertising: Overview for Marketers	\$95	\$130	0.40	0.00	1 CFMP
Appraisals: FIRREA and Interagency Guidelines	\$95	\$130	0.50	0.00	1.0 CLBB, CRCM
Appraisals: Reg Z Requirements	\$55	\$75	0.25	0.00	0.5 CLBB, CRCM
Bank Bribery Act	\$55	\$75	0.20	0.00	0.5 CFSSP
Bank Protection Act	\$35	\$55	0.15	0.00	N/A
Banking Law and Referrals	\$95	\$130	0.40	0.00	1.0 CCTS,CRCM,CRSP,CSOP,CTFA(FID)

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non Member	Hrs.	Credit HRS ABA/CFT	ICB
Best Practices for Managing Remote Employees	\$35	\$55	0.15	0.00	N/A
BSA/AML: Beneficial Ownership and Customer Due Diligence	\$55	\$75	0.30	0.00	0.75 CAFP, CRCM
BSA/AML: CIP Advanced	\$55	\$75	0.30	0.00	0.75 CCTS, CFSSP, CLBB, CRCM, CSOP, CFTA(FID), CAFP
BSA/AML: CIP Basics	\$55	\$75	0.40	0.00	0.75 CFSSP, CRCM, CAFP
BSA/AML: Communicating with Customers about CTRs	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM, CAFP
BSA/AML: Completing the CTR	\$95	\$130	0.45	0.00	1.0 CFSSP, CRCM, CAFP
BSA/AML: Complying with the BSA	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CFTA(FID),
BSA/AML: Exempting Customers from CTR Reporting	\$55	\$75	0.25	0.00	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CFTA(FID),
BSA/AML: Overview	\$55	\$75	0.15	0.00	0.25 CCTS, CFSSP, CLBB, CRCM, CSOP, CFTA(FID),
BSA/AML: Recordkeeping – Wires, Money Order, and other Challenges	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CFTA(FID)
BSA/AML: Reporting	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CFTA(FID),
BSA/AML: Risk Assessment and Customer Due Diligence	\$55	\$75	0.15	0.00	0.25 CCTS, CFSSP, CLBB, CRCM, CSOP, CFTA(FID), CFAP
BSA/AML: SAR Filing	\$95	\$130	0.40	0.00	1.0 CCTS, CFSSP, CLBB, CRCM, CSOP, CFTA(FID) CFAP
BSA/AML: USA PATRIOT ACT	\$55	\$75	0.20	0.00	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CFTA(FID) CFAP
Community Reinvestment Act (Reg BB)	\$55	\$75	0.30	0.00	0.5 CLBB
Cybersecurity Fundamentals	\$55	\$75	0.30	0.00	0.75 CFSSP, CRCM, CSOP
E-Sign Compliance	\$55	\$75	0.35	0.00	0.75 CRCM
Elder Financial Exploitation	\$55	\$75	0.25	0.00	0.5 CRCM, CFTA (FP)
EOCA and Regulation B: Overview	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Extending Credit to Bank Insiders (Reg O)	\$35	\$55	0.15	0.00	0.5 CLBB, CRCM
FCRA: Adverse Action	\$55	\$75	0.20	0.00	0.5 CRCM
FCRA: Affiliate/Third Party Information Sharing	\$35	\$55	0.15	0.00	0.5 CRCM
FCRA: Duties of Furnishers	\$35	\$55	0.15	0.00	0.5 CRCM
FCRA: Introduction and Overview	\$35	\$55	0.15	0.00	0.5 CRCM
FCRA: Medical Information Sharing	\$35	\$55	0.15	0.00	N/A
FCRA: Notice to Consumers (Risk-Based Pricing)	\$55	\$75	0.20	0.00	0.5 CRCM
FCRA: Permissible Purpose	\$55	\$75	0.20	0.00	0.5 CRCM
FCRA: Prescreened Offers of Credit	\$35	\$55	0.15	0.00	0.5 CRCM
FCRA: Use of Consumer Reports in Employment	\$35	\$55	0.15	0.00	N/A
Fair Debt Collection Practices Act	\$95	\$130	0.20	0.00	0.5 CRCM
Fair Housing Act	\$55	\$75	0.25	0.00	N/A
Fair Lending	\$95	\$130	1.10	0.00	1.5 CLBB
Fair Lending for Marketers	\$35	\$55	0.15	0.00	0.25 CFMP
FDIC Insurance Coverage	\$95	\$130	0.50	0.00	1.0 CRCM, CSOP
FDIC for Marketers	\$35	\$55	0.15	0.00	0.25 CFMP
Flood Disaster Protection Act	\$35	\$55	0.25	0.00	0.5 CLBB
Fraud Recognition and Prevention	\$95	\$130	0.50	0.00	1.0 CRCM, CAFP, CFSSP
Good Faith Estimate and HUD-1	\$55	\$75	0.15	0.00	0.25 CRCM
Home Mortgage Disclosure Act (HDMA) Overview	\$55	\$75	0.30	0.00	1.0 CRCM
Homeowners Protection Act	\$95	\$130	0.30	0.00	0.75 CRCM, CFMP
Human Trafficking and Human Smuggling	\$95	\$130	1.00	0.00	1.25 CAFP, CRDM
Information Security and Red Flags	\$95	\$130	0.45	0.00	1.0 CCTS, CFSSP, CLBB, CRCM, CSOP, CAFP

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	MEMBER	Non Member	Hrs.	Credit HRS ABA/CFT	ICB
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
Military Lending Act	\$95	\$130	0.40	0.00	1.0 CRCM
Mortgage Servicing: ARM Notices	\$55	\$75	0.30	0.00	0.75 CRCM
Mortgage Servicing: Early Intervention and Continuity of Contract	\$55	\$75	0.30	0.00	0.75 CRCM
Mortgage Servicing: Error Resolution	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Escrow Accounts	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Force-Placed Insurance	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Loan Origination and Servicing Transfers	\$95	\$130	0.45	0.00	1 CRCM
Mortgage Servicing: Loss Mitigation	\$95	\$130	0.45	0.00	1 CRCM
Mortgage Servicing: Overview	\$95	\$130	0.45	0.00	1 CRCM
Mortgage Servicing: Payment Crediting and Periodic Statements	\$95	\$130	0.40	0.00	1 CRCM
Mortgage Servicing: Successors in Interest	\$95	\$130	0.45	0.00	1 CRCM
Office of Foreign Assets Control (OFAC)	\$55	\$75	0.20	0.00	0.5 CCTS,CFSSP,CLBB,CRCM,CSOP,CAFP
Privacy: GLBA Rule (Reg P)	\$55	\$75	0.25	0.00	N/A
Privacy: GLBA Safeguards Rule	\$55	\$75	0.10	0.00	N/A
Privacy: Overview of Laws	\$55	\$75	0.25	0.00	N/A
Real Estate Settlement Procedures Act (RESPA)	\$95	\$130	1	0.00	1.25 CRCM
Recognizing and Preventing UDAAP	\$95	\$130	1	0.00	1.25 CRCM, CSOP
Reg B: Appraisals and Other Valuations	\$55	\$75	0.20	0.00	0.50 CLBB, CRCM
Reg B: Creditors' Requests for Information	\$35	\$55	0.15	0.00	0.50 CLBB, CRCM
Reg B: Evaluating Applications	\$55	\$75	0.20	0.00	0.50 CLBB, CRCM
Reg B: Notifications	\$35	\$55	0.15	0.00	0.50 CLBB, CRCM
Reg CC Check 21	\$35	\$55	0.15	0.00	0.50 CRCM
Reg CC: Disclosures and Notifications	\$35	\$55	0.7	0.00	0.25 CAFP, CFSSP, CRCM
Reg CC: Exceptions to Funds Availability Schedules	\$35	\$55	0.5	0.00	0.10 CAFP, CFSSP, CRCM
Reg CC: Funds Availability Schedules	\$35	\$55	0.7	0.00	0.25 CAFP, CFSSP, CRCM
Reg CC Indorsements	\$55	\$75	0.20	0.00	0.50 CRCM
Reg CC Subpart C	\$95	\$130	0.40	0.00	1.0 CAFP, CFSSP, CRCM
Reg DD Disclosures and Payment of Interest	\$55	\$75	0.21	0.00	0.50 CRCM
Reg DD for Marketers	\$55	\$75	0.25	0.00	0.5 CFMP
Reg DD Overdraft Rules	\$55	\$75	0.25	0.00	0.75 CRCM
Reg E Consumer Liability	\$55	\$75	0.25	0.00	0.5 CFSSP, CRCM, CAFP
Reg E Consumer Remittances	\$95	\$130	1.10	0.00	1.50 CRCM
Reg E Disclosure Requirements	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM, CAFP
Reg E Error Resolution Requirements	\$55	\$75	0.25	0.00	0.5 CFSSP, CRCM, CAFP
Reg E Gift Cards	\$55	\$75	0.20	0.00	0.5 CFSSP, CRCM
Reg E Overdrafts	\$55	\$75	0.25	0.00	0.5 CFSSP, CRCM
Reg E Overview	\$55	\$75	0.35	0.00	0.75 CFSSP, CRCM, CAFP
Reg E Payroll Cards	\$35	\$55	0.15	0.00	0.25 CFSSP, CRCM
Reg E Preauthorized Transfers	\$35	\$55	0.15	0.00	0.25 CFSSP, CRCM
Reg E Prepaid Accounts	\$95	\$130	0.40	0.00	1 CFSSP, CRCM
Reg W: Affiliate Transactions	\$35	\$55	0.15	0.00	0.5 CRCM
Reg Z Adjustable-Rate Mortgages	\$55	\$75	0.25	0.00	0.5 CRCM
Reg Z Advertising	\$95	\$130	0.45	0.00	0.5 CFMP, CRCM
Reg Z Advertising for Marketers	\$95	\$130	0.35	0.00	0.5 CRCM, CFMP
Reg Z Credit Cards	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Reg Z HELOCs (Open-End Credit)	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Reg Z HOEPA and Higher-Priced Mortgage Loans	\$95	\$130	0.50	0.00	1.0 CLBB, CRCM
Reg Z Installment and Home Equity Loans (Closed-End Credit)	\$55	\$75	0.30	0.00	0.75 CLBB, CRCM
Reg Z Mortgages (Closed-End Credit)	\$55	\$75	0.20	0.00	0.5 CLBB, CRCM
Reg Z Non-Home Secured (Open-End Credit)	\$55	\$75	0.20	0.00	0.5 CLBB, CRCM
Reg Z Overview	\$95	\$130	0.50	0.00	1.0 CLBB, CRCM
Reg Z Private Education Loans	\$55	\$75	0.20	0.00	0.5 CLBB, CRCM
Reg Z Reverse Mortgages	\$55	\$75	0.25	0.00	0.5 CLBB, CRCM
Reg Z Right of Rescission	\$55	\$75	0.35	0.00	0.75 CLBB, CRCM
Reserve Requirements for Depository Institutions (Reg D)	\$55	\$75	0.40	0.00	N/A

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non Member	Hrs.	Credit HRS ABA/CFT	ICB
Right to Financial Privacy Act (RFPA)	\$55	\$75	0.30	0.00	0.75 CLBB, CRCM, CSOP, CTFA
Robbery and Bank Security	\$95	\$130	0.45	0.00	N/A
Servicemember Civil Relief Act	\$95	\$130	0.50	0.00	1.0 CRCM
Sexual and Workplace Harassment	\$95	\$130	0.40	0.00	N/A
Sexual and Workplace Harassment for Managers	\$95	\$130	1	0.00	N/A
Social Media: Managing the Risks	\$95	\$130	0.45	0.00	1.0 CFMP, CRCM
Social Media for Marketers	\$55	\$75	0.25	0.00	0.5 CFMP
Telephone Consumer Protection Act (TCPA)	\$95	\$130	0.40	0.00	1.0 CRCM
The S.A.F.E. Act – Secure and Fair Enforcement for Mortgage Licensing Act	\$95	\$130	0.30	0.00	0.75 CRCM
TILA-RESPA Integrated Disclosures	\$55	\$75	0.30	0.00	0.75 CRCM
UDAPP for Marketers	\$95	\$130	0.45	0.00	1.00 CFMP
Unlawful Internet Gambling Enforcement Act (UIGEA) (Reg GG)	\$55	\$75	0.20	0.00	0.5 CRCM, CFSSP
EXECUTIVE EDUCATION					
ABA Certificate in Bank Financial Management	N/A	N/A	NA	0.00	72 CERP; 1CAFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP
Ethical Issues for Bankers	\$55	\$75	0.25	0.00	1 CAFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSO, CTFA
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
ABA Wharton Competitive and Corporate Strategy Curriculum	\$925	\$1,175	N/A	0.00	N/A
ABA-Wharton Emerging Leaders – Strategy (Certificate Curriculum)	\$1,695	\$2,195	N/A	0.00	N/A
ABA-Wharton Emerging Leaders – Engaging and Motivating Talent (Certificate Curriculum)	\$1,695	\$2,195	N/A	0.00	N/A
ABA-Wharton Emerging Leaders – Advanced Leadership (Certificate Curriculum)	\$695	\$925	N/A	0.00	N/A
ABA Wharton Leadership in the 21st Century Curriculum	\$925	\$1,175	N/A	0.00	N/A
ABA Wharton Managing and Motivating Talent Curriculum	\$925	\$1,175	N/A	0.00	N/A
ABA Wharton Managing the Value of Customer Relationships Curriculum	\$925	\$1,175	N/A	0.00	N/A
Emerging Leaders: Developing a Personal Value Proposition	\$135	\$185	0.15	0.00	0.50 CTFA
Emerging Leaders: Emotional Intelligence	\$135	\$185	0.15	0.00	0.50 CTFA
Emerging Leaders: Mastering the Art of Inquiry	\$135	\$185	0.25	0.00	0.50 CTFA
MORTGAGE LENDING					
ABA Residential Mortgage Lender Certificate	\$775	\$985	24	1	1.5 CAFP, CFSSP, CRCM, CLBB; 1.25 CFMP, CSOP; 1.0 CCTS, CISP, CRSP, CTFA
Effective Referrals Suite	\$55	\$75	0.15	0.00	0.5 CLBB
Ethical Issues for Bankers	\$55	\$75	0.25	0.00	1 CAFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Handling Mortgage Inquiries and Making Referrals	\$95	\$130	1.40	0.25	2.0 CRCM
Mortgage Customer Counseling and Prequalification	\$95	\$130	2.30	0.25	N/A
Personal Tax Return Analysis	\$95	\$130	6	0.50	7.25 CLBB, CTFA (FP)
RESIDENTIAL LENDING COURSES (ALL REGS)					
Appraisal Procedures	\$95	\$130	1	0.00	N/A
Basics of Mortgage Processing	\$95	\$130	0.45	0.00	N/A
Determining Your Role in Fraud Prevention	\$55	\$75	0.30	0.00	N/A
Discovering FHA Programs	\$95	\$130	1	0.00	N/A
Essentials of Mortgage Lending	\$95	\$130	1.30	0.00	N/A
Explaining Loan Modifications	\$95	\$130	1	0.00	N/A
Mitigating Potential Fraud in Your Organization	\$55	\$75	0.30	0.00	N/A

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non Member	Hrs.	Credit HRS ABA/CFT	ICB
MORTGAGE LENDING					
RESIDENTIAL LENDING COURSES (ALL REGS)					
Preparing the Closing Disclosure	\$95	\$130	1	0.00	N/A
Preparing the Loan Estimate	\$95	\$130	1	0.00	N/A
Processing and Underwriting Credit	\$95	\$130	1	0.00	N/A
Processing Income and Assets	\$95	\$130	1	0.00	N/A
Reviewing the Appraisal Report	\$95	\$130	1	0.00	N/A
PAYMENT SYSTEMS					
Payment Systems Training Suite	\$295	\$395	1.20	0.00	2.0 CAFFP; 1.0 CFMP; 1.0 CRCM
Payment Systems Emerging Products	\$195	\$225	0.40	0.00	1 CAFFP;CFMP
Payment Systems Trends	\$195	\$255	0.40	0.00	1 CAFFP;CRCM
RETAIL BANKING AND MARKETING					
DIGITAL MARKETING (MINDSET DIGITAL)					
Marketing in a Digital World: Digital Campaigns	\$299	\$399	3.30	0.00	4.5 CFMP
Build Your Campaign	\$129	\$179	0.45	0.00	1.0 CFMP
Find your Audience	\$129	\$179	1.15	0.00	1.5 CFMP
Search Engine Optimization	\$129	\$179	1	0.00	1.25 CFMP
The Power Network Habit Curriculum	\$99	\$149	2	0.00	N/A
The SOS Habit	\$99	\$149	0.40	0.00	1.0 CFMP
GENERAL BANKING					
ABA Bank Solutions Provider Certificate	\$495	\$695	6.30	0.50	1.5 CAFFP, CFSSP, CRCM; 1.25 CSOP; 1.25 CFMP; 1.0 CCTS, CSIP, CLBB, CRSP, CTFA
ABA Bank Teller Certificate	\$695	\$995	13	1.00	1.5 CAFFP, CFSSP, CRCM,CLBB;1.25 CFMP, CSOP; 1.0 CCTS, CISP, CRSP, CTFA
ABA Branch Manager Certificate	\$1,295	\$1,595	14	2.00	1.75 CFMP; 1.5 CAFFP, CFSSP, CRCM; 1.25 CSOP; 1.0 CCTS, CISP, CLBB, CRSP, CTFA
ABA Certificate in Bank Financial Management	N/A	N/A	N/A	0.00	72 CERP; 1 CAFFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP
ABA Certificate in General Banking	Pricing Varies Per Course				37.5 CLBB; 15 CFMP
ABA Customer Service Representative Certificate Curriculum	\$795	\$995	10.30	1.00	1.5 CAFFP, CFSSP, CRCM, CLBB; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
ABA Digital Banker Certificate	\$495	\$595	3	0.00	2.75 CFMP, 2.0 CAFFP, 1.75 CRCM, 0.75 CSOP
ABA Foundational Certificate in Bank Marketing	\$1,095	\$1,595	17.00	2.00	49.00 CFMP, 1.25 CRCM, CSOP
ABA Personal Banker Certificate	\$795	\$995	13.30	1.00	1.5 CAFFP, CFSSP, CRCM, CLBB; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
ABA Universal Banker Certificate	\$795	\$995	9.30	0.50	1.5 CAFFP, CFSSP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CLBB, CRSP, CTFA
Banking Basics Suite	\$595	\$795	2	0.00	N/A
Bank Marketing: Building Customer Relationships	\$55	\$75	0.12	0.00	N/A
Bank Payment System and Technology	\$55	\$75	0.10	0.00	N/A
Bank Sales and Service: Expanding Customer Relationships	\$55	\$75	0.12	0.00	N/A
Banks as a Business	\$55	\$75	0.10	0.00	N/A
Banks and the Deposit Function	\$55	\$75	0.10	0.00	N/A
Banks and the Economy	\$55	\$75	0.10	0.00	N/A
Banks and Personal Wealth Management	\$55	\$75	0.10	0.00	N/A
Business and International Banking Services	\$55	\$75	0.12	0.00	N/A
CFMP Exam Online Prep	\$895	\$1,045	N/A	N/A	N/A

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non-Member	Hrs/	Credit HRS ABA/CFT	ICB
Community Bank Suite – Foundational Skills	\$235	\$315	5.40	0.00	1 CAFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Community Bank Suite – Onboarding Basics	\$295	\$405	1.12	0.00	0.25CAFP, CFSSP, CRCM
Digital Banker Suite (NEW)	\$195	\$275	1	0.00	1.75 CFMP
Introduction to Banking	\$55	\$75	0.10	0.00	N/A
Lending as a Cornerstone of Banking	\$55	\$75	0.10	0.00	N/A
Safeguarding Bank Assets and the Nation	\$55	\$75	0.12	0.00	N/A
Safeguarding the Customer and the Bank	\$55	\$75	0.12	0.00	N/A
Ethical Issues for Bankers	\$55	\$75	0.25	0.00	1 CAFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Robbery & Bank Security	\$95	\$130	0.45	0.00	N/A
Teller Basics Suite	\$150	\$200	5	0.00	N/A
MANAGEMENT SKILLS					
ABA Supervisor/Team Leader Certificate	\$895	\$1,095	9.30	1	1.5 CAFP, CFSSP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CLBB, CRSP, CTFA
Authentic Leadership	\$55	\$75	0.15	0.00	N/A
Building Collaborative Teams	\$55	\$75	0.15	0.00	N/A
Coaching	\$55	\$75	0.15	0.25	N/A
Communicating Visions	\$55	\$75	0.15	0.00	N/A
Community Bank Suite – Management Skills	\$260	\$365	2.03	0.00	N/A
Corrective Action	\$55	\$75	0.15	0.25	N/A
Effective Meetings	\$55	\$75	0.15	0.00	N/A
Employment Law	\$95	\$130	0.45	0.00	N/A
Employee Recognition	\$55	\$75	0.15	0.00	N/A
Empowerment	\$55	\$75	0.15	0.00	N/A
Interviewing	\$55	\$75	0.15	0.00	N/A
Leadership in Action Suite	\$195	\$275	1.15	0.00	N/A
Leveraging the Benefits of a Diverse Workforce	\$95	\$130	0.55	0.00	N/A
Management Essentials Suite	\$275	\$375	1.30	0.00	N/A
Managing Performance	\$55	\$75	0.15	0.25	N/A
Managing Change	\$55	\$75	0.15	0.25	N/A
Sexual and Workplace Harassment for Managers	\$95	\$130	1	0.00	N/A
PRODUCT KNOWLEDGE					
Consumer Credit Basics	\$55	\$75	0.20	0.00	N/A
Consumer Loan Process	\$55	\$75	0.20	0.00	N/A
Fundamentals of Consumer Lending Suite	\$95	\$130	0.40	0.00	N/A
Fundamentals of Small Business Banking Suite	\$95	\$130	0.45	0.00	N/A
Introduction to Analyzing Financial Statements	\$95	\$130	3.15	0.25	3.75 CLBB, CSOP, CTFA (FP)
Introduction to IRAs	\$95	\$130	0.30	0.00	0.75 CISP, CRSP, CSOP, CTFA (FP)
Personal Tax Returns Analysis	\$95	\$130	6.00	0.00	7.25 CLBB, CFTA(FP)
Small Business Products Suite	\$95	\$130	2.00	0.00	1.25 CLBB
Small Business Basics	\$55	\$75	0.20	0.00	N/A
Small Business Borrowing Suite	\$95	\$130	0.21	0.00	0.5 CFMP, 0.5 CLBB
Small Business Operating and Life Cycles	\$55	\$75	0.25	0.00	N/A
Understanding Business Bank Products Suite	\$135	\$185	0.41	0.00	N/A
Understanding Consumer Bank Products Suite	\$175	\$225	1.18	0.00	N/A
SALES SKILLS					
Coaching to Support the Sales Process	\$55	\$75	0.20	0.00	N/A
Community Bank Suite – Sales Skills	\$95	\$135	0.35	0.00	N/A
Effective Referrals Suite	\$55	\$75	0.15	0.00	N/A
Essential Selling Skills Bundle	\$195	\$275	1.30	0.00	N/A
Event Networking	\$95	\$130	1	0.00	1.0 CFMP
Making the Client Call Suite	\$55	\$75	0.20	0.00	N/A
Overcoming Objections Suite	\$55	\$75	0.20	0.00	N/A
Referring Insurance and Annuity Clients	\$95	\$130	1.25	0.00	N/A
Referring Investment Clients	\$95	\$130	0.35	0.00	N/A
Referring Trust Clients	\$95	\$130	0.40	0.00	N/A
Relationship Sales for Small Business Clients Suite	\$95	\$130	1.25	0.00	N/A
Relationship Sales Suite	\$55	\$75	0.15	0.00	N/A
Sales Planning Suite	\$55	\$75	0.20	0.00	N/A

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non Member	Hrs.	Credit HRS ABA/CFT	ICB
Selling in a Social World	\$129	\$179	1.45	0.00	N/A
Selling in a Social World – Engage Your Audience	\$49	\$69	0.45	0.00	N/A
Selling in a Social World – Extend Your Reach	\$89	\$129	1.00	0.00	N/A
Growing Small Business Relationships Suite	\$95	\$130	0.50	0.00	N/A
Successful Sales Campaigns	\$95	\$130	2	0.00	N/A
Tele-Consulting	\$95	\$130	1.35	0.00	N/A
Why Quality Customer Service Matters	\$95	\$130	0.35	0.00	N/A
WORKPLACE SKILLS					
Communication Basics Suite	\$55	\$75	0.20	0.00	N/A
Dealing Effectively with Co-workers	\$95	\$130	3	0.25	N/A
Essentials of Workplace Conduct	\$95	\$130	0.40	0.00	N/A
Improving Productivity	\$95	\$130	3	0.25	N/A
Managing Time at Work	\$95	\$130	1	0.00	N/A
Online Communication Suite	\$55	\$75	0.10	0.00	N/A
Presentation Skills Suite	\$95	\$130	0.50	0.00	N/A
Sexual and Workplace Harassment	\$95	\$130	0.40	0.00	N/A
Verbal Communication Suite	\$55	\$75	0.20	0.00	N/A
Written Communication Suite	\$55	\$75	0.20	0.00	N/A
WEALTH MANAGEMENT & TRUST					
A Deeper Dive into Non-Financial Assets	\$135	\$185	0.25	0.00	0.50 CTFA
ABA Certificate in Asset Management (NEW)	\$1795	\$2395	9.00	0.00	13 CTFA, 0.50 CISP, 8.5 CRSP, 8.00CSOP
ABA Certificate and Fiduciary Relationship Management (NEW)	\$1,295	\$1795	5.00	0.00	7.0 CTFA
ABA Certificate in Core Concepts for Fiduciary Advisors (NEW)	\$895	\$1095	3.30	0.00	4.5 CTFA, 2.75 CCTS, 3.25CRSP, 2.0CSOP
ABA Certificate in Fiduciary Principles and Ethics	\$395	\$495	1.30	0.00	2.25 CTFA, 1.5 CCTS, CRSP, CSOP
ABA Certificate in Fiduciary Risk and Compliance	\$595	\$795	2.30	0.00	2.25 CTFA, 1.25 CSOP, 1.25 CISP, 1.25 CRSP
ABA Certificate in Integrated Wealth Planning and Advice	\$2,395	\$3,095	12	0.00	19.75 CTFA, 5.25 CISP, 4.75 CRSP, 0.75 CSOP
ABA Certificate in Trust Administration	\$895	\$1,195	5.30	0.00	7.75 CTFA, 2.75 CSOP, 1.50 CCTS, 0.75 CRSP
Alternative Investment Products	\$135	\$185	0.40	0.00	1.00 CRSP, CSOP, CTFA
Annuities	\$135	\$185	0.30	0.00	0.50 CRSP, CTFA
ABA Health Savings Accounts (HSA) Expert Certificate	\$795	\$1,095	2.5	0.25	5.25 CISP, CRSP, CTFA
Account Acceptance and Termination	\$135	\$185	0.40	0.00	1.0 CSOP, CTFA (FID)
Applied Behavioral Finance	\$135	\$185	0.54	0.00	1.25 CTFA
Applying Fiduciary Principles and Ethics	\$135	\$185	0.30	0.00	0.75 CTFA, CCTS, CRSP, CSOP
Asset Allocation and Diversification	\$135	\$185	0.40	0.00	1.0 CRSP, CSOP, CTFA
Bond Selection and Analysis	\$135	\$185	0.50	0.00	1.0 CRSP, CSOP, CTFA (INV)
CTFA Exam Online Prep	\$895	\$1,045		NA	NA
Developing a Personalized Wealth Management Strategy	\$135	\$185	0.25	0.00	0.75 CTFA
Developing and Delivering a Compelling Personal Value Proposition	\$135	\$185	0.25	0.00	0.75 CTFA
Discretionary Distributions	\$135	\$185	0.40	0.00	1.0 CTFA (FID)
Duties and Powers of the Trustee	\$135	\$185	0.40	0.00	1.0 CSOP, CTFA (FID)
Economics & Markets	\$135	\$185	0.55	0.00	1.0 CRSP, CSOP, CTFA (INV)
Education Planning for Minors	\$135	\$185	0.40	0.00	1.0 CTFA
Effective Client Engagement Through "Wealth Personas"	\$135	\$185	0.25	0.00	0.75 CTFA
Emotional Intelligence for Wealth Advisors	\$135	\$185	0.15	0.00	0.5 CTFA
Engaging in Multigenerational Conversations with Clients	\$135	\$185	0.25	0.00	0.75 CTFA
Engaging with Centers of Influence	\$135	\$185	0.25	0.00	0.5 CTFA
Environmental Liabilities of Fiduciaries	\$135	\$185	0.25	0.00	0.50 CTFA
Estate and Probate Administration	\$135	\$185	0.45	0.00	1.00 CTFA
Estate Planning for the Business Owner	\$135	\$185	0.45	0.00	1.0 CTFA(FP)
Estate Planning for the Marital Deduction	\$135	\$185	0.40	0.00	1.0 CTFA (TAX)
Estate Planning Fundamentals	\$135	\$185	0.30	0.00	0.75 CTFA

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non Member	Hrs.	Credit HRS ABA/CFT	ICB
Federal Estate Tax	\$135	\$185	0.35	0.00	0.75 CTFA
Fiduciary Compliance	\$135	\$185	0.20	0.00	0.5 CISP, CRSP, CSOP, CTFA
Fiduciary Income Tax	\$135	\$185	0.55	0.00	1.25 CISP, CTFA (TAX)
Fiduciary Ethics	\$135	\$185	0.35	0.00	0.75 CTFA, CCTS, CRSP, CSOP
Full Balance Sheet Advice	\$135	\$185	0.25	0.00	0.50 CTFA
Fundamentals of Insurance	\$175	\$225	0.70	0.00	1.0 CRSP, CTFA
Fundamentals of Life Insurance	\$175	\$225	0.55	0.00	1.0 CRSP, CTFA (FP)
Generation-Skipping Transfer Tax	\$135	\$185	1.00	0.00	1.25 CISP, CTFA (TAX)
Gift Strategy and Taxation	\$135	\$185	0.40	0.00	1.0 CRSP, CRFA
Importance of Proper Titling of Assets and Regular Titling Reviews	\$135	\$185	0.20	0.00	0.50 CTFA
Individual Income Tax	\$135	\$185	0.70	0.00	1.50 CTFA
Individual Retirement Accounts	\$135	\$185	0.30	0.00	0.75 CISP, CRSP, CSOP, CTFA
Interacting with Financial Advisors - Internal and Third-Party Broker Dealers	\$135	\$185	0.20	0.00	0.5 CTFA
Introduction to Fiduciary Risk Management and Compliance	\$135	\$185	0.25	0.00	0.5 CTFA
Introduction to Integrated Planning and Advice	\$135	\$185	0.20	0.00	0.5 CTFA
Introduction to Investment Management	\$135	\$185	0.25	0.00	0.5 CTFA, CCTS, CRSP, CSOP
Introduction to Trust Administration	\$135	\$185	0.35	0.25	0.75 CCTS, CSOP, CTFA
Investment Policy	\$135	\$185	0.35	0.00	0.75 CRSP, CSOP, CTFA
Investment Products	\$135	\$185	1.00	0.00	1.25 CRSP, CSOP, CTFA
Investment Strategies for Inherited Wealth	\$135	\$185	0.20	0.00	0.50 CTFA
Know Your Competition	\$135	\$185	0.30	0.00	0.75 CTFA
Life Insurance Policies	\$135	\$185	0.30	0.00	0.75 CRSP, CTFA
Managing the Dynamic Nature of Client Financial Needs	\$135	\$185	0.25	0.00	0.75 CTFA
Mastering the Art of Inquiry	\$135	\$185	0.30	0.00	0.75 CTFA
Managing Fiduciary Risk and Litigation	\$135	\$185	0.30	0.00	0.75 CISP, CRSP, CSOP, CTFA
Philanthropic Planning	\$135	\$185	0.35	0.00	0.75 CISP, CTFA
Planning Considerations for Life Insurance	\$135	\$185	0.37	0.00	0.75 CRSP, CTFA
Planning for Retirement	\$135	\$185	0.45	0.00	1.00 CISP, CTFA
Post-Mortem Tax Planning	\$135	\$185	1.14	0.00	1.5 CTFA
Preparing the 706	\$135	\$185	0.30	0.00	0.75 CTFA
Prudent Portfolio Management	\$135	\$185	0.25	0.00	0.50 CISP, CRSP, CSOP, CTFA (FID)
Qualified Retirement Plans	\$135	\$185	0.50	0.00	1.00 CISP, CRSP, CTFA
Selling Value	\$135	\$185	0.20	0.00	0.5 CTFA
Special Needs Trusts	\$135	\$185	0.35	0.00	0.75 CTFA (FP)
Stock Selection and Analysis	\$135	\$185	0.35	0.00	0.75 CRSP, CSOP, CTFA (INV)
Structure Analysis and Advice	\$135	\$185	0.20	0.00	0.75 CTFA
Sustainable and Responsible Investing	\$135	\$185	0.25	0.00	0.50 CRSP, CTFA
Trust Fundamentals	\$135	\$185	0.30	0.00	0.75 CTFA, CRSP, CCTS
Types of Trust	\$135	\$185	0.30	0.00	0.75 CTFA
Understanding Fiduciary Principles	\$135	\$185	0.25	0.00	0.75 CTFA; CISP; CRSP; CSOP
Understanding Gender, Culture, and Generational Influences in Managing Wealth	\$135	\$185	0.25	0.00	0.5 CTFA
Understanding and Explaining Investment Performance	\$135	\$185	0.41	0.00	1.0 CTFA
TRAINING SHORTS					
Agricultural Lending					
Converting Cash to Accrual-adjusted Net Farm Income	\$75	\$95	0.20	0.00	0.5 CLBB
Credit Analysis Enhancements Using an Accrual-adjusted Income Statement and Statement of Owner Equity	\$75	\$95	0.20	0.00	0.5 CLBB
Importance of Preparing Accrual-adjusted Income Statements	\$75	\$95	0.20	0.00	0.5 CLBB
Obstacles to Preparing an Accrual-adjusted Income Statement	\$75	\$95	0.20	0.00	0.5 CLBB
Practical Steps to Calculate Net Income and Owner Equity for Agricultural Producers	\$300	\$380	1.40	0.00	2.5 CLBB

ABA eLEARNING SELF PACED ONLINE COURSES

Course Name	Member	Non Member	Hrs.	Credit HRS ABA/CFT	ICB
Compliance Lending					
Reconciling Owner Equity for Agricultural Businesses	\$75	\$95	0.20	0.00	0.5 CLBB
Changed Loans: Is the Borrower Entitled to the Right of Rescission	\$75	\$95	0.18	0.00	0.50 CRCM, 0.50 CERP
Consumer Loans: To Modify or Refinance?	\$75	\$95	0.20	0.00	0.50 CRCM, 0.50 CERP
Fair Lending Implications for Changing Loan Terms	\$75	\$95	0.26	0.00	0.75 CRCM, 0.75 CERP
Filing CTRs for Multiple Transactions Conducted by A Single Transactor	\$75	\$95	0.21	0.00	0.50 CRCM, 0.50 CERP
HMDA and CRA Reporting Requirements for Refinancing or Modifying Loans	\$75	\$95	0.25	0.00	0.50 CRCM, 0.50 CERP
How and When Do I Report Loan Changes in Terms Under FCRA?	\$75	\$95	0.16	0.00	0.50 CRCM, 0.50 CERP
Consumer Loans: To Modify or Refinance?	\$75	\$95	0.20	0.00	0.50 CRCM, 0.50 CERP
Fair Lending Implications for Changing Loan Terms	\$75	\$95	0.26	0.00	0.75 CRCM, 0.75 CERP
Filing CTRs for Multiple Transactions Conducted by A Single Transactor	\$75	\$95	0.21	0.00	0.50 CRCM, 0.50 CERP
HMDA and CRA Reporting Requirements for Refinancing or Modifying Loans	\$75	\$95	0.25	0.00	0.50 CRCM, 0.50 CERP
How and When Do I Report Loan Changes in Terms Under FCRA?	\$75	\$95	0.16	0.00	0.50 CRCM, 0.50 CERP
Loan Modification or Refinance Flood Insurance Requirements	\$75	\$95	0.25	0.00	0.50 CRCM, 0.50 CERP
Processing Closed-End Real Estate-Secured Loan Notices of Error	\$75	\$95	0.20	0.00	0.50 CRCM, 0.50 CERP
Processing Credit Card Billing Errors and Unauthorized Use Claims	\$75	\$95	0.28	0.00	0.75 CERP, 0.75 CERP
Processing Debit Card Disputes and Errors	\$75	\$95	0.27	0.00	0.75 CRCM, 0.75 CERP
Real Estate Appraisal at Loan Modification or Refinance	\$75	\$95	0.22	0.00	0.50 CRCM, 0.50 CERP
Timely Decision Communication	\$75	\$95	0.19	0.00	0.50 CRCM, 0.50 CERP
Understanding and Processing Closed-End Real Estate Secured Loan Information and Loan Payoff Requests	\$75	\$95	0.22	0.00	0.50 CRCM, 0.50 CERP
Understanding and Processing Open-End Line of Credit Disputes and Errors	\$75	\$95	0.23	0.00	0.50 CRCM, 0.50 CERP
Understanding Credit Card Billing Errors and Unauthorized Use	\$75	\$95	0.19	0.00	0.50 CRCM, 0.50 CERP
Understanding Debit Card Disputes and EFT Errors	\$75	\$95	0.17	0.00	0.50 CRCM, 0.50 CERP
Understanding the Difference Between Complaints and Disputes	\$75	\$95	0.16	0.00	0.50 CRCM, 0.50 CERP
What is a Closed-End Real Estate-Secured Loan Notice of Error?	\$75	\$95	0.14	0.00	0.50 CRCM, 0.50 CERP
Marketing					
Marketing in the Age of Distraction	\$300	\$380	1.23	0.00	2.25 CFMP
Content Opportunities in Community Banking	\$75	\$95	0.15	0.00	0.50 CFMP
Connecting with Your Audience in Community Banking	\$75	\$95	0.17	0.00	0.50 CFMP
Conversion in Community Banking	\$75	\$95	0.23	0.00	0.50 CFMP
Campaigns in Community Banking	\$75	\$95	0.10	0.00	0.25 CFMP
Case Study in Community Banking	\$75	\$95	0.18	0.00	0.50 CFMP
Retail					
Body Language Basics – Part 1 & 2	\$500	\$660	1.20	0.00	N/A
Body Language Basics – Part 1	\$300	\$380	0.48	0.00	N/A
Learning a New Language	\$75	\$95	0.10	0.00	N/A
Reading Body Language	\$75	\$95	0.12	0.00	N/A
Body Language Mistakes & Gender Differences	\$75	\$95	0.18	0.00	N/A
Understanding Nonverbal Communication	\$75	\$95	0.07	0.00	N/A
Body Language Basics – Part 2	\$300	\$380	0.32	0.00	N/A
Body Language in Business	\$75	\$95	0.07	0.00	N/A

ABA eLEARNING SELF PACED ONLINE COURSES

Four Ways to Detect a Lie	\$75	\$95	0.09	0.00	N/A
Four Steps to Better Body Language	\$75	\$95	0.07	0.00	N/A
Matching Your Words to Your Movement	\$75	\$95	0.09	0.00	N/A
The Retail Playbook You Need to Succeed	\$300	\$380	1	0.00	1.25 CFMP
Game Plan for a Healthy Branch Experience	FREE	\$95	0.18	0.00	0.50 CFMP
Eight Essential Crisis Communication Tips	\$75	\$95	0.20	0.00	0.50 CFMP
Tips for Winning One-on-One Meetings	\$75	\$95	0.10	0.00	0.25 CFMP
Five Reasons Why Online Appointment Scheduling is Essential	\$75	\$95	0.13	0.00	N/A
SANS Cybersecurity Training					
SANS Security Awareness Suite	\$55.00	\$75.00	35 mins	0.00	1.0 CAFP, 1.0 CFSSP
SANS Security Awareness Interactive Games Suite	\$95.00	\$130.00	54 mins	0.00	1.0 CAFP, 1.0 CFSSP
SANS Cybersecurity Compliance Suite	\$95.00	\$130.00	38 mins	0.00	0.75 CAFP, 0.75 CFSSP
SANS Security Awareness - Special Considerations Suite	\$55.00	\$75.00	21 mins	0.00	NA
SANS Data Security IT Training Suite	\$55.00	\$75.00	19 mins	0.00	0.5 CAFP, 0.5 CFSSP

IN HOUSE / ON-SITE TRAINING

We can address virtually every training issue.

Let us put our expertise in solving training challenges to work for you. Our faculty is made up of seasoned, dynamic professionals with years of experience and expertise in the financial services industry. Whether you're looking to train a topic or a specific audience, CFT has the content and **Subject Matter Expert** to help you!

Customization – focusing on your needs.

CFT's faculty would be glad to customize any program, focusing on your specific issues, moving right to the heart of your training needs.

It's hassle free and convenient.

We take care of the details and work with you every step of the way to make sure the training is just what you want it to be. We will present a program at a location and time that is most convenient for you and your staff, to include live virtual training.

ROI-It's a prudent training investment.

What better way to keep your staff at their peak than with specialized training presented by experts on the issues that matter most to you. The bottom-line payoffs are tremendous.



ASSISTED SELF-STUDY & *TESTING OUT

Assisted Self-Study: With assisted self-study, the student is expected to study on his/her own, yet he/she can contact an assigned instructor with any questions. Upon registering for a class, the student will receive a textbook, guidelines, and course assignments by chapter. The exams (usually a mid-term and a final) will be proctored by the student's supervisor or manager (or similar position) at his/her branch, department or other location convenient to both student and supervisor or manager. A CFT instructor, with expertise in the student's chosen course, will provide personal attention to the student whenever he/she requests it. The student will have phone and fax numbers, as well as an e-mail address when available, to communicate with his/her instructor. Upon completion of the class the student will receive a grade report. The grade will be based on all written work submitted for the course (exercises, quizzes, mid-term, final). A student may register for a self-study class at any time throughout the year. The registration form can be copied for multiple enrollments. The form must be completed in full, including the signatures of the student and a supervisor or manager who can approve the cost of the course.

A **\$100** drop fee applies for self-study courses. If a book has been sent, a textbook fee will also be charged. Any withdrawals received later than 7 days after materials have been mailed will be charged full tuition. Students can request an extension for a fee of \$100.

Title	Tuition
Accounting	725.00
Accounting Basics	725.00
Analyzing Financial Statements	725.00
Bank Management	725.00
Business Communication	725.00
Business Ethics	655.00
Business Math	725.00
Commercial Lending	725.00
Communication Skills for Business	655.00
Consumer Lending	725.00
Contemporary Advertising	725.00
Customer Service Excellence	655.00
Customer Service Innovation	655.00
e-Commerce	725.00
Economics	725.00
Effective Business Writing	655.00
Employment & Labor Law	725.00
Financial Markets and Institutions	725.00
Financial Planning	725.00
Fraud Examination	725.00
Future of Business, The	725.00
Human Relations	725.00
Human Resource Development	725.00
Human Resource Management	725.00
Human Resource Selection	725.00
Interviewing and Hiring Techniques	505.00
International Financial Management	725.00

Title	Tuition
Law & Banking: Applications	725.00
Law & Banking: Principles	725.00
Leading Your People to Success	655.00
Management	725.00
Managing Change	655.00
Managing Performance & Productivity	655.00
Marketing	725.00
Money & Banking	725.00
Motivating Your Staff	505.00
Organizational Behavior	725.00
Principles of Banking	725.00
Project Management	655.00
Project Management: New Product Development	725.00
Project Management: Managerial Process	725.00
Real Estate Appraisal	725.00
Real Estate Finance	725.00
Real Estate Law	725.00
Residential Mortgage Lending	725.00
Sales Excellence	655.00
Selling Fundamentals	725.00
Statistics	725.00
Stress Management	505.00
Supervision	725.00
Teller Operations	655.00
The 21 st Century Supervisor	655.00
Wills, Trust, and Estate Administration	725.00

Shipping/Handling Fee: \$27.00 Testing Out Study Tuition: \$95.00

**Non-members add \$50.00 to Self-Study tuition and \$20.00 to Testing Out
Maximum time allowed for completion is 4-6 months
(Specific time noted on welcome letter). Prices are subject to change without
notice)**



WEBINAR SCHEDULE

A webinar combines the clarity of an audio teleconference with the interactivity and visual presentation of the internet. All you need to participate is a telephone and an internet connection. **You can still participate in the program, even if you do not have an Internet connection.** Listening to the program over the telephone and following the written materials is JUST AS effective!

WEBINARS ARE COST-EFFECTIVE AND CONVENIENT!

No beating rush-hour traffic, no parking problems in fact, no travel time and expense at all! Just connect from your office, home or anywhere there is a touch-tone phone and/or an internet connection. Invite other listeners to your office to participate at no additional cost. You pay by the location, not by the person. With a speakerphone and/or a screen projector, you can train an entire group at once and for the same cost as training just one person.

WEBINARS ARE FAST-PACED AND INTERACTIVE!

You can ask questions, participate in live surveys and see the slides as the seminar leader presents the material.

CAN'T ATTEND AT THE SCHEDULED TIME?

No problem! Just purchase the program for future use. You will receive a recorded CD, written materials and website address. Plus, you can use these materials as many times and in as many departments or branches as you wish!

Call CFT for individual webinar fivers at (305) 237-3051

Attention Training Directors! Create your own learning library with CFT webinars multiple-purchase options.

CFT webinars cover just about any topic you need for group training, so next time you start to create your own training session from scratch, consider CFT webinars. You can use a webinar as the foundation of your own customized program...or, you can skip making your own program and just use

Attendance Options
Live Plus Five (\$265) - Attend the live event and receive five business days of unlimited access to the OnDemand Playback and links to presenter materials and supplementary handouts.
OnDemand Recording (\$295) - Receive unlimited access to the OnDemand Playback for 6 months and links to presenter materials and supplementary handouts. This option does not include live session attendance.
CD-ROM (\$345) - Receive the webinar recording on a CD-ROM 7-10 business days after the live event or your registration date (whichever is the latter). Receive unlimited access to the OnDemand Playback for 6 months and links to presenter materials and supplementary handouts. This option does not include live session attendance.
Live Plus Six (\$365) - Attend the live event and receive six months of unlimited access to the OnDemand Playback and links to presenter materials and supplementary handouts.
Premier Package (\$395) - Includes all three base options. Live attendance, OnDemand Playback for six months, and the CD-ROM.

Webinar Subscription Options
Make the up-to-date webinars you love even more cost-effective!

Membership Level	# of Credits	Price	Savings
Bronze	5	\$1,250	10%
Silver	10	\$2,395	15%
Gold	20	\$4,495	20%
Platinum	50	\$10,495	25%
Diamond	100	\$19,650	30%

One Live or OnDemand= 1 Credits
CD ROM and Handouts= 1.25 Credits
Live PLUS OnDemand = 1.25 Credits
Premier Package =1.5 Credits

***Fees are subject to change without notification**

Webinar Title	Date	Time
Basics of Banking: An Overview	January 05, 2022	2:30PM
Best-Ever Compliance Checklists for Consumer Loans	January 06, 2022	2:30PM
Opening Business Accounts --The Basics	January 11, 2022	2:30PM
CRA Nuts & Bolts - Five Steps to Pass the Exam	January 12, 2022	2:30PM
Social Media Compliance	January 13, 2022	11:00AM
Basic Accounting for Bankers Part 1	January 18, 2022	11:00AM
Opening Complicated Business Accounts--Multiple Tiers	January 18, 2022	2:3 PM
IRA Update	January 19, 2022	11:00AM
Right of Setoff	January 19, 2022	2:30PM
Compliance Management	January 20, 2022	11:00AM
BSA Officer Annual Training	January 20, 2022	2:30PM
Basic Accounting for Bankers Part 2	January 21, 2022	11:00AM
Beneficial Ownership - Update	January 25, 2022	2:30PM
Basic Accounting for Bankers Part 3	January 26, 2022	2:30PM
Basic Real Estate Loan Documentation	January 26, 2022	11:00AM
Creating the Right ERM for Your Community Bank	January 27, 2022	11:00AM
CTRs Line by Line	January 27, 2022	2:30PM
Basic Accounting for Bankers Part 4	January 28, 2022	11:00AM
CRE Appraisals: Regulations and the Review Process	January 31, 2022	2:30PM
Writing Credit Memo Part 1	February 01, 2022	2:30 PM
Top Ten Loan Documentation Mistakes and How to Avoid Them	February 02, 2022	11:00AM
Reg E Compliance - Five Best Practices for Handling Disputes	February 02, 2022	2:30PM
Introduction to Consumer Lending	February 07, 2022	2:30PM
Excel Explained: Creating Interactive Spreadsheets	February 08, 2022	2:30PM
Letters of Credit	February 09, 2022	11:00AM
Writing Credit Memo Part 2	February 09, 2022	2:30PM



WEBINAR SCHEDULE

Webinar Title	Date	Time
Lending Schedules Part 1	February 10, 2022	11:00AM
Audit Report Writing	February 10, 2022	2:30PM
Lending Schedules Part 2	February 11, 2022	11:00AM
CRE Appraisals: Components, Approaches to Value & Cap Rates	February 14, 2022	2:30PM
TRID Advanced Lessons	February 15, 2022	11:00AM
SAR Decision Making	February 15, 2022	2:30PM
Federal Benefit Garnishments	February 16, 2022	11:00AM
FDCPA and Regulation F Review and Update	February 16, 2022	2:30PM
Online Account Opening	February 17, 2022	2:30 PM
Characteristics of Strong Risk Assessments and Tools to Monitor and Report Results	February 22, 2022	11:00 AM
Deposit Operations Update	February 22, 2022	2:30 PM
Core Compliance Briefing	February 23, 2022	11:00AM
Health Savings Accounts	February 23, 2022	2:30PM
Fair Lending	February 23, 2022	2:30PM
Customer Dies	February 24, 2022	11:00AM
Writing Teller Training and Procedures	February 24, 2022	2:30 PM
Commercial Construction Lending	February 28, 2022	2:30PM
Adverse Action Notices	March 01, 2022	11:00 AM
BSA Emerging Issues	March 01, 2022	2:30 PM
New Accounts Part 1	March 02, 2022	11:00AM
Consumer Real Estate Loans	March 02, 2022	2:30PM
IRA Reporting Requirements	March 03, 2022	11:00AM
A Passion for Women in Leadership - Encouraging the Next Generation of Women Leaders	March 03, 2022	2:30PM
CECL in the Call Report	March 04, 2022	11:00AM
The UCC for Lenders	March 08, 2022	2:30PM
Basic Excel Skills for Accountants	March 09, 2022	2:30 PM
IRA Beneficiary Payouts	March 10, 2022	11:00AM
New Accounts Part 2	March 10, 2022	2:30PM
New Accounts Part 3	March 11, 2022	11:00 AM
Residential Construction Lending	March 14, 2022	2:30 PM
Regulation CC --Annual Staff Training	March 15, 2022	2:30 PM
Wire Transfer Compliance	March 16, 2022	11:00 AM
CRA - Review and Update	March 16, 2022	2:30 PM
Writing New Account Procedures	March 17, 2022	11:00 AM
Check Fraud	March 23, 2022	11:00 AM
E-Sign for Lending - Challenges & Solutions	March 23, 2022	2:30PM
Three Key Risk Assessments in Your ERM Program: ERM, IT and Internal Controls	March 24, 2022	2:30PM
Annual Deposit Regulatory Training for the Staff	March 29, 2022	2:30PM
Understanding Commercial Loan Documents	March 29, 2022	11:00AM
Basic Bankruptcy for Bankers	March 30, 2022	11:00AM
Best-Ever Compliance Checklists for Commercial Loans	April 01, 2022	11:00 AM
Key Ratio Analysis	April 04, 2022	2:30 PM
Bank Accounting: Beyond the Basics Part 1	April 05, 2022	11:00 AM
Handling Deceased Accounts	April 05, 2022	2:30PM
Power of Attorney	April 06, 2022	11:00 AM
Flood - Understanding the Basics	April 06, 2022	2:30PM
Bank Accounting: Beyond the Basics Part 2	April 07, 2022	2:30 PM
Commercial Loan Defaults and Workouts	April 08, 2022	11:00 AM
Bank Accounting: Beyond the Basics Part 3	April 11, 2022	2:30PM
Overdrafts	April 12, 2022	11:00AM
New BSA Officer Training	April 12, 2022	2:30PM
Trust Accounts	April 13, 2022	11:00AM
Untangling the Web of Fee Disclosures	April 13, 2022	2:30PM
Bank Accounting: Beyond the Basics Part 4	April 14, 2022	11:00AM
Opening Fiduciary Accounts	April 14, 2022	2:30PM
Commercial & Business Lending Basics for Support Personnel	April 18, 2022	2:30PM
Core Compliance Briefing	April 20, 2022	11:00AM
Excel Explained: Minimize Spreadsheet Errors	April 20, 2022	2:30PM
Marijuana/Hemp Update	April 21, 2022	2:30PM
E-Sign for Deposit Accounts - Challenges & Solutions	April 27, 2022	2:30PM
CRE Lending: Cash Flow Analysis & Cap Rates	May 02, 2022	2:30PM



WEBINAR SCHEDULE

Webinar Title	Date	Time
Fair Lending	May 04, 2022	11:00AM
Lending 101	May 04, 2022	2:30PM
Call Report for Beginners Part 1	May 05, 2022	11:00AM
Basic Personal & Business Tax Return Analysis	May 09, 2022	2:30 PM
Notary Public	May 11, 2022	11:00AM
Reg E	May 11, 2022	2:30PM
Call Report for Beginners Part 2	May 12, 2022	11:00AM
Excel Explained: Pivot Tables 101	May 16, 2022	2:30PM
Loan Codes and Risk Weights	May 17, 2022	11:00AM
CRE Lending: Property Types, Lease Structures and Other Non-Financial Risks	May 18, 2022	11:00 AM
Payday Lending and Regulation OO 2022 Update	May 18, 2022	2:30PM
Call Report for Beginners Part 3	May 19, 2022	11:00AM
Loan Participations for Community Banks	May 23, 2022	2:30 PM
Understanding Commercial Real Estate Loan Documents	May 24, 2022	11:00 AM
CRA Nuts & Bolts – Five Steps to Pass the Exam	May 25, 2022	2:30 PM
Call Report for Beginners Part 4	May 26, 2022	2:30PM
Loan Documentation for the Agricultural Lender	June 01, 2022	2:30 PM
TRID Hot Spots	June 02, 2022	11:00AM
Call Report for Beginners Part 5	June 02, 2022	2:30PM
How to Craft an Effective Commercial Loan Write-Up	June 06, 2022	2:30PM
Call Report Current Matters and Common Questions	June 08, 2022	11:00AM
Regulation Z Rules for Home Equity Lines of Credit	June 09, 2022	2:30PM
Core Compliance Briefing	June 14, 2022	11:00 AM
Elder Financial Exploitation	June 15, 2022	2:30 PM
Schedule RC-R Part I	June 16, 2022	11:00 AM
Schedule RC-R Part II	June 17, 2022	11:00 AM
Minimize Data Entry in Excel	June 20, 2022	2:30 PM
Right of Setoff	June 22, 2022	11:00AM
Treasury Management: A Powerful Tool to Increase Deposits and Fee Income	June 23, 2022	2:30PM
Escrows	June 30, 2022	11:00AM
Schedules RI and RC: The Anchor Schedules and Why we Re-Class Accounts	July 06, 2022	2:30PM
Problem Loan Work-Out in Today's Market	July 11, 2022	2:30PM
What You Need to Know About Escrows?	July 13, 2022	2:30 PM
Federal Benefit Garnishments	July 14, 2022	11:00 AM
Introduction to Commercial Lending	July 18, 2022	2:30 PM
Schedule RC-C Part I	July 19, 2022	11:00AM
Best-Ever Compliance Checklists for Consumer Loans	July 20, 2022	2:30PM
Customer Dies	July 21, 2022	11:00 AM
CRE Appraisals: Regulations and the Review Process	July 25, 2022	2:30 PM
Excel for Sales Professionals	July 28, 2022	2:30PM
CRE Appraisals: Components, Approaches to Value & Cap Rates	August 01, 2022	2:30PM
Excel Explained: Speed Tips	August 03, 2022	2:30PM
Advertising	August 04, 2022	11:00AM
Bank Accounting for Beginners Part 1	August 05, 2022	11:00AM
Total TRID Part 1	August 08, 2022	2:30PM
Total TRID Part 2	August 09, 2022	2:30 PM
Total TRID Part 3	August 10, 2022	2:30PM
FFIEC's Business Continuity Management Exam Objectives	August 11, 2022	2:30 PM
Total TRID Part 4	August 11, 2022	2:30 PM
Bank Accounting for Beginners Part 2	August 12, 2022	11:00 AM
Check Fraud	August 16, 2022	11:00AM
Core Compliance Briefing	August 17, 2022	11:00AM
Consumer Real Estate Loans	August 18, 2022	2:30 PM
Bank Accounting for Beginners Part 3	August 19, 2022	11:00AM
Advanced Financial Statement Analysis	August 22, 2022	2:30PM
Reg E Compliance - Five Best Practices for Handling Disputes	August 24, 2022	11:00 AM
Audit Report Writing	August 25, 2022	2:30 PM
Bank Accounting for Beginners Part 4	August 26, 2022	10:00 AM
Credit Analysis Basics	August 29, 2022	2:30PM



WEBINAR SCHEDULE

Webinar Title	Date	Time
IRA Part 1 - The Basics	August 30, 2022	11:00AM
Commercial Construction Lending	September 07, 2022	11:00AM
IRA Part 2 - Rollovers	September 09, 2022	11:00AM
Advanced Cash Flow Analysis	September 12, 2022	2:30PM
Statement of Cash Flows and Consolidations	September 16, 2022	11:00AM
Accounting Basics/Refresher for Bankers	September 19, 2022	2:30PM
Fair Lending for Commercial Loans - What's new?	September 20, 2022	2:30 PM
Loan Documentation 101: Basic Secured Loan Documentation	September 21, 2022	2:30PM
Loan Documentation 101: Business Collateral	September 22, 2022	11:00 AM
Excel 101: Introduction to Spreadsheets	September 26, 2022	2:30PM
Best-Ever Compliance Checklists for Commercial Loans	September 27, 2022	2:30 PM
TRID for Beginners	September 29, 2022	11:00 AM
IRA Part 3 - Distributions	September 30, 2022	11:00 AM
Power of Attorney	October 04, 2022	11:00AM
Diving into the 3-Day Requirements for a Mortgage Loan	October 05, 2022	11:00 AM
Top 10 Most Frequent Flood Issues	October 05, 2022	2:30 PM
Trust Accounts	October 06, 2022	11:00 AM
TRID Construction Loans	October 13, 2022	11:00AM
Advanced Tax Return Analysis	October 17, 2022	2:30PM
Core Compliance Briefing	October 19, 2022	11:00 AM
Internal Controls over Financial Reporting and COSO 2013 for Banks	October 19, 2022	2:30 PM
IRA Part 4 - Auditing Files	October 20, 2022	11:00 AM
Legal Essential for Lenders	October 20, 2022	2:30 PM
Loan Structure, Documentation, and Compliance Training	October 24, 2022	2:30PM
E Sign for Lending - Challenges & Solutions	October 26, 2022	2:30 PM
Strategic Planning for FI - It's All About Your Strategy	October 27, 2022	2:30PM
Current Discrimination Issues	November 02, 2022	2:30 PM
Advanced Commercial Loan Documentation	November 02, 2022	11:00 AM
CRE Lending: Cash Flow Analysis & Cap Rates	November 07, 2022	2:30PM
New Accounts Part 1	November 08, 2022	11:00AM
New Accounts Part 2	November 09, 2022	11:00 AM
E-Sign for Deposit Accounts - Challenges & Solutions	November 09, 2022	2:30PM
Strategies for Succession Planning and Talent Management	November 10, 2022	11:00AM
New Accounts Part 3	November 14, 2022	2:30 PM
Lending 101	November 16, 2022	2:30 PM
Commercial and Industrial (C&I) Lending in Today's Competitive Market	November 21, 2022	2:30PM
Comm. & Bus. Lending Basics for Support Personnel	November 28, 2022	2:30 PM
Regulation E	November 30, 2022	11:00 AM
ATR QM	December 01, 2022	11:00AM
Notary Public	December 06, 2022	11:00AM
Effective Tools for Researching Compliance Questions	December 07, 2022	2:30 PM
BW: Regulation B - Small Business Loan Data Collection and Reporting	December 09, 2022	11:00 AM
BW: Call Report 2022 Year-end Update and a look into 2023	December 13, 2022	11:00AM
Core Compliance Briefing	December 15, 2022	11:00AM

How much does your financial institution spend on training?

With a Webinar Subscription Package (WSP) from CFT, we can help you greatly reduce that expense. With over 300 titles on our website, WWW.CFTINTL.ORG is your one stop shop!



CREDIT UNION WEBINAR SCHEDULE

Attendance Options

Live Plus Five (\$195) - Attend the live event and receive five business days of unlimited access to the OnDemand Playback and links to presenter materials and supplementary handouts.

OnDemand Recording (\$215) - Receive unlimited access to the OnDemand Playback for 6 months and links to presenter materials and supplementary handouts. This option does not include live session attendance.

CD-ROM (\$245) - Receive the webinar recording on a CD-ROM 7-10 business days after the Live event or your registration date (whichever is the latter). Receive unlimited access to the OnDemand Playback for 6 months and links to presenter materials and supplementary handouts. This option does not include live session attendance.

Live Plus Six (\$265) - Attend the live event and receive six months of unlimited access to the OnDemand Playback and links to presenter materials and supplementary handouts.

Premier Package (\$295) - Includes all three base options. Live attendance, OnDemand Playback for six months, and the CD-ROM.

Webinar Subscription Options

Make the up-to-date webinars you love even more cost-effective!

Membership Level	# of Credits	Price	Savings
Bronze	5	\$895	10%
Silver	10	\$1,695	15%
Gold	20	\$3,195	20%
Platinum	50	\$7,350	25%
Diamond	100	\$13,650	30%

One Live or OnDemand = 1 Credits

CD ROM and Handouts = 1.25 Credits

Live PLUS OnDemand = 1.25 Credits

Premier Package = 1.5 Credits

*Fees are subject to change without notification

Webinar Title	Date	Time
Credit Analysis Basics	January 04, 2022	2:30PM
SAR Decision Making	January 11, 2022	11:00 AM
BSA Officer Annual Training	January 18, 2021	11:00AM
IRA Update	January 20, 2022	11:00 AM
CTRs Line by Line	February 17, 2022	11:00 AM
Handing Deceased Accounts	February 22, 2022	11:00 AM
Opening Business Accounts --The Basics	March 01, 2022	11:00 AM
IRA Beneficiary Payout Options	March 04, 2022	11:00 AM
Introduction to Consumer Lending	March 07, 2022	2:30 PM
Online Account Opening	March 29, 2022	11:00 AM
BSA Hot Spots/Exam Issues	April, 05, 2022	11:00 AM
Annual Deposit Regulatory Training for the Staff	April, 14, 2022	11:00 AM
Introduction to Member Business Lending	April, 18, 2022	2:30PM
Creating the Right ERM Program for YOUR Credit Union	April, 28, 2022	2:30PM
Basic Personal & Business Tax Return Analysis	May 02, 2022	2:30PM
IRA Part 1 - Basics	August 31, 2022	11:00 AM
Strategic Planning for FI - It's All About Your Strategy	September 13, 2022	2:30PM
IRA Part 2 - Distributions	October 07, 2022	11:00 AM

The Directors Education Series

The responsibility and liability of the Bank Director is ever increasing. It is critical your Directors stay current with the training to help them through the complexities of today's banking environment.

The Directors Education Series™ is a Library of training courses focused on the role and expectations of the Bank Director's conduct, duties and liabilities. Our programs have been authored by a group of highly recognized, respected industry experts. Your subscription to this series will assist you with the responsibility you have to educate those who serve on your Board.

One annual subscription provides your financial institution access to our entire course library with a new course published each month. For more information, please contact the CFT office at 305.237.3051 or email us at claguna@mdc.edu.