

**CFT**

**BANKER SPOTLIGHT**



*Molly Hime*

**SENIOR VICE PRESIDENT & DIRECTOR  
POPULAR ASSOCIATION BANKING**

**OCTOBER 2021**

**Molly Hime is Senior Vice President and Director of Popular Association Banking (PAB), a division of Popular Bank. Under Molly's leadership, PAB continues to be a nationwide leader providing financial services to community associations.**

Leveraging 44 years of banking experience and 30+ years of specialization in community association financing, Molly has successfully managed PAB since 1996. PAB is one of the first national community association lending platforms. Under her leadership, the division has secured ongoing momentum with approximately \$1.7 billion in its loan portfolio and \$1.3 billion in deposits as of May 30, 2021. With Popular Bank's support, her division was presented an opportunity to expand its line of business and now has an active lending platform in 33 states. Services offered include Community Association Loans, Community Association Deposit Services, Community Association Lockbox Services, Treasury Management services, plus excess FDIC insurance coverage on deposits as members of IntraFi Network, LLC.

For Molly, people and relationships come first. She believes that strong leadership starts with investing in her team members, supporting and fostering their talents to create synergies and drive growth. Her hands-on approach has been key to retaining her core team for over 20 years and continues to fuel PAB's successful customer-first philosophy.

Molly leads with kindness and inspires each of her team members to be their best. She creatively shares her vision with the Team through positive messaging such as "COG" - "Collaboration of Greatness" demonstrating that each team member is an integral part of a wheel. All team members serve as "cogs" on this wheel.

She believes, "With opportunity comes responsibility, and it is our responsibility to communicate accurately, concisely, timely, and with a caring attitude to all of our customers and to each other, each and every day. If we follow this practice, we will continue our remarkable success." Her caring approach sets PAB apart from its competition.

Molly enjoys working closely with her clients to identify creative financial solutions. When she's not "knocking it out of the park" at the office, she is committed to spending time with her family and giving back to her community. As an active Board Member of United Community Options (formerly United Cerebral Palsy), she leads several meaningful volunteer efforts every year.

Prior to her current position, Molly was an Executive Vice President for Kislak National Bank (acquired by Banco Popular in January 2005) and over the course of her career held senior roles in auditing and operations. She assisted in establishing the commercial servicing department and within two years was promoted to servicing manager. She also created a market for loans and other bank products for community associations, which led to Popular Association Banking's strong foundation and ongoing expansion. She also held positions with First State Bank of Miami and Century Bank.



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